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GREETINGS FELLOW ARCA MEMBERS:

Let's bid a fond farewell to 2014 and embrace the opportunities that we all have in the coming year. We have a new congress, a new governor, and new legislative leaders. If first impressions count for anything there seems to be a pro-business mindset driving many of their collective agendas. Only time will tell, but I for one could handle a healthy dose of less regulation. We have an uphill battle to overcome some of the recent laws passed which leave us mystified on how to comply with the requirements. The Transaction Privilege Tax "simplification" is a prime example of legislation causing havoc with the contracting community and ARCA is working hard on your behalf to get clarification and language changes on issues presenting problems to our members. Change doesn't happen on its own, which is why we need every member of ARCA to be engaged and involved in whatever manner they can to see that our voice, our concerns, and our needs as an industry receive the attention of the new legislature and Governor. ARCA is here to help our members, but that requires you to help ARCA also. If you haven't already done so please consider joining our legislative efforts by filling out the form at the bottom of this page and returning to ARCA.

I do want to thank all of you that have pre-paid your membership or sponsorship in November or December, and encourage those who have not renewed to do so as soon as possible. Your dues and membership are relied upon to allow ARCA to serve you and the roofing industry by providing support and information to help you manage your business, whether it is new legislation, safety requirements, new materials or applications. If it affects the roofing or construction industry, ARCA is your go-to resource for assistance.

The sporting clays, golf, bowling, and convention committees are all starting to meet and plan the yearly offering of social and business events. We are always looking for fresh ideas and new folks to help in planning, staging and successfully delivering these events. It is a great way to network and casually get to know other members, associate members, products, and services that might help you in the daily operation of your business. It is time well-invested so please consider lending a hand and expect to have a bit of fun along the way.

Sincerely,

John Yoder
 John Yoder, President
 Arizona Roofing Contractors Association



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Complete form and return to the ARCA office by email (arca@azroofing.org) or fax (602-335-0118).

IRS Releases 2015 Standard Mileage Rates


The Internal Revenue Service (IRS) has announced the 2015 optional standard mileage rates for calculating deductible costs associated with using an automobile for business, charitable, medical or moving purposes.

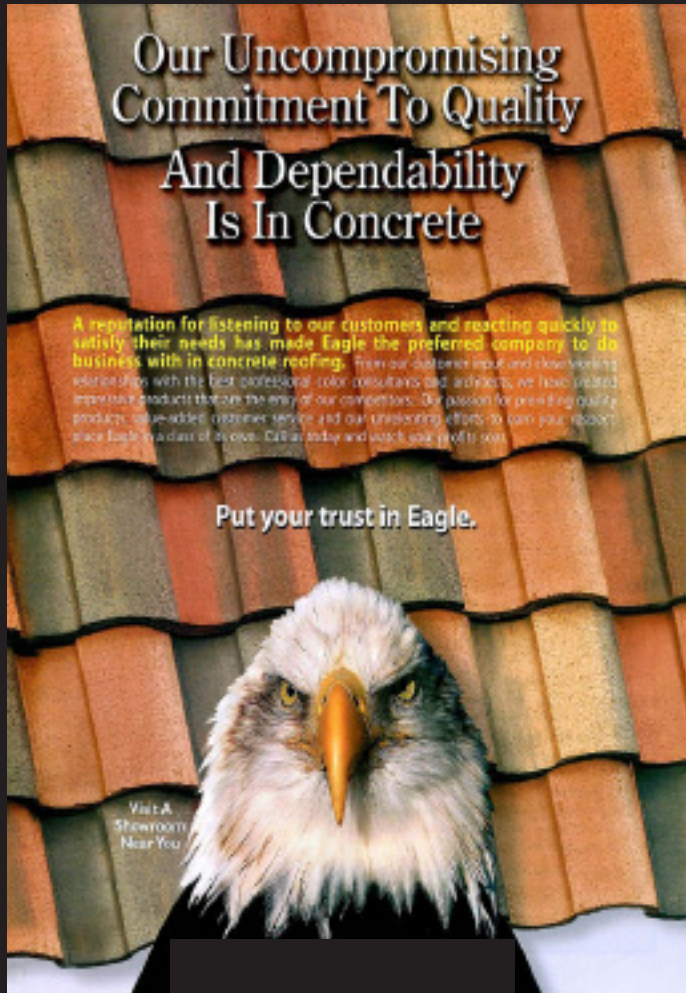
On Jan. 1, 2015, the standard mileage rates for the use of a car, van, pickup or panel truck will be 57.5 cents per mile for business miles driven. The standard mileage rate will be 23 cents per mile driven for medical or moving purposes and 14 cents per mile driven in service to a charitable organization.

During 2014, the business mileage rate was 56 cents and the medical and moving rate was 23.5 cents. 

LEED Registration Close and Sunset Dates

The registration close date for all LEED 2009 rating systems has been extended to October 31, 2016. Please note, while the registration date has been extended, the last day projects can submit for certification, also called the sunset date, remains the same: June 30, 2021. The decision to keep the sunset date in 2021 was voted and approved by the LEED Steering Committee.

If the sunset date for your chosen rating system is on the horizon, don't panic – you have options. If your project is ready, submit for certification. You can also upgrade to a newer version that's open for registration. 



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Fall INJURIES

The National Institute for Occupational Safety and Health (NIOSH) hopes to raise awareness about fall injuries, which are a common workplace hazard. Falls from ladders are especially dangerous.

The highest number of these injuries is among male and Latino workers, according to the Centers for Disease Control and Prevention's (CDC) NIOSH. The federal agency's report shows falls are the biggest factor in worker deaths in the United States. Some 43% of fatal falls in the past 10 years involved a ladder.

"Some hazards that have existed since the dawn of human industry still claim lives and livelihoods," said John Howard, NIOSH Director. "In this regard, [NIOSH] is proud to join with our numerous partners in the public and private sectors in our joint national campaign to end fall hazards."

Construction industry workers are the most prone to fall injuries, as 81% of these employees were treated for falls from a ladder, according to figures from the 2011 NIOSH report on falls in the workplace. In addition to construction, falls related to occupations connected to extraction, installation, maintenance and repair were the most fatal and had high work-related ladder fall injuries. The report also showed facilities with the fewest number of employees had the largest fatality rates.

The NIOSH report revealed men and Latinos were more likely to have fatal and nonfatal ladder fall injuries than women, non-Latino workers and other races and ethnicities. Workers who had to take the highest number of days away from work included Latinos (a median of 38 days) and men (a median of 21 days.)

