



THE BASESHEET

OUR MISSION IS YOUR SUCCESS

VOLUME 21, NUMBER 1 | FIRST QUARTER, 2019



CONTACT ARCA

RON GIBBONS
PRESIDENT
Phone: 602-944-2696
Email: rgibbons@pioneer-az.com

DUANE YOURKO
EXECUTIVE DIRECTOR
Phone: 602-335-0133
Cell: 602-571-7240
Email: dyourko@azroofing.org

JENNIFER GEORGE
COMMUNICATIONS SPECIALIST
Phone: 602-335-0133
Cell: 602-339-4595
Email: jgeorge@azroofing.org

ASHLEY CREIGHTON
EDITOR
Phone: 602-335-0133
Email: acreighton@azroofing.org

ARCA OFFICE
4745 North 7th Street, Suite 102
Phoenix, Arizona 85014
Phone: 602-335-0133
Fax: 602-335-0118

Letter from the President

Greetings Fellow ARCA Members:

2019 MARKS THE 50th Anniversary of ARCA. As an entity, we had a very humble beginning with the merger of a handful of roofing companies from both Tucson and the Phoenix area coming together. Times were hard, cash was short, and the leadership was literally a group of volunteers operating out of a spare bedroom in someone's residence. The integrity of the organization's mission has always been strong and allowed ARCA not only to survive but to prosper. I'm not sure the original founders could have comprehended the scope and breadth of the activities currently offered to our members or how vibrant the association would become. Last year alone, we provided free safety training to over 800 roofers and had over 250 participants attend our educational seminars. The bowling tournaments raised more than \$40,000 for youth programs and scholarships. Our own foundation, the Arizona Roofing Industry Foundation (ARIF), awarded seven \$2,500 scholarships to member dependents. Last year, for the first time since the recession, our sporting clays and golf events basically sold out, and we're looking forward to even more participation this year. On behalf of the Board of Directors, I want to thank you all for your continued support.

We are not, however, resting on our laurels; your ARCA committees are hard at work on refinements, goals, and new projects. The National Women in Roofing and Young Pro's committees are both looking at community service projects in which to participate. The Marketing and Membership committees are working on a long-overdue revamp to the ARCA website. And the Expo committee has totally restructured what will happen this September at Little America at our 50th annual meeting and trade show. The newly-created Riders Rally committee is planning their next ride for mid-April and it is rather apparent these rides will become part of the social fabric of our organization.

None of this is possible without your continued financial support. I want to thank all of you who have renewed your sponsorship and membership this year. While many of our committees are already well underway with 2019 event-planning, it's not too late to get involved and join in the fun (the additional manpower is always appreciated).

After years of bypassing Arizona, it looks like El Niño has finally decided to pay us a visit, delivering a wet and, for roofers, very financially prosperous season. Let us also make sure it's a safe season.

Sincerely,

RON GIBBONS, PIONEER ROOFING
ARCA PRESIDENT

Final Rule on OSHA Crane Operator Certification Published

NOVEMBER 9, 2018—FOLLOWING the publication today in the Federal Register of the Final Rule for the qualification of crane operators, OSHA has provided further guidance and clarification on the effective dates of its new qualification requirements for crane operators. The two most important dates to be aware of are:

After several delays, OSHA has published a final rule for crane operator certification. Like forklift operators, crane operators now must be formally trained and the employer is accountable for evaluating their operators' performance. Unlike forklift operators however, operator training must be provided by an accredited agency. Clicking the link above will take you to the 50 page final rule.

Below are 2 important dates to keep in mind:

- **November 10, 2018** — Crane operators must be certified. Certifications may be by type alone and must be issued by an accredited certifying body such as the NCCCO.
- **February 7, 2019** — Employers must evaluate their crane operators according to specified criteria and a stipulated process OSHA State Plan states (AZ,CA,NV are all state plans) have 6 months to adopt the rule following promulgation.

Other requirements of this rule include:

- If you lease cranes/operators you will be accountable for verifying the operator is certified before allowing them to work on your jobsite. Having the operators certification credentials sent prior to arrival onsite is advised.
- If you have employees working adjacent to crane operations, you are required to train those employees in how to work safely around cranes, even if they are not directly involved in the crane activities.

Feel free to reach out to your Risk Advisor for more information or additional resources. 

Labor Law Postings

Various Arizona and Federal government agencies require postings to be posted in a conspicuous place at your workplace. By neglecting to post the appropriate labor law posters, your business could have legal consequences and citations. The most recent change involves moving the minimum wage from \$10 per hour to \$11.00, effective January 1, 2019

Our Uncompromising
Commitment To Quality
And Dependability
Is In Concrete

A reputation for listening to our customers and reacting quickly to satisfy their needs has made Eagle the preferred company to do business with in concrete roofing. From our customer input and close working relationships with the best professional color consultants and architects, we have created impressive products that are the envy of our competitors. Our passion for providing quality products, value-added customer service and our unrelenting efforts to earn your respect place Eagle in a class of its own. Call us today and watch your profits soar.

Put your trust in Eagle.

Visit A
Showroom
Near You

Eagle Roofing Products

California — Irving, Rialto, Roseville, Stockton

Arizona — Phoenix

www.eagleroofting.com

Or call (800) 300-3245

LEGISLATIVE UPDATE

STATE OF ARIZONA

SB 1271 — Proportional Liability is expected to clear the Senate Judiciary Committee and move on to a full vote of the Senate and eventual transfer to the House. This bill mirrors language already present in public work projects which limits a contractor's damage to that which responsibility is clear. While only applicable to residential projects this year, it sets the stage to then migrate and expand the definition to commercial projects.

HB 2734 — Transaction Privilege Tax reform is our ongoing effort to simplify the wholesale/retail tax — use the TPT or pay at the point of sale methodology. There seems to be some support from the Department of Revenue to support point-of-sale because they know what they currently have is inadequate. Third-party out-of-state evaluation is still not complete but expected to impact whether or not the bill will move forward this year.

FEDERAL

More visas in H-2B program. As part of the recent agreement to end the partial government shutdown, Congress is now considering legislation to provide funding for the Department of Homeland Security for the remainder of fiscal year 2019. Because DHS administers portions of the H-2B seasonal guest worker program, the need for additional visas in the program is being considered in this legislation. The H-2B program is currently used by some roofing companies to meet their peak labor needs. Clearly the program's annual cap of 66,000 visas is insufficient to meet current demand. Without action by Congress to provide additional visas, many employers will again be shut out of the program with no access to legal seasonal workers to help fulfill their contracts.

OSHA adjusts penalties for inflation. On Jan. 23, OSHA issued a memorandum for regional administrators announcing an adjustment for inflation in the maximum penalty amounts for violations of federal Occupational Safety and Health standards and regulations. The cost-of-living adjustment multiplier used to determine the new maximum amounts for 2019 is 1.02522. As such, the maximum penalty for

“willful” or “repeated” violations is now 13,260 per day after the abatement date; and the maximum penalty for “serious,” “other-than-serious” and “posting requirements” violations is \$13,260. These adjustments for inflation are in accord with Federal Civil Penalties Inflation Adjustment Act Improvements Act of 2015, which is designed to improve the effectiveness of civil monetary penalties and maintain their deterrent effect.

Coalition urges end to steel and aluminum tariffs.

In January, members of the Alliance for Competitive Steel and Aluminum sent a letter to Secretary of Commerce Ross and U.S. Trade Representative Lighthizer to urge the Trump administration to lift tariffs on imported steel and aluminum from Canada and Mexico given the recent signing of the U.S.-Mexico-Canada Agreement. Also, the letter requested the removal of all retaliatory tariffs on trade with Mexico and Canada. The ACSAT associations noted the continued application of the metal tariffs—imposed by President Trump in March 2018—is causing ongoing economic hardship for many U.S. companies that depend on imported steel and aluminum, but which have not received exemptions from the tariffs. The letter urged the administration officials to move swiftly to resolve the matter so zero-tariff trade in North America can resume now that the USMCA has been negotiated. The groups pledged to support Congressional approval of the USMCA, which is expected to be considered by Congress in the coming months.

Federal minimum wage increase. On Feb. 6, the House Committee on Education and the Workforce held a hearing to review the “Raise the Wage Act” (H.R. 582), a bill to gradually raise the federal minimum wage to 7.25—by 2024. This legislation is sponsored by Rep. Bobby Scott (D-Va.), the chairman of the committee; it has been endorsed by leaders of the new Democratic House majority and is likely to get approved soon. However, the bill is dead-on-arrival in the Republican-controlled Senate. Moreover, the outcome of this debate currently is less important because there already has been a lot of action at the state (including AZ) and local levels to raise the minimum wage.

Compliance with New LLC Law Calls for Operating Agreement Review

Over the next two years, the Arizona Limited Liability Company Act will have a significant impact on most Arizona LLCs.

By [Lori Guner](#)



FOR MANY YEARS, the limited liability company (LLC) has been the preferred legal entity for most Arizona companies in construction and other industries, given, among other things, the various formalities and filings imposed upon corporations. With relatively minor amendments, Arizona's LLC laws have remained largely unchanged since 1992.

Now, with the recently passed Arizona Limited Liability Act (ALLCA), Arizona's LLC laws are set to substantially change, and LLC managers and members should prepare to update their operating agreements. For LLCs that do not have an operating agreement, the new law effectively imposes one on them, in ways that may not be to the members' liking.

Effective September 1, 2020, the ALLCA puts in place default provisions that, in the absence of a properly worded operating agreement, can change the way your LLC functions and is governed - with potentially severe impacts on your LLC's members.

The new law includes two important dates: The ALLCA applies to **all LLCs formed in Arizona on or after September 1, 2019**. The ALLCA applies to **all Arizona LLCs, regardless of their formation date on or after September 1, 2010**.

If your LLC does not have an operating agreement and you take no action in response to the new law, the ALLCA's default provisions will be imposed on your LLC, creating a *de facto* operating agreement that may conflict with how your LLC is currently governed and operated.

If you do have an operating agreement but it fails to address any provision of the ALLCA, by default the applicable new ALLCA provisions will be imposed on your LLC. However, those provisions may be contrary to your LLC's operations and established procedures.

Your operating agreement may or may not adopt some or all of the ALLCA's provisions. That is, the ALLCA permits LLCs to opt out of certain default provisions.

