



# THE BASESHEET

OUR MISSION IS YOUR SUCCESS

VOLUME 20, NUMBER 1 | FIRST QUARTER, 2018



NRCA



WSRCA

## CONTACT ARCA

RON GIBBONS

**PRESIDENT**

Phone: 602-944-2696

Email: rgibbons@pioneer-az.com

DUANE YOURKO

**EXECUTIVE DIRECTOR**

Phone: 602-335-0133

Cell: 602-571-7240

Email: dyourko@azroofing.org

JENNIFER GEORGE

**COMMUNICATIONS SPECIALIST**

Phone: 602-335-0133

Cell: 602-339-4595

Email: jgeorge@azroofing.org

ASHLEY CREIGHTON

**EDITOR**

Phone: 602-335-0133

Email: acreighton@azroofing.org

**ARCA OFFICE**

4745 North 7th Street, Suite 102

Phoenix, Arizona 85014

Phone: 602-335-0133

Fax: 602-335-0118

## PRESIDENT'S NOTE

Greetings Fellow ARCA Members:

**O**VERALL I'M HEARING the health of the roofing industry is doing well. Backlogs might be two months versus four, but it beats sitting around waiting for the phone to ring. Sometimes we all let our businesses and our people run on cruise control and it's a tradition to make personal new year's resolutions (lose a few pounds or clean out that garage, etc). How about expanding the concept to how we all make our living and making a corporate resolution. While times are stable maybe look at updating the accounting system or putting together a master schedule of tailgate briefings to re-emphasize the need to have a safe working environment. Just food for thought.

With the demise of our CopperPoint Safety Plan we have not been able to get current information of how our members have been injured in the past year. Traditionally trips, falls and slips are the major culprits in roofing. Overall we know that workplace injuries and fatalities are diminishing and reflected in one of the lowest worker comp. rates in over a decade—12.96. ARCA will continue to emphasize "Fall Protection" with special emphasis on ladder safety. A master schedule for the year is being developed and please schedule employees as needed to attend these FREE safety training funded by our sponsors.

Our recently introduced Education Series has been a resounding success and being very well received by our members. Classes in Tile and Insulation were at capacity and the next offering on Metal Flashings is almost maxed out. Our plan is to offer a minimum of one class a month with over a dozen different topics related to most current technical roofing related information being presented by experts in the field. Many of our folks learned by doing and in a lot of instances were not taught by a knowledgeable person or the standards have changed over the years and new info was never provided. These one day courses offer the latest info on code compliance or workmanship standards and attendees all walk away having learned something they didn't know before.

Spring is in the air and that means our sporting clubs and golf committees are busy planning the events. Sign up early as space is limited and both literally sold out last year.

In closing, I want to thank all of our members who have renewed their membership or sponsorship for 2018. Early payment allows us to budget properly and allocate staff time to projects that need to be addressed.

Thank you for your continued support,

Sincerely,

**RON GIBBONS, PIONEER ROOFING**  
ARCA PRESIDENT

# No More “Rainy Days” Inside The Boy Scouts of America, Grand Canyon Council Service Center

The Grand Canyon Council has a brand-new brand new roof thanks to the following companies:

**EAGLE ROOFING TILE**

**MALARKEY ROOFING PRODUCT**

**ELITE ROOFING SUPPLY**

**TITAN RENTAL**

**TRAC 2 CONSTRUCTION**

**ROOF STOCKERS OF ARIZONA**

**AMERICA ROOFING**

**JBS ROOFING**

**LYONS ROOFING**

**STAR ROOFING**

**STARKWEATHER ROOFING**

**SUNVEK ROOFING**

These incredible companies donated time, equipment, products and gave new life to our building which serves over 45k Scouts throughout the state of Arizona. Scouting has been teaching young people personal responsibility, leadership, character-building, and critical thinking skills for the past 106 years. No other youth organization has been as successful in teaching youth to “*be prepared*” for their adult lives, quite like the Boy Scouts of America.

Scouts enjoy a well-established reputation as people who can be counted on to do the right thing when confronted with challenges and make positive moral choices throughout their lives. Through participation in Scouting, youth are impacted by the quality friends they make, the work ethic they gain, an increased sense of morality, the community service they perform, and the skills they learn which stay with them long after their scouting days are over.

Many adults with Scouting backgrounds report still remembering to “*do a good turn daily*.”

We thank you all for your “*good turn*”. 🏠

Our Uncompromising  
Commitment To Quality  
And Dependability  
Is In Concrete

A reputation for listening to our customers and reacting quickly to satisfy their needs has made Eagle the preferred company to do business with in concrete roofing. From our customer input and close working relationships with the best professional color consultants and architects, we have created impressive products that are the envy of our competitors. Our passion for providing quality products, value-added customer service and our unrelenting efforts to earn your respect, place Eagle in a class of its own. Call us today and watch your profits soar.

Put your trust in Eagle.