Age also was a significant factor in occupational fall injuries. The likelihood of falls from ladders rose as age increased, with the exception being injuries treated in emergency departments.



In addition to productivity loss, fall injuries contribute to a growing expense for businesses. According to NIOSH, occupational fall incidents accumulate an estimated \$70 billion in workers compensation costs and medical expenses.

The report also showed about half of all fatal injuries involved a head injury. For nonfatal injuries reported by employers and treated at emergency departments, the leading type of injury were ones linked to the upper and lower extremities. Workers with lower-extremity injuries were out of work for 22 days while those who had injuries to several body parts were absent for 27 days.

To combat fall injuries from ladders, NIOSH offers several workplace safety resources to improve ladder safety, including a mobile app.

Among the major hazards associated with fall incidents in the workplace are:

- Walking or working surfaces that are slippery or cluttered
- Edges that do not have guards to prevent falls
- Wall openings or holes in the floor where workers can fall
- Ladders that are not positioned safely
- Fall protection that is not used properly

For more information on fall prevention and ladder safety, view "Ladder Safety," a free SafetyNet video at copperpoint.com, under the Safety tab.

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Legislative Update



State of Arizona:

After overwhelming Republican victories in all key government positions in the recent elections that party now controls the Governor's office and both chambers of the legislature. ARCA's primary concern is the immediate clarification by the Department of Revenue on how the Transaction Privilege Tax (TPT) will be administered and contractor / material supplier requirements to comply. The previous administration basically turned a deaf ear to the construction industries request to veto this poorly conceived piece of legislation and now we are trying to put band aids on an arterial bleeder. ARCA is working with other construction industry associations and lobbyist to draft a bill that eliminates the ambiguities of the current legislation and make the corrections retroactive to Jan 1, 2015. ARCA will host a free seminar on January 28th in Phoenix to try and clarify the requirements. For those not able to attend a synopsis will be sent to all members.

Federal:

Republicans now in majority control of the House and Senate for the first time since 2006 immediately began moving legislative proposals with significant bipartisan support. However, President Obama already has issued two veto threats this year, and it remains uncertain how long bipartisan cooperation will continue.

Affordable Care Act – Hire More Heroes Act

As the new Congress convened, the House of Representatives passed its first bill with an overwhelmingly bipartisan vote of 412-0. H.R. 22, the Hire More Heroes Act, would exempt military veterans hired by small businesses from being counted toward a company's full-time employee total under the Affordable Care Act (ACA). Currently, the ACA requires that employers with 50 or more "full-time equivalent" employees provide health insurance to their employees or pay a penalty. Many veterans already are covered by TRICARE, the health insurance plan administered by the Department of Veterans Affairs

Affordable Care Act – Save American Workers Act

The House passed the Save American Workers Act (H.R. 30), which would change the definition of a "full-time" employee under the ACA to one who works at least 40 hours per week. Currently, the ACA defines a full-time worker as any employee who works a minimum of 30 hours per week, leading some employers to cut employee hours to 29 or fewer to avoid the requirements of the ACA's employer mandate that took effect Jan. 1. Despite substantial bipartisan support for this bill, President Obama has stated he will veto the legislation.

NLRB – Union Elections Regulation

On Jan. 5, the Coalition for a Democratic Workplace (CDW), a coalition of associations including NRCA, filed a legal challenge to a new regulation issued by the National Labor Relations Board (NLRB) that restructures rules for union-organizing elections in a way that greatly will accelerate the time frame during which such elections take place. If the new rule takes effect, union-organizing elections could take place in as few as 14 days from the filing of a petition compared with the current median of 38 days. Business leaders have opposed the regulation because of concerns it will reduce the opportunity for a meaningful dialogue regarding collective bargaining between employers and workers during union election campaigns. The 700-page regulation is scheduled to take effect April 14.

Immigration – President's Executive Action

House Republicans plan to move forward with legislation that would block implementation of President Obama's executive action to provide temporary legal status and work permits to millions of illegal immigrants currently in the U.S. (For a summary of the president's executive action and its potential effects on employers, visit www.nrca.net/1214-Immigration). To retain negotiating leverage in the effort to block the executive action, the budget bill approved by Congress in December 2014 only funded the Department of Homeland Security (DHS), the agency implementing the president's executive action, through Feb. 27, after which funding authority expires. House Republicans are expected to approve legislation to roll back the president's executive action as early as this week.

Immigration – Republican Proposals

As Republicans focus on how to roll back the president's executive actions on immigration, a major question is what they may propose as alternative solutions designed to fix what most lawmakers acknowledge is a broken immigration system. It appears Republicans will move forward first with legislation to strengthen border security and then turn to targeted immigration reforms that include an expansion of workplace enforcement measures and reforms to visa programs for the high-tech and agriculture industries. NRCA continues to work with key lawmakers to develop legislation that would establish a visa program designed to meet the workforce needs of the construction and other industries with similarly skilled workers. Such a proposal would be patterned after the visa program now used by the high-tech industry. However, such legislation is expected to face significant opposition from Republicans who oppose virtually all reforms to immigration law, as well as unions and most Democrats. It is clear that advancing immigration legislation that meets the roofing industry's needs has become even more difficult recently given the divisiveness of the president's executive actions and the surge of migrants crossing the border during 2014. 🏠

Working In Higher Elevations Requires Getting Vehicles And Workers Ready For Winter Driving



Workplace safety tips don't just help inside - they often can be just as vital on the open road. This is especially true during wintertime. Employers may want to consider how they can help keep employees safe while balancing worker productivity.

With the weather taking a turn toward the colder months of the year, now might be the ideal time to get vehicles and their drivers ready for winter driving.

"Vehicles and related parts can be susceptible to freezing temperatures, just as they are susceptible to very hot, dry temperatures," Kristin Brocoff, spokesperson for CarMD.com Corporation, told U.S. News & World Report. "Anything extreme - even day-to-day driving in stop-and-go traffic - can cause parts to wear more quickly than they may otherwise. In the case of snow, it's often the road salt that causes car problems that can range from rusting to clogs and buildup."

Preparing vehicles

The harsh weather conditions that arrive with winter can be extra damaging to cars and trucks. The Arizona Department of Transportation (ADOT) recommends paying close attention to the battery, ignition, exhaust systems, thermostat, defroster, heater and brakes during this time of year. ADOT also outlines the benefits of:

- Using snow tires, chains or studded tires on snowy or icy roads. According to ADOT, studded tires are allowed on Arizona highways beginning October 1 and ending May 1.
- Determining whether the antifreeze in your vehicle's radiator can withstand freezing temperatures.
- Replacing old windshield wipers and blades, as well as the solvent used for self-cleaning windshields.
- Making sure all lights - headlights, taillights, brake lights, turn signals - are working properly, as visibility can become an issue during winter.
- Changing standard motor oil to a winter grade that is designed to operate in colder temperatures.