Default Provisions. Among the more controversial default provisions of the ALLCA are:

- *The creation of fiduciary duties.* The current law does not impose fiduciary duties on LLC members and managers. The new law does.
- *Contributions.* Under the ALLCA, a member's obligation to make a contribution to the LLC is not enforceable unless it is in writing and signed.
- *Distributions before dissolution.* The ALLCA provides a new requirement that all distributions made before an LLC can dissolve and wind up must be "equal in shares among members," regardless of ownership percentages. Failure to address and correct that provision could have major financial and tax consequences - artificially favorable or unfavorable - for the LLC's members.

All LLCs Impacted. While multi-member LLCs will feel the greatest impact of the new law, single-member LLCs are not exempt, and there are situations in which non-compliant SMLLCs could be adversely affected.

Operating Agreement Review. Members and managers should review and, if necessary, revise their operating agreements so that they comply with the new law and avoid any unwanted default provisions that the ALLCA will automatically impose on September 1, 2020. If your LLC does not have an operating agreement, you should consider creating a compliant agreement that satisfies the new law and supports your business purposes.

Start Planning. In prompting LLC members and managers to take another look at their operating agreement, the ALLCA offers a benefit: A well-conceived operating agreement that serves the members' interests can help the business reach its potential.

If you wait to update or create an operating agreement until there is no time for a proper review and update before the new law goes into effect, you may end up hastily copying and pasting into your agreement boilerplate language that does not truly meet your business needs and, in some cases, causes significant problems for you and your members. 🏠

To schedule a review of your LLC, contact [Lori Guner](#) at 480-809-3877 or by email.

OSHA Clarifies Drug Testing

THE OCCUPATIONAL SAFETY and Health Administration (OSHA) has issued a memorandum that reinterprets how its 2016 anti-retaliation rule applies to workplace safety incentive programs and drug testing policies. Issued on October 11, 2018, the memorandum eases some of the restrictions of OSHA's previous enforcement guidance on the final rule. In that guidance, OSHA indicated that certain types of programs and policies would likely be considered violations if they involved specified circumstances. The new memorandum takes a more permissive approach. It indicates that most types of workplace safety incentive programs and drug testing policies are allowable as long as employers ensure that they do not discourage or penalize employees for reporting.

ACTION STEPS


Employers should become familiar with OSHA's new memorandum and review their safety incentive programs and drug testing policies to ensure compliance.

HIGHLIGHTS

- OSHA's 2016 final rule does not prohibit workplace safety incentive programs or post-incident drug testing.
- Incentive and testing programs must not discourage employees from reporting work-related injuries.
- Employers should consistently enforce legitimate work rules regardless of any injury reports rewards for time periods without any reported injuries.

The 2018 memorandum states that most instances of post-incident drug testing are permissible under the final rule and includes examples of allowable testing. One example is drug testing to evaluate the root cause of a workplace incident that

harmed or could have harmed employees. This is significant because OSHA's previous guidance indicated that a drug testing policy would have violated the final rule if it included automatic drug testing of an employee who reports a work-related injury or illness. The new memorandum clarifies that if an employer chooses to use drug testing to investigate an incident, the employer should test all employees whose conduct could have contributed to the incident, not just employees who reported injuries. Other examples of permissible drug testing that OSHA lists in the memorandum include:

- random drug testing
- drug testing unrelated to the reporting of a work-related injury or illness
- drug testing under a state workers' compensation law
- and drug testing under other federal law, such as a U.S. Department of Transportation rule 

End of an Era for Tucson Charity Bowling Event

FOR THE LAST 16 years, the Tucson roofing cadre has conducted a fun-filled bowling event benefiting the Youth On Their Own (YOTO) organization. Cumulatively, over \$250,000 has been raised to help the runaway and homeless youth in Pima County by providing access to housing, healthcare, and continuing education opportunities. It has been a great partnership and ARCA/ARIF is proud of our affiliation and financial support the event contributes to this worthy cause.

Instrumental to this effort has been the partnership with Golden Pin Lanes management and facility. The owners, recognizing that this is a fundraiser truly benefiting the youth,

have always given our organization preferential pricing to ensure a maximum contribution to YOTO. Late last year, the sale of the building (to be renovated into office space) was announced. Five days after this year's charity bowling event, Golden Pin will close its doors forever. The other bowling facilities in Tucson all have corporate affiliations and do not offer the same preferential pricing that we have enjoyed and has allowed the majority of the funds raised to go to the youth organization.

Unless a new venue can be found, this very well could be the last ARCA/ARIF charity bowling tournament in Tucson. Please come and join in the festivities one last time.



YOUTH ON THEIR OWN



*Educating homeless teens...
Investing in Tucson's future!*

Arizona Roofing Industry Foundation

Raising the Roof for Youth On Their Own

16th Annual Charity Bowling Tournament & Silent Auction

Saturday, June 29, 2019 • 11:00 AM – 4:00 PM

Golden Pin Lanes, 1010 West Miracle Mile, Tucson



2019 Partnership Pledge

DONATE All donations are fully tax deductible unless otherwise noted.

- Title Partner - \$10,000** (\$9,900 is tax deductible as a charitable contribution)
Receive two free lanes, 12 registration bags and a half-page ad in the official program
- Platinum Partner - \$5,000** (\$4,900 is tax deductible as a charitable contribution)
Receive one free lane, 6 registration bags and a half-page ad in the official program
- Gold Partner - \$1,000** (\$900 is tax deductible as a charitable contribution)
Receive one free lane, 6 registration bags and recognition in the official program
- Silver Partner - \$500**
- Copper Partner - \$250**
Receive recognition in the official program
- T-shirt Partner - \$200**
Company logo printed on the t-shirt (limit of 12)
- Donate Youth/Adult Door Prize** _____
- Other Cash Contribution \$** _____
- Bronze Official Player Partner**
Contribute 400 gift items for bowler registration bags
Receive recognition in the official program
- Donate for Event Shirts or Food \$** _____
Event t-shirt recognition (provided to every bowler)
- Donate Silent Auction Item** _____

PARTICIPATE

Team Participation – Registration Fee \$300 (\$200 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive 3 games of tournament bowling, shoe rental, event t-shirt (adult sizes), lunch, fun stuff and a door prize entry ticket for a chance to win a big prize!

Player 1: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Player 2: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Player 3: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Player 4: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Player 5: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Player 6: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Guest Tickets – \$15 per person (Includes lunch, event shirt, door prize ticket, fun stuff and goodies)

Guest 1: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Guest 2: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Guest 3: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
Guest 4: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Raffle Tickets – ___ \$5 each -OR- ___ Five (5) for \$20

*****COMPLETED FORMS MUST BE SUBMITTED BY JUNE 7, 2019 TO GUARANTEE T-SHIRT AVAILABILITY*****

PAYMENT INFORMATION

- Check Enclosed – Payable to Arizona Roofing Industry Foundation
and mailed to ARCA, 4745 N. 7th St., Ste. 102, Phoenix, AZ 85014
- Credit Card – Complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Company Name: _____ Phone: _____
Mailing Address: _____
Primary Contact: _____ Title: _____ Email: _____
Credit Card #: _____ Expiration Date: _____ Billing Zip: _____
Total Amount \$ _____ Authorized Signature: _____

This is a paid ARIF event. Registration deadline is Friday, June 21, 2019. Cancellations after June 21 will be non-refundable, substitutions are allowed. ARCA will only guarantee t-shirt availability on completed forms submitted prior to June 7, 2019.

The Arizona Roofing Industry Foundation (ARIF) is a recognized 501(c)(3) tax-exempt nonprofit organization ID 3799558.

IRS Issues Standard Mileage Rates for 2019

WASHINGTON — The Internal Revenue Service today issued the 2019 optional standard mileage rates used to calculate the deductible costs of operating an automobile for business, charitable, medical or moving purposes.

Beginning on Jan. 1, 2019, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) will be:

- 58 cents per mile driven for business use, up 3.5 cents from the rate for 2018,
- 20 cents per mile driven for medical or moving purposes, up 2 cents from the rate for 2018, and
- 14 cents per mile driven in service of charitable organizations.

The business mileage rate increased 3.5 cents for business travel driven and 2 cents for medical and certain moving expense from the rates for 2018. The charitable rate is set by statute and remains unchanged.

It is important to note that under the Tax Cuts and Jobs Act, taxpayers cannot claim a miscellaneous itemized deduction for unreimbursed employee travel expenses. Taxpayers also cannot claim a deduction for moving expenses, except members of the Armed Forces on active duty moving under orders to a permanent change of station. For more details see [Notice-2019-02](#).

The standard mileage rate for business use is based on an annual study of the fixed and variable costs of operating an automobile. The rate for medical and moving purposes is based on the variable costs.


Taxpayers always have the option of calculating the actual costs of using their vehicle rather than using the standard mileage rates.

A taxpayer may not use the business standard mileage rate for a vehicle after using any depreciation method under the Modified Accelerated Cost Recovery System (MACRS) or after claiming a Section 179 deduction for that vehicle. In addition, the business standard mileage rate cannot be used for more than four



vehicles used simultaneously. These and other limitations are described in section 4.05 of [Rev. Proc. 2010-51](#).

[Notice 2019-02](#), posted today on [IRS.gov](#), contains the standard mileage rates, the amount a taxpayer must use

in calculating reductions to basis for depreciation taken under the business standard mileage rate, and the maximum standard automobile cost that a taxpayer may use in computing the allowance under a fixed and variable rate plan. 