Visit A  
Showroom  
Near You

## Eagle Roofing Products

California - Irving, Rialto, Roseville, Stockton

Arizona - Phoenix

[www.eagleroofting.com](http://www.eagleroofting.com)

Or call (800) 300-3245

# OSHA's National Safety Stand-Down

May 7-11, 2018




**T**HE OCCUPATIONAL SAFETY and Health Administration's (OSHA's) fifth annual National Safety Stand-Down will be May 7-11 to raise awareness among employers and workers about the hazards of falls, which account for the highest number of deaths in the construction industry.

OSHA, the National Institute for Occupational Safety and Health (NIOSH) and the Center for Construction Research and Training are leading the effort to encourage employers to pause during their workdays for topic discussions, demonstrations and training regarding how to recognize hazards and prevent falls.

More than 1 million workers participated each year in previous National Safety Stand-Downs. To guide the efforts of employers for the stand-down, OSHA offers the National Safety Stand-Down website with information about conducting a successful stand-down. After their events, employers are

encouraged to provide feedback and will receive a personalized certificate of participation.

The National Safety Stand-Down in 2018 is part of OSHA's ongoing Fall Prevention Campaign. Begun in 2012, the campaign was developed in partnership with the NIOSH National Occupational Research Agenda program. It provides employers with lifesaving information and educational materials regarding how to take steps to prevent falls, provide the right equipment for their workers and train all employees in the proper use of that equipment.

To learn how to partner with OSHA in this stand-down, visit [www.osha.gov/StopFallsStandDown](http://www.osha.gov/StopFallsStandDown). The page provides details about how to conduct a stand-down; receive a certificate of participation; and access free education and training resources, fact sheets and other outreach materials in English and Spanish. To learn more about preventing falls in construction, visit [www.osha.gov/stopfalls](http://www.osha.gov/stopfalls). 

# New Protections against Public Access to Contractors' ROC Files

A new Arizona law protects the confidentiality of sensitive information in a contractor's license file at the Arizona Registrar of Contractors.

By [Jamie Hanson](#)

The information contained in a contractor's license file at the Arizona Registrar of Contractors has historically been part of the public record and relatively easy for anyone to access. Under state law, the government is required to disclose public records in response to a request. This is generally a good thing, because it makes the government transparent.

But it also means that a licensed contractor's personal information has been available to anyone submitting a public-record request. That information has included the contractor's email address, as well as the residential addresses and phone numbers for anyone named on the contractor's license.

## NEW PROTECTIONS

That changed in August, when [A.R.S. § 32-1124.01](#) went into effect. Under the new law, the ROC is generally barred from disclosing a contractor's residential address, residential telephone number, email address, or social security number.

The new law is consistent with similar statutes that protect the personal information of other licensed professionals, such as real estate agents and brokers.


There are exceptions to the new law's protections. The statute permits the disclosure of a contractor's personal information to another government agency or to a court. And residential addresses and phone numbers may be disclosed when the Registrar determines that "disclosure serves the interests of justice and is in the public interest."

Also, a contractor operating out of a residence should be aware that the statute doesn't protect their personal contact information if that information is also designated as the business's contact information.

The confidentiality provided by the statute also applies to licenses on inactive status.

## SUPPORT BY THE ROC

The ROC supported the law's passage, recognizing that list brokers and companies wishing to market to contractors were targeting contractors' email addresses by submitting commercial public-record requests. Those requests were often aimed at entire license classifications. The new law puts an end to that, and all licensed contractors stand to benefit from the new protections.

We applaud the new law; while it still allows consumers to gather pertinent information about their cases, it protects the legitimate interests of contractors. . . 



Take \$25 off a Classified! Promo Code **ARCA**.

Visit us at [www.RoofersCoffeeShop.com/INeedHelp](http://www.RoofersCoffeeShop.com/INeedHelp)

**ROOFERS**  
= COFFEE SHOP =

# Our Roofing Alliance is Looking for New Members!




Protection of life, health, safety and welfare of Arizona's most valuable assets.



## Working for Safety

*The Arizona Division of Occupational Safety and Health (State OSHA Program), is in an Alliance with 11 of the largest Roofing Companies working in the State.*

## Alliance members focus on:

- 
1. Training for employees
  2. Develop materials for fall protection awareness
  3. Communicate fall protection measures that work and best practices above the OSHA Standards
  4. Discuss current ADOSH Enforcement

## *If you are interested in joining...*

**Date of Meetings:** Third Week of Every Month — **Tuesdays**

**Location:** 800 West Washington Street., Phoenix, AZ 85007 — **Hearing Room O**

**Time:** 9:00 AM

**Cost:** *Free*

**Additional Information Call:** 602-542-1693

**Or Contact one of our Alliance Members directly:**



602-237-2478



602-997-0529



602-870-8322



602-595-8589



602-333-4338



**TAMKO**  
BUILDING PRODUCTS

## **TW METAL AND TILE UNDERLAYMENT SELF-ADHERING SHEET MEMBRANE**

TW Metal and Tile Underlayment is well suited for application under metal and mechanically fastened tile roofs where prevention of water penetration is required. This flexible self-adhering rubberized asphalt sheet membrane withstands high-temperature conditions up to 250°F. It can also be left exposed for up to 120 days before application of the metal or tile roof. TW Metal and Tile Underlayment is made with a polymer film on the surface and a treated release film for easy application.