Driving safely

With roads becoming more hazardous during winter,

businesses might want to educate their employees on ways to be safer behind the wheel. This can be a valuable tool for both employees driving to and from work, as well as those who must hit the highways as part of their jobs.

As ADOT points out, driving on wet or slippery roads can be made safer with slower speeds. Employers may want to let employees know that making it to a destination safely is more important than being a few minutes late. Also, since winter roads may require quick changes based on road conditions, it's advised that drivers do not use cruise control.

In addition to slower acceleration, ADOT also recommends that drivers brake more slowly during winter. A sudden push on the brakes can lead to skidding. If a skid does occur, ADOT advises drivers to stay calm, ease off the accelerator, brake lightly and steer into the skid instead of away from it. Icy roads can make it more difficult to stop quickly, so drivers are encouraged to leave extra space between themselves on vehicles in front of them. This can be especially important for drivers of larger vehicles, as these may take longer to stop.

Creating a winter driving kit

Sometimes you may require tools in order to make winter driving safer. The Occupational Safety and Health Administration (OSHA) recommends drivers have on hand:

- Flashlights
- Battery jumper cables
- Abrasive materials for wheel traction, such as sand or kitty litter
- Shovel
- Snow brush
- Ice scraper
- Warning devices in case you must stop, such as flares
- Blankets

Food, water, snacks, necessary medication and cellular phones are also recommended for longer road trips.

By encouraging employees to keep their vehicles in good shape, drive safely and prepare for any winter road emergencies, employers may be able to reduce the chances of worker accidents and injuries. [🏠](#)

Protect Your ROC License

This is a reminder to check and make sure the ROC has your correct email address and mailing address. If they do not, complaints could be posted and, after failed attempts to notify you, branded as 'unresolved'. This would negatively impact your license status without you knowing.

To make sure the ROC has your correct addresses, visit www.azroc.gov. [🏠](#)

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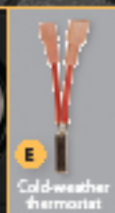
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C Screen **D** Fan blade **E** Cold-weather thermostat

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Surface	Brown	31 001287
Surface	Weathered Wood	31 001288
Curb	Black	31 001281
Curb	Brown	31 001282
Remote	Black	31 001284
Remote	Brown	31 001285
Gable	Black	31 001283
Thermostat	N/A	31 001280

All housing material is UV-enhanced ABS plastic and may be painted to match roof color. All models available with optional cold-weather thermostat.

*1,600 sq. ft. based on 3/12 roof slope with open attic space. For larger areas, multiple ventilators will be necessary. The number of ventilators required will vary depending on roof slope, attic configuration and sq. ft. of open air inlets. For the ventilation requirements of your building, please contact an architect or building professional.

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Employee Misuse of Confidential Information

By Bill Klain and James Hanson, Lang & Klain, P.C.

The Arizona Supreme Court's ruling in Orca v. Noder opens the door for employers to make unfair competition claims against employees who misuse the company's confidential information.

In our January 2014 article, "Restrictive Covenants in Employment Agreements," we wrote about the Arizona Court of Appeals ruling in Orca v. Noder. That case made its way to the Arizona Supreme Court, which last month issued its own opinion.

Although this new opinion did not affect the lower court's reasoning regarding restrictive covenants, the Supreme Court did insert its own reasoning with respect to an issue of increasing importance in disputes between business owners and their former employees: unfair competition based on confidential information.

What the Supreme Court Has Taught Us in Orca

The Orca case involved an ex-employee (Noder) of a public-relations firm (Orca Communications). Orca alleged that Noder left with knowledge of confidential information (e.g., financial information, customer information, vendor information), set up a competing business, and used that confidential information to Orca's detriment. The trial court dismissed all of Orca's claims, including claims based on the use of confidential information, which the court held were displaced by Arizona's Uniform Trade Secrets Act.

In light of the Arizona Supreme Court's Orca opinion, we now know that the trial court erred by dismissing Orca's claims that relied on allegations that its former employee misused confidential information. Those claims – claims for breach of fiduciary duty, tortious interference with business expectancies, and unfair competition – should have survived.

The Supreme Court opinion affirms that, even if confidential information is not a "trade secret" as defined by Arizona's Uniform Trade Secrets Act, it could still be confidential information protected by Arizona law. The Act controls only confidential information that rises to the level of a "trade secret"; other kinds of confidential information will be governed by other statutes or by Arizona common law.

The Supreme Court refused to declare whether Orca actually had a viable common-law unfair competition claim, explaining that "discovery and further litigation" would be needed to ascertain all the facts. However, by citing several sources that Arizona courts use as common-law guides (namely, the Restatement of Torts and the Restatement of Agency), the Supreme Court seems to suggest that it is possible, depending

on the facts of the case, to bring a common-law unfair competition claim based on an employee's alleged misuse of confidential information.

Conclusion

For employers, Supreme Court's Orca opinion means that, at the very least, employers that have been injured by a former employee's use of confidential information are not without recourse, even if that confidential information is not technically a "trade secret." In such cases, employers should consult with a litigation attorney to discuss the facts and explore what claims may be available. [🏠](#)



California #1 in Workers' Compensation Costs

California has the highest workers' compensation costs in the Nation, and by a wide margin. Employers pay 188% more than the national median and 33% more than the second most expensive state, Connecticut. Very high claim frequency, medical costs, and litigation rates are the major factors underlying this dubious distinction. [🏠](#)



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Anti-Deficiency Protection Weakened for Developers and Spec Home Builders

By Kevin Estevez, Lang & Klain, P.C.

Until now, Arizona's anti-deficiency statutes - A.R.S. §§ 33-729 and 33-814 - applied with equal force, whether the borrower was a family intending to occupy the subject property or a speculative home builder looking to sell the property.

This changed when amendments to these statutes became effective on January 1, 2015. These amendments weaken the anti-deficiency protection provided to (1) spec or custom home builders that obtain loans to construct new homes and (2) individuals who build, rather than buy, their home.