ARIZONA ROOFING CONTRACTORS ASSOCIATION

2019 SPRING GOLF TOURNAMENT



NEW DATE!
FRIDAY, MAY 17

FRIDAY

MAY 17, 2019

OCOTILLO GOLF RESORT
3751 S. CLUBHOUSE DRIVE
CHANDLER, AZ 85248

ENTRY FEE

\$135 PER GOLFER

INCLUDES

DRIVING RANGE, GREEN FEES,
CART, PHOTOS, AWARDS,
LUNCH AND BANQUET

ADD SOME FUN

HOLE-IN-ONE, GAMES &
COMPETITION HOLES

- 6:00 am CHECK-IN
- 7:00 am SHOTGUN START
- 12:30 pm LUNCH BUFFET
- 1:00 pm AWARDS & RAFFLES

FORMAT IS FOUR-MAN SCRAMBLE
PRIZES WILL BE AWARDED FOR 1ST, 2ND & 3RD PLACE IN TWO FLIGHTS
CLOSEST TO PIN | LONGEST DRIVE | LONGEST PUTT

CONTACT PERSON FOR THE REGISTRATION

NAME: _____ COMPANY: _____ EMAIL: _____

REGISTRATION(S) - \$135 PER GOLFER

GOLFER: _____ COMPANY: _____ EMAIL: _____

GOLFER: _____ COMPANY: _____ EMAIL: _____

GOLFER: _____ COMPANY: _____ EMAIL: _____

GOLFER: _____ COMPANY: _____ EMAIL: _____

SPONSORSHIP

- LUNCHEON SPONSOR** FOR \$750 YOUR COMPANY WILL BE RECOGNIZED IN PRE-EVENT PROMOTIONS ON THE EVENT PAGE, SOCIAL MEDIA, AND ON SIGNAGE ON THE DAY OF THE EVENT.
- SPONSOR A TEE** FOR \$150 AND HAVE YOUR COMPANY'S NAME DISPLAYED AT ONE OF THE 18 HOLES

PAYMENT INFORMATION

- Check Enclosed – mail form with payment to ARCA, 5050 N. 8th Pl., Ste. 3, Phoenix, AZ 85014
- Credit Card – complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Credit Card #: _____ Expiration Date: _____ Billing Zip: _____

Amount \$ _____ Authorized Signature: _____

REGISTRATION DEADLINE IS WEDNESDAY, MAY 3, 2019

THIS IS A PAID ARCA EVENT. CANCELLATIONS AFTER MAY 10, 2019 WILL BE NON-REFUNDABLE, SUBSTITUTIONS ARE ALLOWED.

REGISTER ONLINE AT
WWW.AZROOFING.ORG

DON'T MISS OUT!
LIMITED AVAILABILITY!
FULL FIELD LAST YEAR



Thanks to all for the support and participation we had in the 1st Annual Foundation Golf Tournament.

ARIF has primarily been funding the scholarship awards through funds raised at the Sporting Clay events. The scholarship selection process is highly competitive and it is always gratifying to reward the best and brightest for their scholastic efforts. With the additional funds received this year we expect to have more latitude in the selection process and help even more student realize their potential.

The outing at the Biltmore was resoundingly well received and we have already reserved the course for January 17, 2020 for the 2nd Annual golf outing to support the scholarship fund.

The ARIF scholarship applications will be released April 1st and need to be returned by May 1st for the 2019 awards.

A FLIGHT

| FIRST PLACE | SECOND PLACE |
|---------------|-----------------|
| Chad Reid | Ross Dietrich |
| Steve Whipple | Emory Smith |
| Matt Kauffer | Jeff Mcillece |
| Ted Martinez | Kevin Blackburn |

B FLIGHT

| FIRST PLACE | SECOND PLACE |
|---------------|-----------------|
| Chad Reid | Ross Dietrich |
| Steve Whipple | Emory Smith |
| Matt Kauffer | Jeff Mcillece |
| Ted Martinez | Kevin Blackburn |

SPECIAL AWARDS

| | |
|--|--|
| LONGEST PUTT Louie Contreras | MEN'S CLOSEST TO THE PIN Stephen Ramirez |
| MEN'S LONG DRIVE Chad Gorney | LADIES' LONG DRIVE Sarah Weiss |



Why we can't cut corners when it comes to

By ARCA Education and Career
Development Committee Chair,
Jerry Brown, WRECORP

HOW MANY TIMES have you installed a roof that did not meet code? How many times has a customer asked you to do something you knew wouldn't meet code? How many times has a customer asked why their re-roofing costs so much or why your bid is so much higher than the low bidder?

What would it cost you if the city, the state, or lawyers sited you for not following code? Do you have insurance coverage for situations in which you install a roof that does meet code, even if you were following specs and plans? Is it worth having your license suspended or revoked?

These are interesting questions facing roofers today, but regardless of your personal beliefs, the R.O.C. requires unequivocally that licensed contractors follow code and standards.

In the Arizona Registrar of Contractors Workmanship Standards for Licensed Contractors (2009), Page 1 contains Rule 4-9-108 that states the following:

1. A contractor shall perform all work in a professional and workmanlike manner.
2. A contractor shall perform all work in accordance with any applicable building codes and professional industry standards.
3. All work performed by a contractor in a county, city or town that has not adopted building codes or where any adopted building codes do not contain specific provisions applicable to that aspect of construction work shall be performed in accordance with professional industry standards.

Codes are law, and we must obey the law.

The navigation of building codes is one of the big challenges facing roofer

contractors today, especially with regard to the new International Energy Conservation Code (IECC), which requires minimum R-value in all roof assembly. This can be a sore subject for clients and contractors. We have to understand that all licensed contractors must comply with all codes in order to maintain licenses, warrantable workmanship, follow the law in accordance with our license, and minimize exposure to the client as well as the roofing contractor. Since most existing buildings (roofs) have R Value well below local codes, they must be brought up to current code of R-38 or a minimum of R-25 above deck during a re-roof. These regulations are applicable to new construction as well as re-roofing projects where the existing roof is removed (for more information, please refer to the [IECC] Chapter 4, in particular to table C402.1.3 — Opaque thermal envelope insulation component minimum requirements, R-Value method). This applies to all low-sloped roofs over conditioned space. Most cities have adopted this code and it is up to the contractor to ensure proper code is followed.

This leaves the contractor caught in the balance between doing what's right and staying within the customer's budget. Ultimately, the correct answer is always to follow code, as possible ramifications include fines for code violations, the revoking of licensing, possible bankruptcy, lawsuits, and even a negative impact on the client's cooling and heating costs.

Think of it in another way — what if a hail storm damages a new roof that you installed for a client that doesn't meet code. Is the insurance company going to pay for it, or will you be telling the client, "I'm sorry; the roof I just installed doesn't meet code, therefore you have no coverage"?

What is your liability at this point?

Another scenario — suppose your client is going to sell the property. Will the new owner demand the roof meets code? And, if so, will you be sued? What if the tenant feels cheated due to unnecessarily high utilities costs and demands a rebate on rent — all because energy is being lost through the roof?

These are questions you must consider when educating clients and roofing contractors on the true criticality of building code compliance.

Our industry must remain consistent and trustworthy on this matter and follow all codes, not only to protect ourselves and our clients, but to continue building integrity within our community and raising our industry standards.

What are industry standards? The term "industry standard" is used to describe work that is acceptable. However, practices considered industry standards are often not actually compliant with written standards, codes, or ratings. Because these practices have been performed incorrectly for so long, workers believe they are acceptable as an industry standard, when in fact the term and practices have been misused for decades.

The simple definition is this: "Standards are consensus-based documents, often referred to in codes and ratings, and are considered the current and minimum best-practice policy. They may or may not be adopted as mandatory."

We must always follow building codes. We should also take roofing industry standards seriously and follow best-practice policies if we want to be the best in our practice.

TABLE C402.1.3
OPAQUE THERMAL ENVELOPE INSULATION COMPONENT MINIMUM REQUIREMENTS, R-VALUE METHOD^{a,1}

| CLIMATE ZONE | 1 | | 2 | | 3 | | 4 EXCEPT MARINE | | 5 AND MARINE 4 | | 6 | | 7 | | 8 | |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | All other | Group R | All other | Group R | All other | Group R | All other | Group R | All other | Group R | All other | Group R | All other | Group R | All other | Group R |
| Insulation entirely above roof deck | R-20ci | R-25ci | R-25ci | R-25ci | R-25ci | R-25ci | R-30ci | R-30ci | R-30ci | R-30ci | R-30ci | R-30ci | R-35ci | R-35ci | R-35ci | R-35ci |
| Metal buildings ^b | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-19 + R-11 LS | R-25 + R-11 LS | R-30 + R-11 LS | R-30 + R-11 LS | R-30 + R-11 LS | R-30 + R-11 LS | R-30 + R-11 LS |
| Attic and other | R-38 | R-38 | R-38 | R-38 | R-38 | R-38 | R-38 | R-38 | R-38 | R-38 | R-49 | R-49 | R-49 | R-49 | R-49 | R-49 |
| Roofs | | | | | | | | | | | | | | | | |
| Walls, above grade | | | | | | | | | | | | | | | | |
| Mass ^c | R-5.7ci ^f | R-5.7ci ^f | R-5.7ci ^f | R-7.6ci | R-7.6ci | R-9.5ci | R-9.5ci | R-11.4ci | R-11.4ci | R-13.3ci | R-13.3ci | R-15.2ci | R-15.2ci | R-15.2ci | R-25ci | R-25ci |
| Metal building | R-13 + R-6.5ci | R-13 + R-6.5ci | R-13 + R-6.5ci | R-13 + R-6.5ci | R-13 + R-6.5ci | R-13 + R-6.5ci | R-13 + R-6.5ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci | R-13 + R-13ci |
| Metal framed | R-13 + R-5ci | R-13 + R-5ci | R-13 + R-5ci | R-13 + R-5ci | R-13 + R-5ci | R-13 + R-5ci | R-13 + R-5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci | R-13 + R-7.5ci |
| Wood framed and other | R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 | R-13 + R-3.8ci or R-20 |
| Below-grade wall ^d | NR | NR | NR | NR | NR | NR | NR | R-7.5ci | R-7.5ci | R-7.5ci | R-7.5ci | R-7.5ci | R-10ci | R-10ci | R-10ci | R-12.5ci |
| Floors | | | | | | | | | | | | | | | | |
| Mass ^e | NR | R-6.3ci | R-10ci | R-8.3ci | R-10ci | R-10ci | R-10.4ci | R-10ci | R-12.5ci | R-12.5ci | R-12.5ci | R-15ci | R-15ci | R-16.7ci | R-15ci | R-16.7ci |
| Joist/framing | NR | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 | R-30 |
| Slab-on-grade floors | | | | | | | | | | | | | | | | |
| Unheated slabs | NR | NR | NR | NR | NR | NR | R-10 for 24" below | R-10 for 24" below | R-10 for 24" below | R-10 for 24" below | R-10 for 24" below | R-15 for 24" below | R-15 for 24" below | R-15 for 24" below | R-15 for 24" below | R-15 for 24" below |
| Heated slabs ^h | R-7.5 for 12" below + R-5 full slab | R-7.5 for 12" below + R-5 full slab | R-7.5 for 12" below + R-5 full slab | R-7.5 for 12" below + R-5 full slab | R-7.5 for 12" below + R-5 full slab | R-10 for 24" below + R-5 full slab | R-15 for 24" below + R-5 full slab | R-15 for 24" below + R-5 full slab | R-15 for 24" below + R-5 full slab | R-15 for 36" below + R-5 full slab | R-15 for 36" below + R-5 full slab | R-20 for 48" below + R-5 full slab | R-20 for 48" below + R-5 full slab | R-20 for 48" below + R-5 full slab | R-20 for 48" below + R-5 full slab | R-20 for 48" below + R-5 full slab |
| Nonswinging | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 | R-4.75 |

For SI: 1 inch = 25.4 mm, 1 pound per square foot = 4.88 kg/m², 1 pound per cubic foot = 16 kg/m³.

ci = Continuous insulation, NR = No Requirement, LS = Liner System.

a. Assembly descriptions can be found in ANSI/ASHRAE/IESNA Appendix A.

b. Where using R-value compliance method, a thermal spacer block shall be provided, otherwise use the U-factor compliance method in Table C402.1.4.
 c. R-5.7ci is allowed to be substituted with concrete block walls complying with ASTM C90, ungrouted or partially grouted at 32 inches or less on center vertically and 48 inches or less on center horizontally, with ungrouted cores filled with materials having a maximum thermal conductivity of 0.44 Btu-in/h-ft² °F.

d. Where heated slabs are below grade, below-grade walls shall comply with the exterior insulation requirements for heated slabs.

e. "Mass floors" shall be in accordance with Section C402.2.3.

f. Steel floor joist systems shall be insulated to R-38.

g. "Mass walls" shall be in accordance with Section C402.2.2.

h. The first value is for perimeter insulation and the second value is for slab insulation. Perimeter insulation is not required to extend below the bottom of the slab.

i. Not applicable to garage doors. See Table C402.1.4.