# TW METAL AND TILE UNDERLAYMENT SELF-ADHERING SHEET MEMBRANE

## IMPORTANT

This product features a skid resistant and tear resistant surface. This feature does not serve as a substitute for following all proper fall protection procedures in accordance with OSHA regulatory requirements— including the use of personal fall protection devices when working on a roof. Applicator safety is of utmost importance.

## USES

TAMKO® TW Metal and Tile Underlayment is well suited for application under metal and mechanically fastened tile roofs where prevention of water penetration is required.

## FEATURES AND BENEFITS

- Textured surface provides enhanced skid resistance
- Nonremovable selvage film for stronger lap adhesion
- Strong fiberglass reinforcement adds stability during installation
- Split treated release film eases installation
- Meets ASTM D 1970 for nail sealability of self-adhering roofing underlayments
- High-temperature resistance up to 250°F
- Can be left exposed for up to 120 days before application of finished roof
- ICC-ES ESR-2531

## LIMITATIONS

- Membrane should not be applied to damp, frosty or contaminated surfaces
- Membrane should not come into contact with products containing coal-tar pitch
- Membrane should not be used in application with PVC roofing or other products that contain tackifiers, plasticizers or processing oils
- Best applied at temperatures of 40°F and higher

## GENERAL APPLICATION

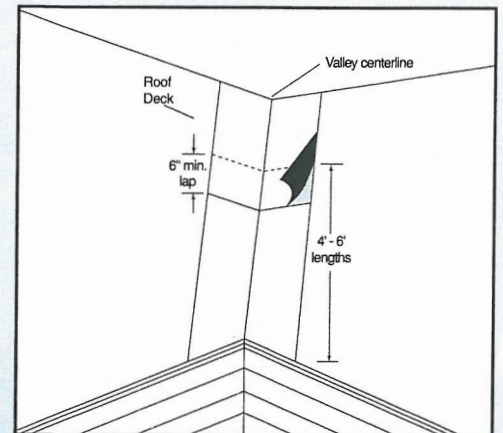
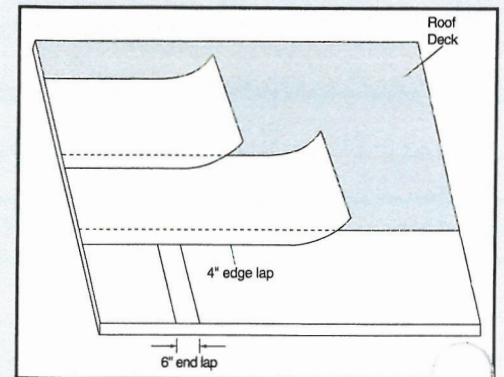
Apply TW Metal and Tile Underlayment from low to high point in shingle fashion so that laps will shed water. Overlap edge seams 4 inches. End seams should be overlapped 6 inches and staggered. Where necessary, the membrane may be unrolled and cut into 10- to 15-foot lengths. Align membrane on lower edges of roof. Remove release film from membrane and press into place. Roll lower edges firmly with a hand roller. "Broom in" installed membrane using an industrial flat broom or squeegee. Bear down on installed membrane with the broom or squeegee to ensure total, even adherence to substrate.

Care should be taken not to damage the surface when brooming.

## VALLEY APPLICATION

Where necessary the membrane may be unrolled and cut into 4- to 6-foot lengths. Peel the release film and center sheet over valley or ridge. Drape and press sheet into place, working from the center of the valley or ridge outward in each direction. For valleys, apply membrane starting at the lowest point and work upward. Overlap all sheets a minimum of 6 inches. Use TW Metal and Tile Underlayment on "closed valley" applications only. Do not leave membrane permanently exposed. Cover with roofing materials.

Provide ventilation when using TW Metal and Tile Underlayment over the entire roof deck. For information on proper application, contact your architect, building contractor, building materials supplier or TAMKO.



## PRODUCT DATA\*

	2 Squares
Roll size	200 sq. ft.
Roll dimensions	39-3/8" x 61'
Thickness	75 mil
Rolls per pallet (37" x 47")	20 rolls

\*All values stated as nominal.

## BUILDING PRODUCTS FOR THE PROFESSIONAL



Tiles can slide during roof loading and until properly fastened. In order to protect TW Metal and Tile Underlayment from damage, care must be taken to ensure stability of stacked tiles. Fasteners and batten strips must be used when installing tiles over TW Metal and Tile. TAMKO requires the fastening of every tile in addition to mortar, adhesive or foam, regardless of the slope. These are TAMKO's minimum requirements. State and local regulations may contain additional requirements.