Background

In certain circumstances, Arizona's anti-deficiency statutes prevent a lender from pursuing a borrower for a deficiency when, through a foreclosure or trustee's sale, a property is sold for less than the amount owed to the lender. Prior to January 1, borrowers were exempt from deficiency judgments so long as the following criteria were met:

- the property in question is 2.5 acres or less;
- the property is limited to and utilized as a single or two family dwelling; and
- in some circumstances, the loan was used to pay some or the entire purchase price of the property.

Whether the borrower was an occupant of the property or a developer did not matter for purposes of the statute. As a result, Arizona has traditionally been a favorite location for real estate investors and spec home builders.

Amendments

As is mentioned above, this changed when the amendments to the anti-deficiency statutes went into effect on January 1. In particular, the new laws provide that anti-deficiency protection will not apply to mortgages and deeds of trust originating after December 31, 2014 for property that:

- is owned by a person ... engaged in the business of constructing and selling dwellings that was acquired ... in the course of that business and that is subject to a mortgage or deed of trust given to secure payment of a loan for construction of a dwelling on the property for sale to another person;
- contains a dwelling that was never substantially completed; and

- contains a dwelling that is intended to be utilized as a dwelling but is never actually utilized as a dwelling.

It should be noted that, while these changes will weaken (and in some cases eliminate) the anti-deficiency protection afforded to developers and those constructing their home, they will not affect those who buy existing homes. 🏠



It may be easier or convenient to stand on a chair or table, but a better choice is to use the right ladder for the job. The U.S. Bureau of Labor Statistics reports that more than 136,000 ladder accidents occur annually leading to emergency room visits. To learn how to use a ladder properly, CopperPoint's website - Copperpoint.com - has a ladder safety video online. Click on the "Safety & Resources" drop-down menu and go to "Videos."

According to CopperPoint's Senior Loss Control Consultant Carl Hamilton, "Most common ladder hazards, such as instability, electrical shock and falls, are preventable. Prevention requires proper planning, correct ladder selection, good work procedures and proper ladder maintenance."

He offered these tips:

- Use the proper ladder for the job
- Inspect the ladder to ensure it is in good shape
- Never hand carry loads on a ladder; hoist decorations up and down
- Wear shoes with nonskid soles
- While on the ladder don't overreach; if you can't reach where you want, climb down and reposition the ladder
- Be sure the ladder maintains three-point contact at all times
- Face the ladder while climbing up or down and hold the side rails with both hands
- Never stand on the top three rungs or a straight ladder or use the top or top step of a stepladder
- Space the ladder base one foot out for every four feet it reaches up
- If using a stepladder, open it completely
- Work away from power lines
- Only one person should be on the ladder at a time 🏠

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Summary of Two New Employment and OSHA Laws

By Julie A. Pace and David Cavanagh, The Cavanagh Law Firm

I. BUSINESS BILL OF RIGHTS LAW.

A law expanding the “Bill of Rights” for Arizona businesses has just taken effect as a result of the Arizona Legislature’s actions during the 2014 term. Key provisions of the law were drafted by Julie Pace and David Selden of The Cavanagh Law Firm.

A. Summary.

The law expands the Business “Bill of Rights” and extends those rights so that they will apply to OSHA inspections by the Arizona Division of Occupational Safety and Health (“ADOSH”) and audits by the Arizona Department of Economic Security (“DES”). The key provisions of the new law are:

1. At the beginning of state government audits or investigations, the agency must disclose certain basic information about the business’ rights.
2. The agency must later furnish information to the affected business about the status and results of the investigation.
3. Businesses will be able to recover attorneys’ fees when the government asserts claims against them in lawsuits or administrative proceedings that are not substantially justified.

B. Rights During Government Inspections. At the beginning of OSHA inspections or DES audits on unemployment compensation issues, those agencies are now required to inform each business of the following:

1. The purpose and legal authority for the inspection or audit;
2. The employer’s right to have an authorized on-site representative accompany the inspector or auditor, except during confidential interviews;
3. The right to receive copies of any documents taken by the agency;
4. The right to receive a split of any samples taken and copies of any analysis performed on the samples;
5. Copies of any documents relied upon to determine compliance with regulations;
6. The right to be notified if a conversation is recorded;
7. All witnesses must be told that their statements may be included in the inspection or audit report;
8. The agency must disclose the name of its official to whom a business may submit a complaint; and
9. The agency must disclose that the business may complain to the Arizona Ombudsman’s Office if the agency representative does not satisfactorily resolve a complaint to the agency.

C. Rights After Government Inspections.

After an inspection, the government agency must:

1. Give a copy of any inspection report to the business either at the time of the inspection or within 30 days thereafter; and
2. Provide a status update to the business every 30 days thereafter until
 - a. Either the completion of the agency action; or
 - b. A decision that there will not be any agency action resulting from the inspection.

Under the law, businesses will be able to recover their attorneys’ fee if they prevail against the state government on the major issues in lawsuits or administrative proceedings that the government brings against them, if the judge or hearing officer determines that the government’s position was not substantially justified.

This attorneys’ fees provision should make the government thoughtful and cautious before bringing cases against business. It should also provide more settlement leverage for businesses. Discourage government lawyers from pursuing tactics that needlessly cause extra expenses to business, as the government might ultimately be responsible for those expenses.

D. Legislative History.

The Legislation was sponsored by Representative Tom Forese and was passed unanimously by both the Arizona House, by a vote of 59 to 0 and the Arizona Senate, by a vote of 28 to 0. The National Federation of Independent Businesses was instrumental in pushing the bill and worked closely with Julie Pace and David Selden at The Cavanagh Law Firm in drafting key language to prevent objections from various state agencies from blocking the final approval of the bill.

II. LEGISLATION TO PREVENT DOUBLE-DIPPING OF UNEMPLOYMENT BENEFITS AND SEVERANCE PAY.

A second employment law to benefit Arizona employer is HB 2115, which will prevent employees from double-dipping by receiving unemployment benefits at the same time that they are receiving severance pay if the severance pay is equivalent to their former wages.

Unemployment benefits are intended to buffer employees from a loss of income when they lose employment through no fault of their own. Unemployment benefits are not intended to provide a windfall in which employees income is increased by received unemployment benefits on top of severance pay.

The new law does not deprive people of receiving unemployment benefits altogether, but provides that the unemployment benefits will be paid only when the severance pay runs out - if the employee is still unemployed at that time. For severance pay that is paid in a lump sum, there will be a formula that determines the amount of weeks for which the severance pay is equivalent, and eligibility for unemployment benefits will begin after those numbers of weeks have elapsed.