Our Roofing Alliance is Looking for New Members!




Protection of life, health, safety and welfare of Arizona's most valuable assets.



Working for Safety

The Arizona Division of Occupational Safety and Health (State OSHA Program), is in an Alliance with 11 of the largest Roofing Companies working in the State.

Alliance members focus on:

- 
1. Training for employees
 2. Develop materials for fall protection awareness
 3. Communicate fall protection measures that work and best practices above the OSHA Standards
 4. Discuss current ADOSH Enforcement

If you are interested in joining...

Date of Meetings: Third Week of Every Month — **Tuesdays**

Location: 800 West Washington Street., Phoenix, AZ 85007 — **Hearing Room O**

Time: 9:00 AM

Cost: *Free*

Additional Information Call: 602-542-1693

Or Contact one of our Alliance Members directly:



602-237-2478



602-997-0529



602-870-8322



602-595-8589



602-333-4338



EDUCATIONAL CLASSES

ARIZONA ROOFING CONTRACTORS ASSOCIATION

IN 2017, ARCA was challenged to institute an education curriculum that would benefit all members. The idea behind the program is to provide education that will benefit the new person just entering the industry along with anyone already in the industry no matter the experience.

This program will allow each participant to achieve accreditation in his or her field and allow them to grow with the industry

learning other aspects of the roofing trade. These accreditation's will allow the workers and the contractors to market themselves showing the rest of the community and industry that they have the education, skill, experience and knowledge to install roofs that comply with rules and regulations. With this in mind we have created a program that will meet the industry standards and code requirements.

UPCOMING CLASSES

- Shingles, Underlayment, Venting & Recover, [March 29](#) - [Register Online](#), [Email](#)
- Insulation, Fastening & Adhesives, [May 3](#) - [Register Online](#), [Email](#)
- Foam & Coating Equipment, [May 24](#) - [Register Online](#), [Email](#)
- Cedar Shakes & Wooden Shingles, [June 7](#) - [Register Online](#), [Email](#)
- Arizona Tile Course, [June 14](#) - [Register Online](#), [Email](#)
- Modified Bitumen, [June 28](#) - [Register Online](#), [Email](#)
- Deck Coating, [July 12](#) - [Register Online](#), [Email](#)
- BUR & Equipment, [July 19](#) - [Register Online](#), [Email](#)
- Metal Roofing, [August 9](#) - [Register Online](#), [Email](#)
- Single Ply & Equipment, [September 6](#) - [Register Online](#), [Email](#)
- Estimating, [September 13](#) - [Register Online](#), [Email](#)

CLASS DETAILS

Time: 7:00 AM to 3:00 PM (Continental Breakfast & Lunch Provided)

Location: ARCA Training Room, 4745 N. 7th St., Ste. 103, Phoenix 85014

Cost: \$5 ARCA Member | \$150 Non-Member (*Any student, code officer, municipal investigator or inspector please contact the ARCA office to check availability and pricing.*)

Facilitated by: Jerry Brown, WRECORP

Instructors needed — To continue to offer these classes, we need additional instructors. All classes are presented in a generic format that does not favor any manufacturer or distributor, so if you have the technical knowledge and are willing to share your insights, please contact Jerry Brown (602-571-8803) to volunteer or for further information.

HERITAGE[®]

DESIGNER RIDGE

FINISH
WITH **STYLE.**

TAMKO
BUILDING PRODUCTS



JOIN US FOR A CONTRACTOR EVENT

FEATURING **RICK** *the Roofer*



—TUESDAY—
NOV 13, 2018
11AM-2PM

—WEDNESDAY—
NOV 14, 2018
8AM-10AM

- Save time & improve profitability
- Newest products from TAMKO
- Hands-on training & installation techniques
- Sales tools & business resources
- Exclusive contractor programs
- Grow with TAMKO

TAMKO PHOENIX WAREHOUSE
5045 W. COLTER ST. • GLENDALE, AZ • (623) 915-4457

JUST DROP BY, OR RSVP TO: tori_clark@tamko.com

©2018 TAMKO Building Products, Inc. TAMKO is a registered trademark of TAMKO Building Products, Inc.



FREE
FOOD



TAMKO
GEAR



PRODUCT
DEMOS

f RICK THE ROOFER

🐦 RICK_THEROOFER

📷 RICK.THEROOFER

Arizona Roofing Industry Foundation

Raising the Roof for New Pathways for Youth

22nd Annual Charity Bowling Tournament & Silent Auction

ARCAstock Themed "One Day of Peace, Love & Rock N Bowl"

Saturday, June 22, 2019 • 11:00 AM – 4:00 PM

Let It Roll Bowl & Entertainment, 8925 N. 12th Street, Phoenix 85020



2019 Partnership Pledge

DONATE All donations are fully tax deductible unless otherwise noted.

- Diamond Partner - \$2,000** (\$1,865 is tax deductible when registering a team) Receive one free lane, 6 registration bags and half-page ad in the official program
- Platinum Partner - \$1,000** (\$865 is tax deductible when registering a team) Receive one free lane, 6 registration bags and recognition in the official program
- Gold Partner - \$500**
- Silver Partner - \$250**
- T-Shirt Sponsor - \$1,250** (on a first-come, first-served basis) Limited to two (2) sponsors at \$1,250 each or one (1) sponsor at \$2,500
- Bronze Official Player Partner**
Contribute 400 gift items for bowler registration bags
- Other Cash Contribution \$** _____
- Donate Youth/Adult Door Prize**
- Donate Silent Auction Item**
- Donate 'Grand Item' for Prize Lane**

PARTICIPATE

Team Participation – Registration Fee \$400 (\$240 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive three (3) games of tournament bowling, shoe rental, lunch, fun stuff and a door prize entry ticket for a chance to win a big prize!

Player 1: _____ (S/M/L/XL/XXL) (Name) (Shirt Size) Player 2: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Player 3: _____ (S/M/L/XL/XXL) (Name) (Shirt Size) Player 4: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Player 5: _____ (S/M/L/XL/XXL) (Name) (Shirt Size) Player 6: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Guest Tickets – \$15 per person (Includes lunch, door prize ticket, fun stuff and goodies)

Guest 1: _____ (Name) Guest 2: _____ (Name)

Guest 3: _____ (Name) Guest 4: _____ (Name)

Pre-Purchase Raffle Tickets – ___ \$5 each -OR- ___ Five (5) for \$20

*****COMPLETED FORMS MUST BE SUBMITTED BY MAY 31, 2019 TO GUARANTEE T-SHIRT AVAILABILITY*****

PAYMENT INFORMATION

Check Enclosed – **Made Payable to Arizona Roofing Industry Foundation**
and mailed to ARCA, 4745 N. 7th St., Ste. 102, Phoenix, AZ 85014

Credit Card – Complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Company Name: _____ Phone: _____

Mailing Address: _____

Primary Contact: _____ Title: _____ Email: _____

Credit Card #: _____ Expiration Date: _____ Billing Zip: _____

Total Amount \$ _____ Authorized Signature: _____

*This is a paid ARIF event. Registration deadline is Friday, June 7, 2019. Cancellations after June 7 will be non-refundable, substitutions are allowed.

The Arizona Roofing Industry Foundation (ARIF) is a recognized 501(c)(3) tax-exempt nonprofit organization ID 3799558.



FROM THE CEO: THE NEXT 30 YEARS

Last newsletter, I shared about all the learnings that New Pathways for Youth has undertaken over the past year. It's been very exciting work that has propelled our staff and board into innovation and generative conversations about what's possible for our program, youth and mentors.

Our team has identified key accelerators to growth that are allowing us to expand into other high need neighborhoods; neighborhoods with high rates of poverty, crime, and high school dropout. These accelerators are mentor recruitment, staff and mentor development, and curriculum advancements. We're confident that these innovations will allow us to serve even more youth with purpose and quality. This evolution has created even greater excitement and intention throughout the halls of New Pathways.

Why are we focusing on targeted neighborhood growth? New Pathways for Youth is committed to the disruption of chronic poverty and adversity in our youths' lives. By intentionally growing our program model into Phoenix's highest risk neighborhoods, we create a targeted plan to respond to the demand for our services. Further, we recognize that targeting our services to a specific neighborhood not only allows for individual lives to be changed but neighborhoods to be transformed over time as this generation of youth achieves success. Individual

lives will change and then neighborhoods--breaking the cycle for future generations while simultaneously building more viable communities.

Over the next five years, we anticipate growing our services to more than 100 youth each year, serving close to 1,000 youth annually. This scalability model has been tested through a proof of concept within our own Garfield Community. Over the last three years we have been working with our local middle school, community resource officers, and neighborhood leaders to enroll 150 middle schoolers into our program who our mentors will support up to and through early adulthood success. Through a tested model, New Pathways for Youth is ready to replicate into high risk neighborhoods where our services have been requested. It's an exciting time to lead New Pathways for Youth! Thank you for joining us on this journey. Together, we bring a brighter future for all of our valley's youth.