P.O. Box 1404  
Joplin, MO 64802-1404

1-800-641-4691

tamko.com

This product is covered by a 5-year Limited Warranty. To obtain a copy of TAMKO's Limited Warranty, visit us online at [tamko.com](http://tamko.com) or call us at 1-800-641-4691. Information included in this product sheet was current at the time of printing. To obtain a copy of the most current version of this product sheet, visit us online at [tamko.com](http://tamko.com) or call us at 1-800-641-4691. ©2013 TAMKO Building Products, Inc. TAMKO is a registered trademark of TAMKO Building Products, Inc.



THE BASE SHEET OF FIRST QUARTER, 2018

# ROC Rule Changes Appear to Benefit Contractors

*Arizona Contractors Stand to Gain From Removal of the Dual-License Requirement and From New Opportunities to Defend Their License at an ROC Hearing.*

By [Jamie Hanson](#)

**T**HE ARIZONA REGISTRAR of Contractors has released new rules that went into effect November 5. While some of the changes are intended to make the ROC rules clearer and more user-friendly, others are substantive, including a brand-new rule about disclosing documents and other information in advance of a disciplinary hearing.

## UNBUNDLING LICENSES

The Registrar's new rules also undo changes, made in 2014, that combined many residential and commercial licenses into dual-license scopes. Under the ROC's previous administration, the agency adopted rules that combined many residential and commercial licenses into a single "dual" license.

For example, under the 2014 rules, a drywall contractor would need the CR-10 Drywall license, covering both commercial and residential projects, even if the contractor performed only one kind of project (commercial) and never performed the other (residential).

Many contractors were unhappy with the 2014 license combinations, because of the negative financial impact. Commercial contractors that were forced into the new dual licenses were required to pay into the Residential Contractors' Recovery Fund, even if they never performed any residential work.

On the other side, residential contractors that were forced into the dual licenses were required to increase their bond amounts to cover the commercial scope, even if they never performed any commercial work. (In one public comment, a residential-only contractor stated that his bond premium rose from \$100 to \$525 premium, adding, "Ouch! Just doesn't seem fair to us little guys.")

Under current Director Jeff Fleetham, the unbundling of the combined license scopes gives contractors more freedom to choose the right scope for their businesses. For example, the drywall contractor that performs only commercial work can now choose the commercial C-10 drywall license, as the new rules do not force him to get the dual-scope CR-10 and pay into the Recovery Fund. Likewise, for the residential-only drywall contractor, the residential R-10 is available. And what about the drywall contractor who performs both residential and commercial work? The dual CR-10 license is still an option.

## OPTING OUT

For contractors that were forced into a dual classification by the 2014 rules, the ROC now offers Rule R4-9-111, "Opting Out of Dual-License Classifications." This new rule allows the holder of a dual license, at renewal time, to keep the dual license or designate it as either commercial-only or residential-only. Choosing to go commercial-only or residential-only is a one-time choice and cannot be reversed: "If a license is designated as either commercial or residential under this Rule, that designation is *permanent*." Rule R4-9-111(B).



## FAIRER, MORE EFFICIENT HEARINGS?

When facing a license suspension or revocation or a Recovery Fund award or restitution order, the contractor is entitled to a hearing, to tell its side of the story and to defend its license against a complaint.

Unfortunately for contractors, the ROC has never issued a rule that requires the complaining party to disclose information or documents before the hearing. As a result, ROC hearings have often taken on a “Wild West” atmosphere, where surprises pop up and anything can happen - usually to the detriment of the contractor.

To bring more fairness and predictability to the hearings, the ROC has adopted Rule R4-9-118, “Prehearing Disclosure Requirement.” The new rule requires each party (the contractor and the complainant) to disclose, in advance of the hearing, their witnesses and the facts to which those witnesses will testify. The rule also requires the parties to exchange any documents or photographs that they intend to use at the hearing.

All disclosures must be made at least a week before the hearing, to give each side a chance to prepare (and to encourage settlement). If a party fails to make a required disclosure, the rule allows the hearing officer to exclude surprise evidence at the hearing and even to dismiss the complaint entirely.

Only time will tell whether the new rule actually makes hearings fairer, but it seems like a step in the right direction. At the very least, contractors should have a better chance to understand and prepare for the case against them; further, requiring complainants to show their cards before a hearing could make it easier to settle complaints before the hearing occurs.

## CONCLUSION

In addition to the substantive changes described above, the ROC has made some largely stylistic revisions that make the rules easier to understand and to navigate. (All of the rule changes that went into effect November 5 are described in the [September 22, 2017, edition of the Arizona Administrative Register](#)).

Overall, the Registrar’s recent rule changes appear to be good for Arizona contractors, as they tend to provide for greater clarity in the regulations, more flexibility in licensing, and a fairer disciplinary process.

**ABOUT THE AUTHOR** *Lang & Klain attorney Jamie Hanson is a former Chief Counsel at the Arizona Registrar of Contractors. If you have a quick licensing question, contact Jamie Hanson for a no-charge, five-minute phone call at 480-947-1911.*

# ROC Removes a Hurdle to Getting a Contractor’s License

*The Registrar of Contractors no longer requires the qualifying party on a license application to submit separate “project forms.”*

**A**RIZONA LAW REQUIRES the qualifying party for an Arizona contractor’s license to have a certain level of experience. For several years, the Registrar of Contractors has required the qualifying party to demonstrate that experience not only by taking examinations and submitting documentation supporting their work experience, but also by filling out separate “project forms.”