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March 20th, 2015 8:00am to 4:00pm

Continental Breakfast and Lunch included

Arizona Roofing Contractors Association

5050 N 8th Pl

Phoenix, AZ 85706

Register at <http://tileroofing.org/training-schedule/>

Installer Certification March 20th, Phoenix, AZ

The Installer Certification class is for entry level and experienced roofers, consultants, and industry professionals who work with tile roofing and want to expand their skills. Those who pass the multiple choice test can market their knowledge using the Installer Certification logo on their website and marketing materials. Pre-registration (\$199) is required. The "member rate" is available to construction industry association members including ARCA, NRCA, ASHI or other local industry organizations.

Register at <http://tileroofing.org/training-schedule/>



Questions? Contact John Jensen at 206-241-5774, JJensen@TileRoofing.org

WE'RE HOLDING A SPOT FOR YOU!
APRIL 10, 2015 (FRI)
7:30 AM CHECK-IN • 8:00 AM START
SPORTING CLAY SHOOT



BEN AVERY CLAY TARGET CENTER, PHOENIX, AZ

Enjoy an exciting day with ARCA supporting the Arizona Roofing Industry Foundation at Phoenix's prestigious shooting range, Ben Avery, while making a difference in lives by providing academic scholarships to ARCA members and their immediate family members.

REGISTRATION(S) - \$85 PER **ARCA MEMBER**; \$125 PER **NON MEMBER**

SHOOTER: _____ COMPANY: _____ EMAIL: _____

SHOOTER: _____ COMPANY: _____ EMAIL: _____

SHOOTER: _____ COMPANY: _____ EMAIL: _____

SHOOTER: _____ COMPANY: _____ EMAIL: _____

BECOME A SPONSOR

- ◇ **TITLE SPONSOR - \$2,000** (\$1,740 TAX DEDUCTIBLE) Includes four (4) complimentary shooters at both the Spring and Convention Tournaments and recognition in *Basesheet*, convention programs and events signage.
- ◇ **GOLD SPONSOR - \$1,000** (\$874 TAX DEDUCTIBLE) Includes two (2) complimentary shooters at both the Spring and Convention Tournaments and recognition in *Basesheet*, convention program and events signage.
- ◇ **SILVER SPONSOR - \$500** (\$435 TAX DEDUCTIBLE) Includes one (1) complimentary shooter at both the Spring and Convention Tournaments and recognition in the convention program and events signage.
- ◇ **BRONZE SPONSOR - (100% RETAIL VALUE OF CONTRIBUTION IS TAX DEDUCTIBLE)** Prize contribution for either of the two tournaments will receive company or personal recognition on events signage.
- ◇ **SHOOTING STATION SPONSOR - \$300** (\$300 TAX DEDUCTIBLE) Recognition on signage at one of fifteen spring tournament stations. Sponsors have the option of offering additional prizes for hitting colored clays at their station.
- ◇ **LUNCH SPONSOR - \$750** (\$750 TAX DEDUCTIBLE) Company recognition on post-event luncheon signage.

PAYMENT INFORMATION

- Check Enclosed – mail form with payment to ARCA, 5050 N. 8th Pl., Ste. 3, Phoenix, AZ 85014
- Credit Card – complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Credit Card #: _____ Expiration Date: _____ Billing Zip: _____

Amount \$ _____ Authorized Signature: _____

REGISTRATION DEADLINE IS FRIDAY, APRIL 3, 2015

THIS IS A PAID ARCA EVENT. CANCELATIONS AFTER APRIL 3, 2015 WILL BE NON-REFUNDABLE, SUBSTITUTIONS ARE ALLOWED.



At RSG,
 we work closely
 with contractors who strive to
 grow long-lasting, profitable businesses and
 who want to avoid the consequences of inaccuracies
 and poor project management all too common in our industry.

Contractors come to us because we have them covered:

OUR HIGHLY RESPONSIVE SALES TEAM HAS YOU COVERED BY:

- Providing you with access to unparalleled industry expertise
- Helping you secure the jobs you bid on with unmatched in-depth product and industry knowledge
- Giving you straightforward answers from beginning to end. At RSG we keep our promises.

OUR DEDICATED BRANCH TEAM HAS YOU COVERED BY:

- Triple-checking each order before it leaves our warehouse in order to drastically reduce errors
- Ensuring that deliveries are made in a safe and timely manner and by displaying a personable and professional attitude to your customers.
- All this to ensure optimal accuracy, from order placement to billing, giving you the peace of mind needed to focus on your core business

We truly believe success in this industry is shared, and we've helped more contractors launch, build and sustain profitable businesses with unmatched expertise and support. "At RSG, roofing is not a job - it's a career."



**At RSG,
 our experts
 have you covered.**

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 Roofing Supply of Arizona
 East Valley, LLC
 1955 W. Commerce Avenue
 Gilbert, AZ, 85233
 Phone: 480.557.8309

Phoenix, Arizona
 Roofing Supply of Arizona, LLC
 5307 W. Missouri Avenue
 Glendale, AZ, 85301-6005
 Phone: 623.931.0054
 Fax: 623.931.3925

Tucson, Arizona
 Roofing Supply of Arizona
 Tucson, LLC
 3655 E. Refinery Way
 Tucson, AZ, 85713
 Phone: 520.790.5750
 Fax: 520.745.5183



ARIZONA ROOFING CONTRACTORS ASSOCIATION

SPRING 2015 GOLF TOURNAMENT



FRIDAY MAY 1, 2015

WHIRLWIND GOLF CLUB: DEVIL'S CLAW 5692 W. NORTH LOOP ROAD CHANDLER, AZ

ENTRY FEE

\$135 PER GOLFER

INCLUDES

DRIVING RANGE, GREEN FEES, CART, PHOTOS, AWARDS, LUNCH AND BANQUET

ADD SOME FUN

SKINS GAMES ARE AVAILABLE AT \$40 PER TEAM

- 6:00 am CHECK-IN
7:00 am SHOTGUN START
12:30 pm LUNCH BUFFET
1:00 pm AWARDS & RAFFLES

FORMAT IS TWO-PERSON SCRAMBLE PRIZES WILL BE AWARDED FOR 1ST PLACE | SECOND PLACE | THIRD PLACE CLOSEST TO PIN | LONGEST DRIVE | LONGEST PUTT

CONTACT PERSON FOR THE REGISTRATION

NAME: COMPANY: EMAIL:

REGISTRATION(S) - \$135 PER GOLFER

GOLFER: COMPANY: EMAIL:
GOLFER: COMPANY: EMAIL:
GOLFER: COMPANY: EMAIL:
GOLFER: COMPANY: EMAIL:

SPONSORSHIP

SPONSOR A TEE FOR \$100 AND HAVE YOUR COMPANY'S NAME DISPLAYED AT ONE OF THE 18 HOLES

PAYMENT INFORMATION

- Check Enclosed - mail form with payment to ARCA, 5050 N. 8th Pl., Ste. 3, Phoenix, AZ 85014
Credit Card - complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Credit Card #: Expiration Date: Billing Zip:
Amount \$ Authorized Signature:

REGISTRATION DEADLINE IS WEDNESDAY, APRIL 8, 2015

THIS IS A PAID ARCA EVENT. CANCELATIONS AFTER APRIL 8, 2015 WILL BE NON-REFUNDABLE, SUBSTITUTIONS ARE ALLOWED.