Sincerely,
Christy McClendon, CEO

www.npfy.org



New Pathways
for Youth

Ron Brown Steps Aside as Chair of Sporting Clays

SPRING IS IN the air and that means it's time for ARCA / ARIF's annual shooting event at Ben Avery (fier on adjacent page). For the first time since the inception of the event over a dozen years ago, **RON BROWN** of **JBS ROOFING** will not be the Chairman for the event. Ron has been an ARCA Board member, Past-President, and Chairperson of the Year, in addition to last year being elevated to Life Member status.

The Sporting Clays event has been the primary method of fundraising for the ARIF scholarships. The event has netted

just about \$125,000 and ARIF has awarded 49 scholarships at \$2,500 over the last 10 years. From humble beginnings when the goal was to have 40 shooters, the event has grown to routinely having over 120 participants. Congratulations to Ron and the Clays Committee on a job well done. **ONNIE DIAZ** from **ELITE ROOFING SUPPLY** will be the new point person for clays moving forward. In recent years, the committee has expanded its activities beyond organizing the spring and fall shooting events and is now offering gun safety and shooter training classes for novices. 🏠

CLAYS FOR SCHOLARSHIPS CLASSIC

APRIL 5, 2019 (FRI)

7:30 AM CHECK-IN • 8:00 AM START

SPORTING CLAY SHOOT

BEN AVERY CLAY TARGET CENTER, PHOENIX, AZ

Enjoy an exciting day with ARCA supporting the Arizona Roofing Industry Foundation at Phoenix's prestigious shooting range, Ben Avery, while making a difference in lives by providing ARIF academic scholarships to ARCA members and their immediate family members.



REGISTRATION(S) - \$100 PER **ARCA MEMBER**; \$125 PER **NON MEMBER**

SHOOTER: _____ COMPANY: _____ EMAIL: _____

SHOOTER: _____ COMPANY: _____ EMAIL: _____

SHOOTER: _____ COMPANY: _____ EMAIL: _____

SHOOTER: _____ COMPANY: _____ EMAIL: _____

BECOME A SPONSOR

- ♦ **TITLE SPONSOR - \$2,000** (\$1,740 TAX DEDUCTIBLE) Includes four (4) complimentary shooters at both the Spring and Roofing Expo Thursday Tournament; Recognition in *Base Sheet*, Expo program, on social media and day of event signage.
- ♦ **GOLD SPONSOR - \$1,000** (\$874 TAX DEDUCTIBLE) Includes two (2) complimentary shooters at both the Spring and Roofing Expo Thursday Tournament; Recognition in *Base Sheet*, Expo program, on social media and day of event signage.
- ♦ **SILVER SPONSOR - \$500** (\$435 TAX DEDUCTIBLE) Includes one (1) complimentary shooter at both the Spring and Roofing Expo Thursday Tournament; Recognition in the Expo program, on social media and day of event signage.
- ♦ **BRONZE SPONSOR - (100% RETAIL VALUE OF CONTRIBUTION IS TAX DEDUCTIBLE)** Prize contribution for either of the Spring & Fall tournaments will receive company or personal recognition on events signage.
- ♦ **LUNCH SPONSOR - \$1,500** (\$1,500 TAX DEDUCTIBLE) Company recognition on 2019 Spring signage. **(SOLD)**
- ♦ **SHOOTING STATION SPONSOR - \$300** (\$300 TAX DEDUCTIBLE) Recognition on signage at one of fifteen Spring tournament stations. Sponsors have the option of offering additional prizes for hitting colored clays at their station.

(Company Name)

PAYMENT INFORMATION

Check Enclosed – Made Payable to **Arizona Roofing Industry Foundation**
and mailed to ARCA, 4745 N. 7th Street, Ste. 102, Phoenix, AZ 85014

Credit Card – complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Credit Card #: _____ Exp. Date: _____ Billing Zip: _____ CCV: _____

Amount \$ _____ Authorized Signature: _____

REGISTRATION DEADLINE IS FRIDAY, MARCH 29, 2019

THIS IS A PAID ARCA EVENT. CANCELLATIONS AFTER MARCH 29, 2019 WILL BE NON-REFUNDABLE, SUBSTITUTIONS ARE ALLOWED.

SAVE THE DATE

SEP 19-21, 2019



2019 ROOFING EXPO

LITTLE AMERICA, FLAGSTAFF

ARCA

AMERICAN ROOFER TRIBUTE RIFLE RAFFLE

SPECIAL EDITION MARLIN 1895G IN CALIBER 45-70

TICKETS

One (1) for \$20.00

Six (6) for \$100.00



Limited Production
Tribute Rifle is #32 of
201 Produced
Donated by Star Roofing, Inc.

Must be 18 years old to enter | Winner Need Not be Present

*Drawing will take place Saturday, September 21, 2019 in conjunction with the
50th Arizona Roofing Expo Annual Award Banquet in Flagstaff, AZ*

EXPO Committee Making Changes for 50th Annual Event

THE EXPO COMMITTEE has put a lot of thought into how to change the traditional events that take place at the yearly Expo / Trade Show and Annual Meeting. Please pay special attention when signing up, planning your arrival, and checking the new times and events for non-traditional days.

Seminars are spread out over the three days with one taking place on Thursday, two on Friday, and one on Saturday morning. All four seminars are slotted for 1 hour and 45 minutes. The Friday and Saturday schedules seemed to be finalized but we are still working out a few kinks with Thursday due to some unresolved Sporting Clays issues. There is a tentative schedule up on the Yapp app, when you have a moment check it out.

Here is a list of changes:

- Schedule is completely changed
- Sporting Clays will take place on Thurs only
- Golf will take place on Friday only
- Cornhole tournament has been added to the Get Acquainted in addition to horseshoes
- The Get Acquainted will take place at the Little America Resort on the back lawn
- Demonstrations have been added – two on Thursday and two on Saturday
- Tradeshow is moved to Saturday during lunch
- Roofers Auction will take place during tradeshow hours, tradeshow exhibitors that have donated to the auction will have their bid sheets at their tables. Non exhibitor donations will be displayed on a table during tradeshow hours. Winners will be posted at the dinner and funds will be collected after the Expo event when we're back in Phoenix.
- Back by popular demand—the Saturday night party will be a Casino night
- The number and selection of partial packages have been reduced
- No tickets for meal—drink tickets and Dinner Door Prize only
- No Macayos raffle basket on Thursday

Have you
downloaded
Yapp yet?



Yapp is ARCA's official events app and the easiest way to keep track of 2019 EXPO scheduling as it develops. Not only that — it's all your favorite ARCA events, right at your fingertips.

Never misplace event details again.

Visit my.yapp.us/arcaevents



SATURDAY
APRIL 13, 2019

STARTING AT
LUCKY STRIKES
CHECK-IN 8:30 AM
KICKSTANDS UP
9:00 AM

WE WELCOME
ALL BIKES -
LIMITED TO
50 BIKES!

APACHE JUNCTION | SUPERIOR | GLOBE | ROOSEVELT | JAKES CORNER
LUCKY STRIKES LOS HERMANOS DRIFT INN BLH GRILL JAKES CORNER BAR

2019 SPRING RIDERS RALLY

RIDER 1: _____

I'm a Returning ARCA Rally Rider This is my first ARCA Ride

RIDER 2: _____

COMPANY: _____

PHONE: _____

EMAIL: _____

CREDIT CARD: _____

EXP DATE: _____ CCV: _____ ZIP: _____

AMOUNT PAID: \$ _____ CC CHECK ENCLOSED

MAIL TO: ARCA | 4745 N. 7th Street, Ste. 102 | Phoenix, AZ 85014

This is a paid ARCA event. Registration deadline is April 5, 2019. Cancellations after April 5, 2019 are non-refundable, substitutions are allowed.



DETAILS

RIDERS*

- INDIVIDUAL RIDER, \$40
- DUAL RIDER, \$50

SPONSORSHIPS

- TITLE SPONSOR, \$1000
- GOLD SPONSOR, \$500
- TEXAS HOLD 'EM SPONSOR, \$500
- SILVER SPONSOR, \$150
- FRIEND SPONSOR, \$50
- IN-KIND DONOR FOR RAFFLE

RAFFLE TICKETS

- INDIVIDUAL TICKET, \$5 EACH
- FIVE (5) TICKETS, \$20

CHARITY

\$ _____ WATER DONATION
The Riders Rally Committee has partnered with Sundt Construction for their 2019 Thirst-Aid water drive supporting St. Joseph the Worker

* Day Of Event Registration: Individual Rider, \$60 and Dual Rider, \$75

APOC® COOL ROOF SOLUTIONS

The COOL Way to Save Time and Money!

#252, #248 and #247

- ▶ Designed with Superior Hiding Ability
- ▶ Resists Cracking, Peeling and Mildew
- ▶ Tremendous Durability & Long Term Life
- ▶ Drastically Lowers Roof Temperature



BEST



BETTER



GOOD



The Leader in Cool Roof Technology!

(West) 800-562-5669

www.apoc.com



▶ The Roof Restoration Experts™

INTRODUCING APOC® 264 FLASH N' SEAL®

NEW



Available in White and Tan
Sizes: 1 gallon, 3.5 gallon & 5 gallon

- ▶ Stops Leaks
- ▶ Fiber Reinforced
- ▶ Long Lasting Flexible Repair
- ▶ Best Patch Prior to Reflective Coating

The BEST Acrylic Patch Under The Sun!

(West) 800-562-5669

www.apoc.com



▶ The Roof Restoration Experts™

Prevent Texting and Driving in the Workplace

From ADOSH Advocate

DISTRACTED DRIVING IS dangerous, claiming 3,450 lives in 2016 alone. According to the National Highway Traffic Safety Administration (NHTSA), distracted driving is any activity that diverts attention from driving including, but not limited to, talking or texting on your phone, eating or drinking, talking to people in your vehicle, fiddling with the stereo or navigation system. Texting is the most alarming distraction. Sending or reading a text takes your eyes off the road for 5 seconds. At 55 mph, that's like driving the length of an entire football field with your eyes closed.


Over the past several years there have been many organizations and associations who have dedicated their time to prevent texting while driving. ADOSH supports the efforts taken by employers and employees to reduce the likelihood of serious injuries caused by texting. This includes work duties that require an employee to drive

for work. Whether your employees drive to deliver parts, carry mail for distribution, work in the delivery service industry, or travel between jobsites like in construction it's imperative to implement a "no texting while driving" policy.