On December 21, [the ROC announced](#) that it has removed the requirement to submit projects as part of the experience portion, thus streamlining the application process.


## UNNECESSARY BURDEN LIFTED

The Registrar’s decision to eliminate the project forms is consistent with legislation passed earlier in 2017. That legislation streamlined the license-application process by removing the financial statement requirement (see related article, [“ROC Releases New Contractor’s License Applications”](#)).

By eliminating the separate project forms, the Registrar removed an unnecessary burden to licensure as an Arizona contractor. The project forms were not required by any statute or any regulation, and were added to the license application over time as a bureaucratic hoop through which applicants were forced to jump.

## HIGH STANDARDS PRESERVED

It is important to note that the ROC has not lowered the amount of experience required for a qualifying party, and the ROC still confirms the validity of the experience claimed. As before, the qualifying party for most licenses must pass both a trade examination and a business examination to demonstrate the required level of experience for the license. (Certain licenses do not have a trade examination and require only documentation of experience.)

The ROC’s decision to remove the project forms is a welcome step toward increased efficiency in the application process ([see a sample of the new form](#)) while maintaining the high quality of Arizona’s licensed contractors. 

# Arizona's New State and Local Sales Tax Nexus Guidelines

by James G. Busby Jr.

**I**N A RECENT ruling, the Arizona Department of Revenue rescinded and replaced the guidance it issued eight years ago concerning the factors it considers to determine whether an out-of-state business has nexus for purposes of Arizona's sales and use taxes. In the ruling, for the first time, the department stated that businesses that have nexus for state sales tax purposes also have nexus for municipal sales tax purposes.

## WHY THE RULING IS CONTROVERSIAL

Of the 45 states that collect sales taxes, Arizona is one of just four that permit municipalities to impose sales taxes under their own municipal tax codes. The other 41 states impose municipal sales taxes under their state tax codes, collect the taxes centrally, and distribute a portion of the taxes they collect to their municipalities. Because the municipal sales taxes in most states are imposed by the states, when those states have sufficient nexus to collect sales taxes from transactions in interstate commerce, the municipalities in those states receive a portion of the taxes collected.

However, in Arizona — at least before the department issued this new ruling — out-of-state retailers frequently contended that municipalities are not automatically entitled to sales taxes on proceeds from interstate commerce just because the state is entitled to sales taxes. The retailers believed that establishing nexus with Arizona and one or more municipalities in the state did not automatically establish nexus with all municipalities in the state.

## AN EXAMPLE

Assume that an out-of-state retailer establishes nexus with Arizona solely by sending employees or engaging an unrelated third party to install products it sold to customers in Tucson over the course of several days.

By sending employees or agents to Tucson to install products for customers over the course of several days, the out-of-state retailer established nexus with the state of Arizona and the city of Tucson. So the state could require the retailer to file sales tax returns and pay state and county sales taxes

on those transactions and any subsequent transactions with customers in Arizona during the same calendar year, even if the subsequent transactions are online transactions and do not involve installations or any other physical presence in Arizona by the retailer or its agents. Likewise, Tucson could require the retailer to do the same thing — but only for transactions with customers located in Tucson.

However, in this scenario, the retailer could argue that it established nexus only with the state and with the city of Tucson and that other municipalities in Arizona could not require it to pay sales taxes on proceeds from transactions with customers located within their municipal limits.

While Arizona municipalities value the autonomy that comes with imposing sales taxes under their own tax codes, if this theory is correct, that autonomy comes at a price.

## AN IMPORTANT POSITION NOT DISCLOSED IN THE RULING

Although the department did not disclose this in its recent ruling, its position is that when out-of-state software companies retain ownership of the software that they license to their customers, they establish nexus with the state regardless of how the software is delivered and whether or not the out-of-state software company has any other connections with the state.

## PRACTICE TIP

In days past, when deciding whether to collect and remit sales taxes, businesses almost always were best advised to simply follow any written guidance issued by taxing authorities — even though it seems tax authorities often lean toward the taxable end of the spectrum on gray issues. But in today's litigious environment in which businesses also have to contend with class action lawsuits when they accidentally collect too much tax from their customers, they should consult with their tax advisers on gray issues, even when the taxing authority has weighed in on the issue, and especially when the taxing authority's position on the issue is suspect. 🏠

**ABOUT THE AUTHOR** James G. Busby Jr. is a state and local tax attorney at the Cavanagh Law Firm in Phoenix. Busby previously worked in the SALT departments at Arthur Andersen and Deloitte & Touche. Before entering private practice in 1999, Busby was the chief auditor in charge of transaction privilege (sales) tax audits at the Arizona Department of Revenue. He can be reached at [jbusby@cavanaghlaw.com](mailto:jbusby@cavanaghlaw.com).