REGISTER ONLINE AT WWW.AZROOFING.ORG

DON'T MISS OUT! LIMITED AVAILABILITY! FULL FIELD LAST YEAR

Please Keep Your TPT Number

You may have received a notice from the Department of Revenue stating, “[i]f you are a contractor whose only business is to enter into contracts with the owner of real property for the maintenance, repair, replacement or alteration of existing property, beginning January 1, 2015, you do not need to have a transaction privilege tax (TPT) license.”

Unfortunately, this guidance did not consider statutes governing the Registrar of Contractors. ARS 32-1122(B) (1)(h) requires all applicants and licensees provide the ROC with a TPT to obtain or renew a contractor license. The ROC has asked the legislature to make these laws more consistent by removing this TPT requirement. Until this change is made, contractors should maintain their state TPT license.

From the AZDOR (Department of Revenue) Website:

TPT tax update - Proper use of 5009L Form

The new tax laws have taken effect as of 1/1/15. The 5009L is a new form that has been misunderstood by many suppliers and contractors, resulting in a bombardment of improper submissions to the AZDOR.

FORM 5009L - This form has a very specific and limited use. This form is ONLY required for submission to the DOR if TWO conditions exist:

1. the project is Prime Contracting TPT (if it is a MRRA job, this form will never be needed)
2. one or more subcontractors on the project DO NOT have a TPT license (Most Subcontractors currently have a TPT license. Please contact them and request a copy for your records.)

Do not file the 5009L in an effort to figure out if subs have a TPT license or not, that is the contractor's responsibility

This information can also be found in the TPN 14-1 document at azdor.gov/TPTSimplification.aspx

Transaction Privilege Tax (TPT) Informational Seminar

Join ARCA for a special 2-hour seminar specifically developed for roofing contractors and materials suppliers. Wednesday, January 28 from 9:00 AM to 11:00 AM (Check-in starts at 8:30 AM) at the Viad Corporate Center, 1850 N. Central Avenue in the Arizona Room. **Seating is Limited, Registration is Required.**

Register online at azroofing.org, by email at arca@azroofing.org, or by phone at 602-335-0133. 🏠

Updates to OSHA's Reporting and Recordkeeping Rule



The Occupational Safety and Health Administration's updated recordkeeping rule includes two key changes. First, the rule updates the list of industries that are required to keep OSHA injury and illness records. This means that some industries were removed from the list and some industries have been added to the list (see page two for newly added industries). Note: The new rule retains the exemption for any establishment with ten or fewer employees, regardless of their industry classification, from the requirement to routinely keep records.

Second, the rule expands the list of severe work-related injuries and illnesses that all covered employers must report to OSHA. The revised rule retains the current requirement to report all fatalities within 8 hours and adds the requirement to report all inpatient hospitalizations, amputations and loss of an eye within 24 hours to OSHA.

The new requirements will take effect on January 1, 2015. Establishments located in states under Federal OSHA jurisdiction must begin to comply with the new requirements on January 1, 2015. Establishments located in states that operate their own safety and health programs should check with their state plan for the implementation date of the new requirements.

The final rule will allow OSHA to focus its efforts more effectively to prevent fatalities and severe work-related injuries and illnesses. The final rule will also improve access by employers, employees, researchers and the public to information about workplace safety and health and increase their ability to identify and abate serious hazards.

Changes to reporting requirements: What needs to be reported to OSHA?

OSHA's updated recordkeeping rule expands the list of severe injuries and illnesses that employers must report to OSHA.

As of January 1, 2015, all employers must report:

- All work-related fatalities within 8 hours.
- All work-related inpatient hospitalizations, all amputations and all losses of an eye within 24 hours.
- You can report to OSHA by:
 - » Calling OSHA's free and confidential number at 1-800-321-0SHA (6742)
 - » Calling your closest OSHA Area Office during normal business hours
 - » Using the new online form that will soon be available.

Only fatalities occurring within 30 days of the workrelated incident must be reported to OSHA. Further, for an inpatient hospitalization, amputation or loss of an eye, these incidents must be reported to OSHA only if they occur within 24 hours of the work-related incident. 🏠

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ABC's Promise To You



It's one thing to promise world-class service, and another to deliver it.

That's why ABC developed the Customer Service Delivery System (CSDS) – a standardized, disciplined series of practices and procedures designed to ensure accuracy and minimize errors. CSDS begins with precise, comprehensive order taking. If you are picking up an order, we'll have you loaded and back to your job site promptly. You can schedule your crews with confidence, because we'll plan deliveries around your needs, double-check every load, call when it's complete, and even document the delivery with digital pictures.

We stake our reputation on service. Experience the CSDS difference at ABC Supply.

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Call 800-786-1210 or
visit www.abcsupply.com

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Easier



Looking for a way to improve your productivity? We make it easy.

ABC delivers the highest level of service in the industry – service designed to help you get your job done. Our Customer Service Delivery System (CSDS) was developed to get your order where you want it, when you want it, with astonishing accuracy, every time. Go ahead and schedule your crews with confidence.

And our new Solution Center makes our showroom your showroom. Choosing the right combination of product type, color and accessories just got a lot easier. We're not just another wholesale distributor. At ABC Supply, you'll find dedicated people committed to helping your business succeed.

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To find the ABC branch nearest you,
Call 800-786-1210 or
visit www.abcsupply.com

Arizona Roofing Industry Foundation

Raising the Roof for New Pathways for Youth

18th Annual Charity Bowling Tournament & Silent Auction

Saturday, June 6, 2015 • 11:00 AM – 4:00 PM

At AMF Christown Lanes, 1919 W. Bethany Home Road, Phoenix



2015 Partnership Pledge

DONATE All donations are fully tax deductible unless otherwise noted.