If you are thinking about drafting a policy, ensure to spell out what is accepted in the workplace and ways to prevent distractions while driving. Followed up with training on what all leadership and employees can expect from the policy will help to solidify the message. In fact, one of your Voluntary Protection Program (VPP) Stars, Raytheon Missile Systems, had a large campaign about texting and driving. The team at Raytheon provided all employees with key-chains, stickers, and pop mount grip stands for cell phones with a no cell phone logo. Their effort was to help encourage all employees not to text or call while on the job. They also related the message to walking and texting in the plants. So remember, if you visit

Raytheon be sure to put down the phone or employees within the plants may politely ask you to do so. The message was well received by all employees.

Other VPP Star sites are businesses that require driving for delivery. Both Cintas Corporation and Prudential Overall Supply have active drivers who visit employers on a daily basis. The two have created their own hands-on training programs to reduce the need for drivers to answer a phone. Those needing to contact a delivery driver know not to disturb them while in transit and simply leave a message. Once stopped at a destination the drivers can call or text. The programs have helped their drivers focus on what is important while driving, their safety.

If you or your employees are thinking about developing a policy or program for no texting or cell phone use while driving, please consider contacting ADOSH Consultation Services for training or help. 



White Reflective Membranes and Coatings

Polyglass offers advanced energy saving roofing solutions which deliver long-term value for the building owner.





AZ ROOFING NETWORKING EVENT

Arizona Roofing Contractors Association invites you to watch the Arizona Diamondbacks take on the Milwaukee Brewers! The night will include a fully-catered event space located in our Coors Light Strike Zone.

Each ticket is \$55 including tax and processing fees.

To sponsor the event and reserve your tickets please register online at www.azroofing.org

We look forward to seeing you there!

FRIDAY

JULY 19

6:40PM

ARIZONA

DIAMONDBACKS

VS

MILWAUKEE

BREWERS

QUESTIONS? CONTACT ARCA

EMAIL: ARCA@AZROOFING.ORG OR CALL 602.335.0133

dbacks.com

602.462.4600

CHASE FIELD // 401 EAST JEFFERSON STREET // PHOENIX, ARIZONA



At **RSG**,
we work closely
with contractors who strive to
grow long-lasting, profitable businesses and
who want to avoid the consequences of inaccuracies
and poor project management all too common in our industry.

Contractors come to us because we have them covered:

OUR HIGHLY RESPONSIVE SALES TEAM HAS YOU COVERED BY:

- Providing you with access to unparalleled industry expertise
- Helping you secure the jobs you bid on with unmatched in-depth product and industry knowledge
- Giving you straightforward answers from beginning to end.
At RSG we keep our promises.

OUR DEDICATED BRANCH TEAM HAS YOU COVERED BY:

- Triple-checking each order before it leaves our warehouse in order to drastically reduce errors
- Ensuring that deliveries are made in a safe and timely manner and by displaying a personable and professional attitude to your customers.
- All this to ensure optimal accuracy, from order placement to billing, giving you the peace of mind needed to focus on your core business

*We truly believe success in this industry is shared, and we've helped more contractors launch, build and sustain profitable businesses with unmatched expertise and support.
"At RSG, roofing is not a job – it's a career."*



At RSG,
our experts
have you covered.

Gilbert, Arizona

Roofing Supply of Arizona
East Valley, LLC
1955 W. Commerce Avenue
Gilbert, AZ, 85233
Phone: 480.557.6309

Phoenix, Arizona

Roofing Supply of Arizona, LLC
5307 W. Missouri Avenue
Glendale, AZ, 85301-6005
Phone: 623.931.0054
Fax: 623.931.3925

Tucson, Arizona

Roofing Supply of Arizona
Tucson, LLC
3655 E. Refinery Way
Tucson, AZ, 85713
Phone: 520.790.5750
Fax: 520.745.5183



RSG
ROOFING SUPPLY GROUP



ROOFING DAY IN D.C.

2019

You are invited to Roofing Day in D.C. 2019

YOU NEED TO BE THERE!

Roofing Day in D.C. 2019
April 3-4
Hyatt Regency Washington on Capitol Hill
Washington, D.C.

On April 3-4, the roofing industry will come together in Washington, D.C., to meet with members of Congress on Capitol Hill. We will deliver our message about the most important legislative issues affecting the roofing industry and your business, including reducing regulatory burdens and addressing workforce shortages. We need you—and hundreds of fellow roofing professionals from all sectors of our industry—to participate to make sure our message is heard loud and clear. This is a unique and exciting opportunity as we will take over Capitol Hill and speak with one voice as a united industry!

What's included

The event includes a program with speakers and advocacy training beginning at 3 p.m. Wednesday, April 3, followed by a networking reception from 5 to 6:30 p.m. The training will prepare you for how to best communicate with members of Congress and their staffs, and you will be provided with issue papers to present to your senators and representatives. Your Congressional appointments will be scheduled for you; they will start on Thursday, April 4, at 9 a.m. and continue throughout the day. We will have a reception at a Capitol Hill restaurant that evening for those interested in unwinding and sharing stories. All you need to do is show up and join your roofing industry colleagues in delivering our message with one voice!

Who should attend

It's important for Congress not only to hear from company owners and managers but also from frontline workers. This year, we're introducing a special registration rate of only \$25 for roof system installers. We strongly encourage you to bring one or more standout crew members to help share the industry's story during Roofing Day in D.C. 2019. Congress needs to hear from all segments of the industry!

Register now!

Registration for Roofing Day in D.C. 2019 is only \$75 for company representatives and \$25 for roof system installers. **Visit nrca.net/roofingday to register, make your hotel reservations and for more details.** We encourage you to make your hotel reservations now, as we have a limited room block at the Hyatt Regency Washington, and it will sell out. If you have any questions, please call NRCA's Washington, D.C., office at (800) 338-5765.

See you in D.C. April 3-4, 2019!

nrca.net/roofingday

World-Class Service

ABC's Promise To You



It's one thing to promise world-class service, and another to deliver it.

That's why ABC developed the Customer Service Delivery System (CSDS) – a standardized, disciplined series of practices and procedures designed to ensure accuracy and minimize errors. CSDS begins with precise, comprehensive order taking. If you are picking up an order, we'll have you loaded and back to your job site promptly. You can schedule your crews with confidence, because we'll plan deliveries around your needs, double-check every load, call when it's complete, and even document the delivery with digital pictures.

We stake our reputation on service. Experience the CSDS difference at ABC Supply.

Roofing • Siding • Windows • Tools • Gutter • Accessories • and More



To find the ABC branch nearest you,
Call 800-786-1210 or
visit www.abcsupply.com

Committed to Getting Your Job Done

Easier



Looking for a way to improve your productivity? We make it easy.

ABC delivers the highest level of service in the industry – service designed to help you get your job done. Our Customer Service Delivery System (CSDS) was developed to get your order where you want it, when you want it, with astonishing accuracy, every time. Go ahead and schedule your crews with confidence.

And our new Solution Center makes our showroom your showroom. Choosing the right combination of product type, color and accessories just got a lot easier. We're not just another wholesale distributor. At ABC Supply, you'll find dedicated people committed to helping your business succeed.

Roofing • Siding • Windows • Tools • Gutter • Accessories • and More



To find the ABC branch nearest you,
Call 800-786-1210 or
visit www.abcsupply.com

UPCOMING EVENTS



WELCOME NEW MEMBERS

Arizona Roof Rescue LLC
Alan Monzon, 602-635-8650

Diamond Designs LLC
Paul Anthony Foote, 480-521-0883

Go Roof Tune Up, Inc.
Martin Stout, 951-782-0336

Gueros Roofing
Maria Manzanares, 520-574-2472

JobProgress
David Buzzelli, 844-562-7764

Legacy Roofing LLC
Frank Vanderzee, 928 460-4430

M2C Services LLC
Melissa Mulligan, 561 757-8701

Monsoon Roofing, Inc.
Alan Monzon, 480-699-2754

Mountain Roof Repair, LLC
Kevin Young, 928-358-7525

Multi-Pro Roof Solutions
Patrick Steele, 602-684-1530

Rain Man Roofing & Waterproofing Services
Mark Hughes, 623-670-2835

Roofing Solutions & Concepts, Inc.
Mike Butler, 602-509-1852

Royal Adhesives and Sealants
Paul Bato, 909-253-2924

Western State Bank
Kristi Richards, 623-293-8673

MAR 7
9:30A

SPORTING CLAY TRAINING CLASS
BEN AVERY CLAY TARGET CENTER
5060 W. SKEET STREET, PHOENIX, AZ 85086

MAR 7
3:30P

**DINNER MEETING (TUCSON):
ADOSH & OSHA ISSUES UPDATE**
BROTHER JOHN'S BEER, BOURBON AND BBW
1801 N. STONE AVENUE TUCSON, AZ 85705

MAR 14-15
7A-12P

**OSHA 10-HOUR TRAINING IN PHOENIX
(ENGLISH)**
ARCA OFFICE

MAR 21-22
7A-12P

**OSHA 10-HOUR TRAINING IN PHOENIX
(SPANISH)**
ARCA OFFICE

MAR 28
7-9A

FALL PROTECTION TUCSON (ENGLISH)
MAHONEY GROUP
5330 N. LA CHOLLA BLVD TUCSON, AZ 85741

MAR 28
7-9A

ARCA MEMBERSHIP 101 LUNCH 'N' LEARN
MAHONEY GROUP
5330 N. LA CHOLLA BLVD TUCSON, AZ 85741

MAR 28
9-11A

CPR AND FIRST AID — TUCSON, AZ (ENGLISH)
MAHONEY GROUP
5330 N. LA CHOLLA BLVD TUCSON, AZ 85741

MAR 28
11:30A-1:30P

FALL PROTECTION TUCSON (SPANISH)
MAHONEY GROUP
5330 N. LA CHOLLA BLVD TUCSON, AZ 85741

MAR 29
7A-3P

**ARCA EDUCATION CLASS:
SHINGLE UNDERLAYMENT**
ARCA OFFICE



Quality Roof Systems

For Professionals

- **Acrylic Coatings**
- **Silicone Coatings**
- **Polyurethane Foam**

For more information visit:
www.kmcoatings.us



Attention CDL and Fleet Managers

by Tracy Kopp, Premier Risk Management

DURING 2018, THERE was a recognizable increase in DOT enforcement in most states where our clients are doing business. As we enter 2019, we are recommending all clients review their fleet programs for compliance with State and Federal Motor Carrier statutes. This would be a good time to review all written policies, procedures, and authorized drivers lists and complete additional training if required.