# APOC® COOL ROOF SOLUTIONS

The COOL Way to Save Time and Money!

## #252, #248 and #247

- ▶ Designed with Superior Hiding Ability
- ▶ Resists Cracking, Peeling and Mildew
- ▶ Tremendous Durability & Long Term Life
- ▶ Drastically Lowers Roof Temperature



**BEST**



**BETTER**



**GOOD**



**The Leader in Cool Roof Technology!**



(West) 800-562-5669

[www.apoc.com](http://www.apoc.com)

▶ The Roof Restoration Experts™

# INTRODUCING APOC® 264 FLASH N' SEAL®

**NEW**



Available in White and Tan  
Sizes: 1 gallon, 3.5 gallon & 5 gallon

- ▶ Stops Leaks
- ▶ Fiber Reinforced
- ▶ Long Lasting Flexible Repair
- ▶ Best Patch Prior to Reflective Coating

**The BEST Acrylic Patch Under The Sun!**

(West) 800-562-5669

[www.apoc.com](http://www.apoc.com)



▶ The Roof Restoration Experts™

# LEGISLATIVE UPDATE

## STATE OF ARIZONA:

**A**RCA, ALONG WITH our association partners and other sub contract entities, are jointly pursuing passage of three pieces of legislation this year:

- **Proportional Liability**—*SB 1271*—trying to expand protections on indemnity issues that already exist in public sector to the private contracts. Current law allows for liability to be shared by all contractors working on a construction project and if one contractor makes a mistake all the other contractors can be found at fault. This unfair contractual practice transfers risk to the innocent and drives up costs due to having to over insure projects
- **Workforce Development**—*HB 2009*—establishes a program within DES to provide tuition waivers, housing assistance, on the job training for apprenticeship programs in industries (like roofing) that require hands on skills to learn a profession and become economically independent.
- **Transaction Privilege Tax**—*number TBD this week\**—would clarify muddled legislation passed five years ago and in the long term eliminate multi reports to multi jurisdictions that all collect taxes on material.

## FEDERAL:

### **DEPARTMENT OF LABOR PROPOSES EXPANSION OF ASSOCIATION HEALTH PLANS (AHPs).**

The Department of Labor (DOL) issued a proposed rule to re-classify the term ‘employer,’ thereby making it easier for small businesses to band together across state lines to purchase and provide health insurance coverage. This rule is the result of an Executive Order signed by President Trump in October 2017, directing federal agencies to partially lift restrictions on short-term health insurance and association health plans and allow small businesses to join together through AHPs. The proposed rule is designed to expand AHPs, which could be offered by bona fide trade and professional associations such as ARCA, in an effort to provide small and mid-sized businesses with greater purchasing power when buying health insurance. This can help reduce administrative costs and provide a wider range of health insurance options to employees. The proposed rule provides a 60-day public comment period, after which time DOL will review and consider all comments and issue a final rule with possible changes

### **COMMITTEE APPROVES BILL TO REAUTHORIZE HIGHER EDUCATION ACT.**

The House Committee on Education and the Workforce passed legislation (H.R. 4508) to reauthorize and reform the Higher Education Act (HEA) of 1965, the law that

authorizes funding for federal student financial aid for postsecondary education. The bill, known as the Promoting Real Opportunity, Success, and Property through Education Reform (PROSPER) Act, would be the most sweeping education reform effort in decades. Under current law, roughly \$128 billion in funding is provided annually in subsidized loans and Pell Grants, with nearly all of the funding going to students in traditional four-year academic programs. The PROSPER Act would provide more funding for community colleges to partner with private sector organizations and create new types of apprenticeship programs designed to meet employer workforce needs in all sectors of the economy. NRCA is supporting H.R. 4508 because it will provide new opportunities for collaboration with educational institutions regarding career and technical education programs that meet employers’ future workforce needs.

### **COURT RULES AGAINST LEGAL CHALLENGE TO THE OCCUPATIONAL SAFETY AND HEALTH ADMINISTRATION’S (OSHA’S) SILICA REGULATION**

On Dec. 22, the U.S. Court of Appeals for the D.C. Circuit ruled against a lawsuit challenging OSHA’s regulation to reduce workplace exposure to crystalline silica, allowing the regulation to stand. The lawsuit had been brought by the Construction Industry Safety Coalition (CISC), of which NRCA is member, and had challenged the regulation on the grounds that it is not technologically or economically feasible and the agency did not adequately consider unique factors associated with the construction industry when drafting the regulation. In its ruling, the court noted that the industry raised valid concerns, but it was highly deferential to OSHA on its regulatory authority. This legal setback notwithstanding, representatives of CISC are continuing to talk with senior OSHA officials about the possibility of reconsidering some aspects of the regulation that are the most problematic to the construction industry.