- Diamond Partner - \$2,000
- Platinum Partner - \$1,000
- Gold Partner - \$500
- Silver Partner - \$250
- Bronze Official Player Partner
Contribute 400 gift items for bowler registration bags
- Other Cash Contribution \$ _____
- Donate Youth/Adult Door Prize _____
- Donate Silent Auction Item _____
- Donate 'Grand Item' for Prize Lane _____

PARTICIPATE

Team Participation – Registration Fee \$325 (\$265 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive 3 games of tournament bowling, shoe rental, event t-shirt (adult sizes), lunch, fun stuff and a door prize entry ticket for a chance to win a big prize!

Player 1: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Player 2: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Player 3: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Player 4: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Player 5: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Player 6: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)

Guest Tickets – \$15 per person (Includes lunch, event shirt, door prize ticket, fun stuff and goodies)

Guest 1: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Guest 2: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Guest 3: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)
Guest 4: _____ (S/M/L/XL/XXL/Donate) (Name) (Shirt Size)

Raffle Tickets – ___ \$5 each -OR- ___ Five (5) for \$20 Total # of Tickets Purchased _____ Total Amount \$ _____

*****COMPLETED FORMS MUST BE SUBMITTED BY MAY 6, 2015 TO GUARANTEE T-SHIRT AVAILABILITY*****

PAYMENT INFORMATION

- Check Enclosed – **Made Payable to Arizona Roofing Industry Foundation**
and mailed to ARCA, 5050 N. 8th Pl., Ste. 6, Phoenix, AZ 85014
- Credit Card – Complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Company Name: _____ Phone: _____

Mailing Address: _____

Primary Contact: _____ Title: _____ Email: _____

Credit Card #: _____ Expiration Date: _____ Billing Zip: _____

Total Amount \$ _____ Authorized Signature: _____

*This is a paid ARCA event. Registration deadline is Friday, May 29, 2015. Cancellations after May 29 will be non-refundable, substitutions are allowed. ARCA will only guarantee t-shirt availability on completed forms submitted prior to May 6, 2015.

The Arizona Roofing Industry Foundation (ARIF) is a recognized 501(c)(3) tax-exempt nonprofit organization ID 3799558.

Welcome New ARCA Members

ARCA extends a warm welcome to our newest Members who recently joined the association:

- ★ Brazos Urethane, Inc.
Craig Opel, 866-527-2967
- ★ JC & Sons Roofing, LLC
Julio C. Espinoza, 602-595-7981
- ★ Thermotek
Harry Wheaton, 623-888-3000
- ★ Resnick & Louis PC
Paul Frame, 602-952-6000
- ★ RoofSmart LLC
Randy Anway, 520-797-5656
- ★ Smalley & Company
Richard Lemon, 602-269-7089
- ★ Volatile Free, Inc.
Kynny Carlson, 800-307-9218

Upcoming Events

january

Transaction Privilege Tax (TPT) Informational Seminar

Viad Corporate Center, 1850 N Central Ave,
Phoenix, 85004

Jan. 28
9:00am-11:00am

OSHA 10-Hour Training in English

ARCA office, 5050 N 8th Pl, Ste 6, Phoenix, AZ

Jan. 29-30
7:00am-12:00pm

february

OSHA 10-Hour Training in Spanish

ARCA office, 5050 N 8th Pl, Ste 6, Phoenix, AZ

Feb. 12-13
7:00am-12:00pm

march

OSHA 10-Hour Training in English

Mahoney Group, 5330 N LaCholla Blvd, Tucson

Mar. 12-13
7:00am-12:00pm

OSHA 10-Hour Training in Spanish

Mahoney Group, 5330 N LaCholla Blvd, Tucson

Mar. 12-13
12:30pm-5:30pm

TRI Installer Certification Class

ARCA office, 5050 N 8th Pl, Ste 6, Phoenix, AZ

Mar. 20
8:00am-4:00pm

april

Spring Sporting Clays Tournament

Ben Avery Clay Target Center, 5060 W Skeet
Street, Phoenix, 85086

April 10
7:30am

OSHA 30-Hour Training in English

TBD

Apr. 10, 17, 24,
May 1
8:00am - 3:30pm

may

Spring Golf Tournament

Whirlwind Golf Club 5692 W North Loop Road,
Chandler, 85226

May 1
6:00am

june

Phoenix Charity Bowling Tournament

AMF Christown Lanes, 1919 W Bethany Home
Road, Phoenix 85015

June 6
11:00am

july

Tucson Charity Bowling Tournament

Golden Pin Lanes, 1010 W Miracle Mile Tucson
85705

July 1
11:00am

Don't forget to tie off ladders.

No se olvide atar las escaleras de mano.



Are You Claiming Your Share?

ARCA Association Safety Plan participants received over **\$360,000 in dividends** this year from CopperPoint Mutual Insurance Company. If you are not a participant in ARCA's worker compensation plan contact the ARCA office at 602-335-0133 for more details.

Raising the Roof for Youth On Their Own

12th Annual Charity Bowling Tournament & Silent Auction

Saturday, July 11, 2015 • 11:00 AM – 4:00 PM

At Golden Pin Lanes, 1010 West Miracle Mile, Tucson



2015 Partnership Pledge

DONATE All donations are fully tax deductible unless otherwise noted.

- Title Partner - \$10,000** (\$9,880 is tax deductible as a charitable contribution)
Receive two free lanes, 12 registration bags and a half-page ad in the official program
- Platinum Partner - \$5,000** (\$4,940 is tax deductible as a charitable contribution)
Receive one free lane, 6 registration bags and a half-page ad in the official program
- Gold Partner - \$1,000** (\$940 is tax deductible as a charitable contribution)
Receive one free lane, 6 registration bags and recognition in the official program
- Silver Partner - \$500**
Receive recognition in the official program
- Copper Partner - \$250**
Receive recognition in the official program
- Donate Youth/Adult Door Prize** _____
- Other Cash Contribution \$** _____
- Bronze Official Player Partner**
Contribute 400 gift items for bowler registration bags
Receive recognition in the official program
- Donate for Event Shirts or Food \$** _____
Event t-shirt recognition (provided to every bowler)
- Donate Silent Auction Item** _____



PARTICIPATE

Team Participation – Registration Fee \$300 (\$240 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive 3 games of tournament bowling, shoe rental, event t-shirt (adult sizes), lunch, fun stuff and a door prize entry ticket for a chance to win a big prize!