We frequently encounter misinterpretations relative to the Federal Motor Carrier Safety Administration (FMCSA) requirements for medical examinations. Often the medical certification is seen as required only for an operator with a Commercial Drivers License. A confusion arises when considering intrastate or interstate requirements and how the state has chosen to follow FMOSA guidelines. By Arizona definition, operators of commercial vehicles exceeding 10,000 pounds are required to have a current medical examination on file with Department of Motor Vehicles. Interestingly, the State's commercial driver's license motor vehicle record (CDLIS MVR) is the system used to record the medical certificate and expiration date.

Physical examination certification is valid for up to 24 months, but the approving medical examiner may issue a medical certificate valid for a shorter time if a condition requires monitoring, such as high blood pressure. The medical examiner provides the driver with a copy of the results and completed medical examiner's certificate. The burden to file the medical certification with the state DMV is on the driver and enforcement officers will use the CDLIS MVR data regardless of a more current medical card in the possession of the driver.

Operators require a commercial driver license based on the weight of the vehicles in the fleet. Most understand 26,001 pounds as a demarcation line for when the CDL is required. However, the combination of tow vehicle and towed trailer is where confusion occurs. The towed trailer could easily define the necessity of a CDL operator as well as result in a citation if the Combined Gross Vehicle Weight (CGVW) exceeds the manufacturer's stated capabilities of the tow vehicle. There are

three classes of CDL and the driver must identify what group of vehicles will be driven as the basis for classification when applying for the CDL. All CDL holders must declare to their State Driver Licensing Agency (SDLA) that they only operate or expect to operate one of four possible categories with their CDL. This process is called self-certification. Enforcement officers may issue citations if an operator is driving a more stringent class than issued by the CDL.

Below are excerpts from FMCSA for review and application to your fleet/drivers:

Commercial driver's license (CDL) means a license issued to an individual by a State or other jurisdiction of domicile, in accordance with the standards contained in this part, which authorizes the individual to operate a class of a commercial motor vehicle (CMV).

Commercial motor vehicle (CMV) means a motor vehicle or combination of motor vehicles used in commerce to transport passengers or property if the motor vehicle is a-

(1) Combination Vehicle (Group A)-having a gross combination weight rating or gross combination weight of 11,794 kilograms or more (26,001 pounds or more), whichever is greater, inclusive of a towed unit(s) with a gross vehicle weight rating or gross vehicle weight of more than 4,536 kilograms (10,000 pounds), whichever is greater ; or

(2) Heavy Straight Vehicle (Group B)-having a gross vehicle weight rating or gross vehicle weight of 11,794 or more kilograms (26,001 pounds or more), whichever is greater; or

(3) Small Vehicle (Group C) that does not meet Group A or B requirements but that either (i) Is designed to transport 16 or more passengers, including the driver; or (ii) Is of any size and is used in the transportation of hazardous materials as defined in this section.

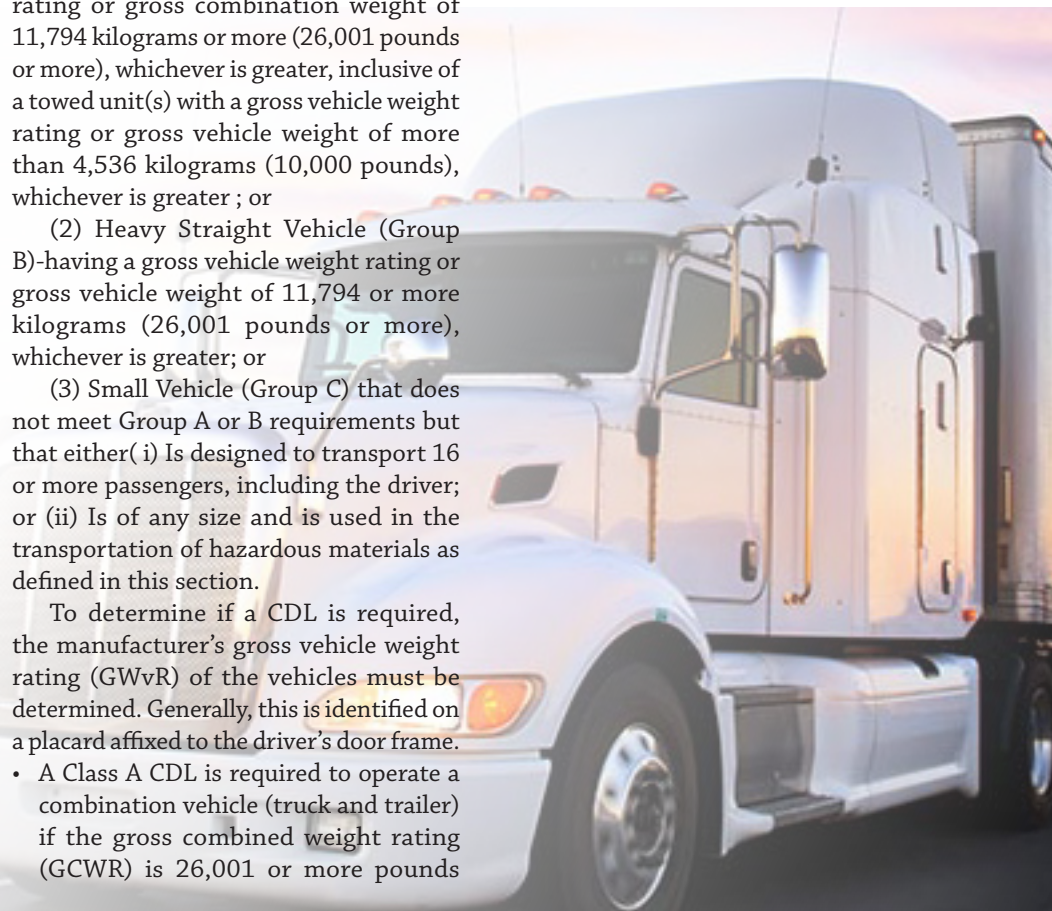
To determine if a CDL is required, the manufacturer's gross vehicle weight rating (GVWR) of the vehicles must be determined. Generally, this is identified on a placard affixed to the driver's door frame.

- A Class A CDL is required to operate a combination vehicle (truck and trailer) if the gross combined weight rating (GCWR) is 26,001 or more pounds

when the gross vehicle weight rating (GVWR) of the trailer, which is added to the GVWR of the power unit (the truck), is 10,001 pounds or more.

- A Class B CDL is required to operate any vehicle with a GVWR of 26,001 pounds or more. A trailer may be towed if the GVWR of the trailer is 10,000 pounds or fewer.
- A Class C CDL is required to operate any vehicle with a GVWR of 26,000 pounds or fewer if the vehicle is required to be placarded to transport hazardous materials or if the vehicle transports 16 or more passengers, including the driver. A applicant must also have a passenger (P) or hazardous materials endorsement (HME) to obtain a Class C CDL.
- If the GVWR of a CMV is above 10,000 pounds a medical certification is required, but may not require a CDL.

As always, we are here to assist. If you would like a full audit of your fleet operations, contact our office at **623-243-7263** and schedule a meeting to begin the process. 🏠



ARIZONA ROOFING CONTRACTORS ASSOCIATION 2019 BOARD OF DIRECTORS

PRESIDENT — RON GIBBONS
PIONEER ROOFING COMPANY
9221 North 15th Avenue
Phoenix, Arizona 85021
Phone 602-944-2696 Fax 602-997-0623
Email rgibbons@pioneer-az.com

1ST VICE PRESIDENT — CHUCK CHAPMAN
TECTA AMERICA ARIZONA
1824 West Broadway Road
Phoenix, Arizona 85041
Phone 602-246-8661 Fax 623-931-3061
Email cchapman@tectamerica.com

2ND VICE PRESIDENT — RUSSEL HYMAN
GRYPHON ROOFING
2128 East Cedar Street
Tempe, Arizona 85281
Phone 480-994-5500 Fax 480-994-1189
Email russelh@gryphonaz.com

SECRETARY/TREASURER — JASON KILL
ROOFING SOLUTIONS & CONCEPTS
7656 West Cholla Street
Peoria, AZ 85345
Phone 602-859-1055
Email jasonkill2018@gmail.com

PAST PRESIDENT — RHONDA LANUE
LYONS ROOFING
878 West Illini Street
Phoenix, Arizona 85041
Phone 602-276-5515 Fax 602-276-7089
Email rlanue@lyonsroofing.com

DIRECTOR — JERRY BROWN
WRECORP
6829 West Corrine Drive
Peoria, Arizona 85381
Phone 623-878-7117 Fax 800-861-3792
Email jerry@wrecorp.com

DIRECTOR — RON BROWN
JBS ROOFING CO., INC.
5537 North 59th Avenue
Glendale, Arizona 85301
Phone 623-247-9252 Fax 623-435-8577
Email ron@jbsroofingaz.com

DIRECTOR — ANDY CLARKE
ROOFING SOUTHWEST
2401 E. Magnolia Street
Phoenix, Arizona 85034
Phone 480-752-8550 Fax 480-557-5967
Email andyc@roofingsouthwest.com

DIRECTOR — ERIN EASTER
ICYNENE LAPOLLA
1510 East Keim Drive
Phoenix, Arizona 85014
Phone 480-502-2110 Fax 480 966-6477
Email eeaster@lapolla.com

DIRECTOR — SAL FLORES
INCA ROOFING, INC.
2430 East Danbury Road
Phoenix, Arizona 85032
Phone 602-544-0998 Fax 602-589-0411
Email salflores@incarroofing.com

DIRECTOR — PATSY HAWK
EAGLE ROOFING PRODUCTS
4608 West Elwood
Phoenix, Arizona 85043
Phone 602-763-6894
Email patsyh@eaglerroofing.com

DIRECTOR — SALLY LIBY HEADLEE
HEADLEE ROOFING CO., INC.
2727 North Flowing Wells Road
Tucson, Arizona 85705
Phone 520-882-5757
Email sally@headleeroofing.com

DIRECTOR — BRETT HILL
CUSTOM ROOFING CO., INC.
320 South 40th Place
Phoenix, Arizona 85034
Phone 602-275-8506
Email customroofingco@outlook.com

DIRECTOR — DAVE METZ
TROPICAL ROOFING PRODUCTS
14435 Macaw Street
La Mirada, California 90638
Phone 520-240-9764 Fax 714-670-1605
Email dave@gotropical.com