### **CONGRESS APPROVES THE TAX CUT AND JOBS ACT (H.R. 1) OF 2017**

Members of a House/Senate Conference Committee reconciled competing versions of tax reform legislation passed by each chamber. President Trump signed the final bill into law Dec. 22. This culminated several years of efforts by NRCA to work with lawmakers to ensure the final legislation was beneficial to the roofing industry. Consistent with NRCA’s principles for tax reform, the legislation lowers tax rates on corporations and businesses structured as pass-through entities; lowers the top individual rate; expands small business expensing limits and includes nonresidential roofs as qualifying property under these expensing rules; expands bonus depreciation rules used by larger businesses; and improves accounting methods used by small and mid-sized businesses. 🏠

# Mileage Rate Update

WASHINGTON—The Internal Revenue Service today issued the 2018 optional standard mileage rates used to calculate the deductible costs of operating an automobile for business, charitable, medical or moving purposes.


Beginning on Jan. 1, 2018, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) will be:

- 54.5 cents for every mile of business travel driven, up 1 cent from the rate for 2017.
- 18 cents per mile driven for medical or moving purposes, up 1 cent from the rate for 2017.
- 14 cents per mile driven in service of charitable organizations.

The business mileage rate and the medical and moving expense rates each increased 1 cent per mile from the rates for 2017. The charitable rate is set by statute and remains unchanged.

The standard mileage rate for business is based on an annual study of the fixed and variable costs of operating an automobile. The rate for medical and moving purposes is based on the variable costs.

Taxpayers always have the option of calculating the actual costs of using their vehicle rather than using the standard mileage rates.

A taxpayer may not use the business standard mileage rate for a vehicle after using any depreciation method under the Modified Accelerated Cost Recovery System (MACRS) or after claiming a Section 179 deduction for that vehicle. In addition, the business standard mileage rate cannot be used for more than four vehicles used simultaneously. 





## State Minimum Wage Rises to \$10.50

The second voter-approved hike in Arizona's minimum wage goes into effect January 1.

By [Lori Guner](#)

**I**N NOVEMBER 2016, Arizona voters approved Proposition 206, which imposed four phased-in increases in Arizona's minimum wage, followed by annual cost-of-living adjustments. The second of the four specified increases, to \$10.50 per hour, kicks in on January 1, 2018.

### PAID SICK LEAVE REMINDER.

While the minimum wage hikes in Prop. 206 received most of the publicity, the requirement for paid sick leave has proven to be a bigger strain for many private employers.

On July 1, Arizona workers began to accrue one hour of paid sick time for every 30 hours worked. Accrual began on the employee's first day of employment or July 1, whichever was later.

The paid sick leave requirement applies to all employers, but the amount of the requirement depends on the size of an employer's work force:

- Employers with fewer than 15 employees are required to allow employees to accrue and use a minimum of 1 hour of paid sick leave for every 30 hours worked for up to 24 hours per year.
- Employers with 15 or more employees must allow employees to use and accrue a minimum of 1 hour of paid sick leave for every 30 hours worked for up to 40 hours per year.

Everyone, including an owner, who performs work for the employer for compensation - whether salary, wages or commissions - is considered an employee for purposes of determining the size of the company's work force.

For purposes of paid sick leave accrual, employees who are exempt from receiving overtime pay are assumed to work 40 hours per week. If their normal work week is less than 40 hours, paid sick leave accrues based on their normal work week.

Employees who have unused paid sick leave at the end of a year may carry over the unused accrual to the next year, unless their employer chooses to pay them for their unused sick time.

If you are already giving your employees enough paid time off to cover the minimum amount of paid sick time, and if you allow your workers to use that time off in the same way and for the same purposes as paid sick leave, you do not need to provide additional paid sick time.

### COMPLIANCE AND PENALTIES.

The Industrial Commission of Arizona enforces the minimum wage and paid sick leave requirements. Failure to comply carries a minimum \$250 fine for the first violation and at least \$1,000 for a subsequent violation.

Employers are required to retain, for four years, payroll records showing compliance. Failure to do so will raise a rebuttable presumption that the employer did not comply with the minimum wage and paid sick leave requirements.

Employers who fail to pay the proper wages or earned paid sick leave will be required to pay the employee the unpaid balance of the wages or earned paid sick leave owed, including interest, plus an additional amount equal to twice the underpaid wages or earned paid sick leave. 🏠



**At RSG,  
we work closely  
with contractors who strive to  
grow long-lasting, profitable businesses and  
who want to avoid the consequences of inaccuracies  
and poor project management all too common in our industry.**

**Contractors come to us because we have them covered:**

**OUR HIGHLY RESPONSIVE SALES TEAM HAS YOU COVERED BY:**

- Providing you with access to unparalleled industry expertise
- Helping you secure the jobs you bid on with unmatched in-depth product and industry knowledge
- Giving you straightforward answers from beginning to end.  
At RSG we keep our promises.