Player 1: _____ (Name) _____ (Shirt Size)	Player 2: _____ (Name) _____ (Shirt Size)
Player 3: _____ (Name) _____ (Shirt Size)	Player 4: _____ (Name) _____ (Shirt Size)
Player 5: _____ (Name) _____ (Shirt Size)	Player 6: _____ (Name) _____ (Shirt Size)

Guest Tickets – \$15 per person (Includes lunch, event shirt, door prize ticket, fun stuff and goodies)

Guest 1: _____ (Name) _____ (Shirt Size)	Guest 2: _____ (Name) _____ (Shirt Size)
Guest 3: _____ (Name) _____ (Shirt Size)	Guest 4: _____ (Name) _____ (Shirt Size)

Raffle Tickets – ___ \$5 each -OR- ___ Five (5) for \$20

*****COMPLETED FORMS MUST BE SUBMITTED BY JUNE 12, 2015 TO GUARANTEE T-SHIRT AVAILABILITY*****

PAYMENT INFORMATION

- Check Enclosed – **Made Payable to Arizona Roofing Industry Foundation**
and mailed to ARCA, 5050 N. 8th Pl., Ste. 6, Phoenix, AZ 85014
 - Credit Card – Complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org
- Company Name: _____ Phone: _____
- Mailing Address: _____
- Primary Contact: _____ Title: _____ Email: _____
- Credit Card #: _____ Expiration Date: _____ Billing Zip: _____
- Total Amount \$ _____ Authorized Signature: _____

This is a paid ARCA event. Registration deadline is Friday, July 3, 2015. Cancellations after July 3 will be non-refundable, substitutions are allowed. ARCA will only guarantee t-shirt availability on completed forms submitted prior to June 12, 2015.

3 New Benefits to Help ARCA Members Save Money



ARCA is excited to announce three new exclusive benefits that will help our Members (and their employees) save money. Read on below to find out how you can benefit from these new partnerships.

Staples Advantage

Staples Advantage® is the preferred office supplier of AZ Roofing Contractors Association. As a member, you're eligible to save on all your office supply purchases. This program allows members of AZ Roofing Contractors Association and its affiliates to maximize their buying power across the nation and receive low, contracted pricing on over 30,000 products.

You can count on us to provide you with:

- Easy online ordering through StaplesLink.com
- All the supplies you need, including office products, breakroom supplies, janitorial supplies, technology supplies, furniture, eco-friendly products and more
- FREE delivery on orders over \$50

To enroll, [click here](#).

For more information about your member benefit program, contact:

Russell Kipnis, Staples Advantage Account Manager
714-868-4162
Russell.Kipnis@staples.com

Crown Dental Plan

SAVE up to 60% on dental procedures Crown Dental Plan. Crown Dental Plan is a dental benefit plan that is NOT INSURANCE...NO high monthly premiums, NO waiting periods, NO benefit limits, NO co-pay/deductibles. Crown Dental Plan is offering ARCA members 20% off the annual Crown Dental public membership rate. For as little as \$79.95/year you can now receive high quality dental care from more than 270 dentists and specialists Valley-wide. Enroll on-line by pasting the link below into your browser to select your dentist and complete membership

application. Contact Karla (480) 964-7449; karla@crowndentalplan.com with questions.

Enrollment information.

Benefits include:

- Super savings on all dental procedures
- No deductibles or co-payments
- No annual maximum
- No waiting periods or pre-existing condition exclusions
- Broad choice of quality dentists and specialists
- Specialist rates reduced by 20%

Services include:

- Endodontics (extensive root canals)
- Orthodontics (braces)
- Oral Surgery (TMJ, major extractions)
- Prosthodontics (bridges and dentures)
- Periodontics (gum treatment)

[Click here](#) to enroll.

PTRX Smart Saver RX Card

It costs you nothing and can save you lots. The PTRX Smart Saver RX Card program offers you the opportunity to save big on your prescription drugs. There is no monthly or annual fee to participate in this program. You simply visit one of our 60,000 retail pharmacies (including chains and independents), present your card and a valid prescription to the pharmacist, and the pharmacy will apply the discount. *That's all you have to do.*

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Solar panels (which are dark in color by nature) can create areas of high temperatures up to **190°F** on adjacent roof surfaces. Other highly reflective architectural structures (such as mirrored glass) can act as solar magnifiers and concentrate sunlight onto nearby roof surfaces. This concentrated sunlight can be far more intense than ambient sunlight — leading to premature membrane failure.

EverGuard® Extreme™ TPO is the next generation in TPO membranes—with the best guarantee in the industry!

GAF scientists have created the next generation in TPO membranes, built to handle the extreme demands that new rooftop applications can place on roofing membranes. EverGuard® Extreme™ TPO uses proprietary stabilizers and UV absorbers to achieve weathering performance far beyond current standards. That means more protection for your customers — and for you.



Not eligible for Well Roof™ Advantage Guarantee extension. See guarantee for complete coverage and restrictions

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Email cchapman@tectamerica.com

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Email rb@jimbrownandsonsroofing.com

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Phoenix, Arizona 85021
Phone 602 944-2696 Fax 602 997-0623
Email rgibbons@pioneer-az.com

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6730 West Belmont
Glendale, Arizona 85303
Phone 623 842-0601 Fax 623-842-0739
Email rgrahamrrc@qwestoffice.net

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HEADLEE ROOFING

2727 North Flowing Wells
Tucson, Arizona 85705
Phone 520 882-5757 Fax 520 792-1841
Email martin@headleeroofing.com

DIRECTOR - ZACH LUNDBERG
ALAN BRADLEY ROOFING

Post Office Box 57303
Tucson, Arizona 85732
Phone 520 885-3571 Fax 520 319-9661
Email zachlundberg@hotmail.com

DIRECTOR - LARRY MILLER
GORMAN ROOFING SERVICES

2229 East University Drive
Phoenix, Arizona 85034
Phone 602-262-2423 Fax 602-262-2405
Email larrym@gormanroofingservices.com

DIRECTOR - SCOTT MORGAN
TAMKO BUILDING PRODUCTS

5045 West Colter Street
Glendale, Arizona 85301
Phone 602 684-0741 Fax 480 858-0846
Email scott_morgan@tamko.com

DIRECTOR - ANDY PEARMAN
ABC SUPPLY

535 East 16th Street
Tucson, Arizona 85701
Phone 520 629-6909 Fax 520 629-6913
Email andy.pearman@abcsupply.com

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