DIRECTOR — LARRY MILLER
GORMAN ROOFING SERVICES, INC.
2229 East Universtiy Drive
Phoenix, Arizona 85034
Phone 602-262-2423 Fax 602-262-2405
Email larrym@gormanroofingservices.com

DIRECTOR — ALAN MINKER
GAF MATERIALS CORPORATION
2810 South 18th Place
Phoenix, Arizona 85034
Phone 602-432-5267
Email alan.minker@gaf.com

DIRECTOR — ERIC PERRY
AZUL ROOFING SOLUTIONS LLC
3225 North Colorado Street
Chandler, AZ 85225
Phone 480-689-5055
Email eric.perry@azulroof.com

DIRECTOR — PETE SCHMAUTZ
STAR ROOFING, INC.
9201 North 9th Avenue
Phoenix, Arizona 85021
Phone 602-944-3323 Fax 602-944-4749
Email pschmautz@starroofingaz.com

DIRECTOR — JEFF STARKWEATHER
STARKWEATHER ROOFING, INC.
29455 North Cave Creek Road, Suite 118-631
Cave Creek, Arizona 85331
Phone 602-997-0529 Fax 602-395-0369
Email jeff@starkweatherroof.com

DIRECTOR — SARAH WEISS
ELITE ROOFING SUPPLY
4600 W. Glendale Avenue
Glendale, Arizona 85301
Phone 602-396-2261
Email sweiss@eliteroofingsupply.com

EXECUTIVE DIRECTOR — DUANE YOURKO
AZ ROOFING CONTRACTORS ASSOCIATION
4745 North 7th Street, Suite 102
Phoenix, Arizona 85014
Phone 602-335-0133 Fax 602-335-0118
Email dyourko@azroofing.org



People you **know**.
Products you **expect**.
Service you **deserve**.

www.eliteroofingsupply.com



Three AZ Locations to Serve You



Tucson

Rick D'Alessio, Branch Manager



East Valley

Paul LeFevre, Branch Manager



Glendale

John O'Dell, Branch Manager

ARIZONA ROOFING CONTRACTORS ASSOCIATION 2019 COMMITTEE CONTACTS

Awards Committee

*Ron Gibbons — Pioneer Roofing Company

Budget & Investment Committee

*Jason Kill — Roofing Solutions & Concepts

Education & Career Development Committee

*Jerry Brown — WRECORP

Bryan Hill — WRECORP
Office: 623 878-7117 Fax: 800-861-3792
Email: bryan@wrecorp.com

Executive Committee

*Ron Gibbons — Pioneer Roofing Company

Expo Committee

*Pete Schmautz

Michelle Brown — WRECORP
Office: 623-878-7117 Fax: 800-861-0907
Email: michelle@wrecorp.com

Golf Committee

*Chuck Chapman — Tecta America Arizona

*Andy Clarke — Roofing Southwest

*Pete Schmautz — Star Roofing, Inc.

Insurance Committee

Eric Lahti — Renco Roofing
Office: 602-867-9386 Fax: 602-867-9387
Email: eric@rencoroofing.com

*Jeff Starkweather — Starkweather Roofing, Inc.

Meetings & Seminars Committee

Scott Morgan — TAMKO Building Products
Office: 602-684-0741 Fax: 480-858-0846
Email: scott_morgan@tamko.com

Membership/Marketing Committee

*Sarah Weiss — Elite Roofing Supply

*Eric Perry — Azul Roofing

Rebecca Clements — Tecta America Arizona
Office: 602-246-8661 Fax: 623-931-3061
Email: rclements@tectaaamerica.com

National Women in Roofing / AZ Chapter

Valorie Miller — JBS Roofing
Office: 623-247-9252 Fax: 623-435-8577
Email: val@jbsroofingaz.com

Nominations & Elections Committee

*Rhonda LaNue — Lyons Roofing

Public Contract Committee

*Jeff Starkweather — Starkweather Roofing, Inc.

Registrar Of Contractors Committee

Tim Ducar — Law Offices of Timothy D. Ducar, PLC
Office: 480-502-2119 Fax: 480-452-0900
Email: tducar@azlawyers.com

Riders Committee

Jeff Klein — Star Roofing, Inc.
Office: 602-888-0675
Email: jklein@starroofingaz.com

*Larry Miller — Gorman Roofing Services, Inc.

Safety Committee

Greg Sachse — Resecō Insurance Advisors, LLC
Office: 602-753-4273 Fax: 602-419-2242
Email: gsachse@resecoadvisors.com

Sponsorship Committee

*Chuck Chapman — Tecta America Arizona

John Plescia — Star Roofing, Inc.
Office: 602-944-3323 Fax: 602-944-4749
Email: jplescia@starroof.com

Technical Committee

*Pete Schmautz — Star Roofing, Inc.

Dave Coultrap — Division Seven Systems
Office: 480-917-8383 Fax: 480-726-3744
Email: daveofdiv7@aol.com

*Russ Hyman — Gryphon Roofing

Young Professionals Committee

*Sally Liby, Headlee Roofing

*Jason Kill — Roofing Solutions & Concepts

ARCA/ARIF COMMITTEES

Charity Bowling Phoenix Committee

*Ron Gibbons — Pioneer Roofing Company

Dave Carattini — AZ Tech Works
Office: 623-256-3736
Email: david@aztechworks.com

Charity Bowling Tucson Committee

*Dave Metz, Tropical Roofing Products

Sporting Clays Committee

Onnie Diaz — Elite Roofing Supply
Office: 602-688-7464
Email: odiaz@eliteroofingsupply.com

James Rosetti — D.C. Taylor
Office: 602-768-8087
Email: james.rosetti@dctaylorco.com

* contact info can be found on ARCA Board of Directors list (previous page)



Roof coatings and Pro-Tech Products have been synonymous since the late 1980's when founder Randy Winter began producing his own elastomeric roof coating as a roofing contractor frustrated with the quality of products and customer service he was receiving from existing manufacturers. In 1989, Pro-Tech Products officially opened its doors for business with its flagship elastomeric roof coating product, SuperiorSeal. Thirty years later Pro-Tech Products is one of the only independently owned and operated roof coating manufacturers left in the Southwest.

Pro-Tech Products manufactures a variety of Commercial and Residential Roofing Systems that help businesses save costs and energy, something we know is a top priority for contractors, specification writers, and owners of residential and commercial buildings. Pro-Tech Products roofing systems are efficient and water-tight, they have helped to protect commercial buildings and residential flat roofs against the damaging winds and driving rains associated with monsoons in the Southwest.



Pro-Tech Products Inc.

480-945-7303

**3003 N. 73rd Street
Scottsdale, Az 85251**

www.Pro-TechProducts.com

2019 ARCA SPONSORS

PLATINUM SPONSORS

EAGLE ROOFING PRODUCTS

CHARTER PLATINUM SPONSOR

TAMKO BUILDING PRODUCTS

CHARTER PLATINUM SPONSOR

APOC

18TH YEAR PLATINUM SPONSOR

ROOFING SUPPLY GROUP

18TH YEAR PLATINUM SPONSOR

ABC SUPPLY CO., INC.

15TH YEAR PLATINUM SPONSOR

KM COATINGS

9TH YEAR PLATINUM SPONSOR

STAR ROOFING, INC.

6TH YEAR PLATINUM SPONSOR

ELITE ROOFING SUPPLY

4TH YEAR PLATINUM SPONSOR

AMERICA ROOFING, LLC

2ND YEAR PLATINUM SPONSOR

PRO-TECH PRODUCTS

1ST YEAR PLATINUM SPONSOR

GOLD SPONSORS

GORMAN ROOFING SERVICES, INC.

JBS ROOFING

ICYNENE LAPOLLA

LYONS ROOFING

MALARKEY ROOFING PRODUCTS

POLYGLASS ROOFING & WATERPROOFING

TECTA AMERICA ARIZONA, LLC

SILVER SPONSORS

ARIZONA TECH WORKS, INC.

ATLAS ROOFING CORPORATION

BEST MATERIALS

CERTAINTED CORPORATION

DERBIGUM

E-LAS-TEK ROOF COATINGS

HEADLEE ROOFING COMPANY

INCA ROOFING, INC.

JOHNS MANVILLE

OWENS CORNING

PIONEER ROOFING COMPANY

RWC BUILDING PRODUCTS

STARKWEATHER ROOFING, INC.

THE MAHONEY GROUP

TROPICAL ROOFING PRODUCTS

VERSICO ROOFING SYSTEMS

WESTERN COLLOID

BRONZE SPONSORS

A-2-Z ROOFING & SUPPLY CO., INC.

ACCELLA ROOFING SOLUTIONS

ALAN BRADLEY ROOFING

ARTISTIC ROOFING SYSTEMS, LLC

ATAS INTERNATIONAL, INC.

AZUL ROOFING SOLUTIONS, LLC

BITEC, INC.

BORAL ROOFING, LLC

CANYON STATE ROOFING & CONSULTING

CARLISLE SYNTEC, INC.

CLASSIC ROOFING

CLEASBY MANUFACTURING COMPANY, INC.

DAS PRODUCTS, INC.

DIVERSIFIED ROOFING

DIVISION SEVEN SYSTEMS, INC.

EAGLE VIEW TECHNOLOGIES

FIRESTONE BUILDING PRODUCTS

GAF MATERIALS

GENERAL COATINGS MFG., CORP.

HARPER'S ROOFING, INC.

HEALTHY STRUCTURES, INC.

HENRY COMPANY

IMAGE ROOFING BY S.R.K., LLC

INSURE COMPLIANCE

J.E.V. ROOFING COMPANY, INC.

KARNAK CORPORATION

KY-KO ROOFING SYSTEMS, INC.

LAW OFFICES OF TIMOTHY DUCAR, PLC

LIFETIME ROOF SYSTEMS, INC.

METAL WORKS, INC.

MIDWAY COMMERCIAL/FLEET

NEW LIFE ROOFING, INC.

O'HAGIN MFG., LLC

OMG, INC.

PACIFIC COAST SUPPLY

PARAMOUNT ROOFING, LLC

PRICE KONG & CO., CPA'S

QUAIL RUN BUILDING MATERIALS, INC.

ROCK ROOFING, LLC

ROOFLINE SUPPLY & DELIVERY

ROOFING CONSULTANTS OF AZ

ROOFING SOLUTIONS & CONCEPTS

ROOFING SOUTHWEST, INC.

SCOTT ROOFING COMPANY

SECTION 7 MARKETING, INC.

VERDE INDUSTRIES, INC.