**OUR DEDICATED BRANCH TEAM HAS YOU COVERED BY:**

- Triple-checking each order before it leaves our warehouse in order to drastically reduce errors
- Ensuring that deliveries are made in a safe and timely manner and by displaying a personable and professional attitude to your customers.
- All this to ensure optimal accuracy, from order placement to billing, giving you the peace of mind needed to focus on your core business

*We truly believe success in this industry is shared, and we've helped more contractors launch, build and sustain profitable businesses with unmatched expertise and support.  
"At RSG, roofing is not a job – it's a career."*



**At RSG,  
our experts  
have you covered.**

**Gilbert, Arizona**  
Roofing Supply of Arizona  
East Valley, LLC  
1955 W. Commerce Avenue  
Gilbert, AZ, 85233  
Phone: 480.557.6309

**Phoenix, Arizona**  
Roofing Supply of Arizona, LLC  
5307 W. Missouri Avenue  
Glendale, AZ, 85301-6005  
Phone: 623.931.0054  
Fax: 623.931.3925

**Tucson, Arizona**  
Roofing Supply of Arizona  
Tucson, LLC  
3655 E. Refinery Way  
Tucson, AZ, 85713  
Phone: 520.790.5750  
Fax: 520.745.5183







## Prompt Payment Act Does Not Apply to Federal Projects, Court Rules

*A payment dispute over the quality of road signs installed at the Grand Canyon ends in the Court of Appeals' finding that a federal agency is not an "owner" under Arizona's Prompt Payment Act.*

By [Mike Thal](#)

**I**N NOVEMBER THE Arizona Court of Appeals ruled that the [Arizona Prompt Payment Act](#) does not protect the payment rights of contractors or subcontractors that provide labor or materials on federal projects in Arizona.

The case is [Zumar Industries Inc. v. Caymus Corporation](#), and here is a summary of the issues, outcome and impact.

### BACKGROUND

In 2013, the National Park Service hired Caymus Corp. to provide and install road signs at Grand Canyon National Park. Caymus subcontracted with Zumar Industries to supply the sign panels.

After Zumar delivered the sign panels to the job site, the Park Service raised concerns about defective and missing panels. With the quality issue unresolved, Zumar invoiced Caymus in full for the sign panels. Caymus sent a pay application to the Park Service, certifying that the sign panels line item was 100% completed, and the Park Service paid Caymus's invoice in full. But Caymus made only a partial payment to Zumar, withholding \$35,600 because of the outstanding quality issues.

Attempts by Zumar and the Park Service to resolve the quality and payment issues were unsuccessful, and in September 2014 Zumar sued Caymus for breach of contract, seeking payment of the withheld \$35,600.

Zumar prevailed in arbitration, and Caymus appealed to Superior Court. Zumar moved for summary judgment, arguing that Caymus's refusal to make full payment violated the Arizona Prompt Payment Act (among other protections). The Superior Court granted Zumar's motion, and Caymus appealed to the Arizona Court of Appeals.

During the legal wrangling, Caymus completed the work, and the Park Service withheld from its final payment to Caymus roughly the same amount as Caymus withheld from Zumar.

### FEDERAL AGENCY NOT AN "OWNER."

In its November 16, 2017, decision, the Court of Appeals noted that:

"[T]he primary purpose of the Act is to establish a framework for ensuring timely payments from the owner to the contractor and down the line to the subcontractors and suppliers whose work has been approved."

Caymus argued that the Arizona Prompt Payment Act does not apply to agencies of the federal government, as federal agencies cannot be "owners" under the Act. Caymus cited [A.R.S. § 32-1129\(A\)\(4\)](#), which lists the entities included in the definition of owner: "... person, firm, partnership, corporation, association or other organization."

Zumar countered that the Act's prompt pay provisions do not depend on the identity of the owner of the project, and that the Act applies to agreements between a contractor and subcontractor in any context.

To the surprise of many, the Court of Appeals sided with Caymus and ruled that the Arizona Prompt Payment Act does not apply to a contractor-subcontractor dispute on a federal work project, even though the contractor-subcontractor relationship arises from a *private* contract between *private* entities. The Court of Appeals reversed the Superior Court's ruling, awarded Caymus its costs and attorneys' fees, and sent the case back to Superior Court.

In its ruling, the Court of Appeals found:

"The Act's payment scheme does not apply to this federal project, and its provisions cannot be read into the contract dispute. ... Zumar contends [the Act] regulates payment from a contractor to a subcontractor or material supplier in any context, even on a federal project. It does not."

### WHAT THIS MEANS FOR CONTRACTORS AND SUBCONTRACTORS

If the Court of Appeals ruling spells the end of this case, contractors and subcontractors on federal projects should assume that the Arizona Prompt Payment Act will not apply to any payment disputes connected to that project. 🏠



## Injury Tracking Application: *Electronic Submission of Injury and Illness Records to OSHA*

**E**MLOYERS CAN NOW begin to electronically report their Calendar Year (CY) 2017 Form 300A data to OSHA. All covered establishments must submit the information by July 1, 2018. Employers can view their submitted CY 2016 Form 300A summary information, but they cannot edit or submit additional 2016 data on this website. **Remember, not all establishments are covered by this requirement.** To review which establishments need to provide their 2017 data, see criteria at the bottom of this article.

Covered establishments with 250 or more employees are only required to provide their 2017 Form 300A summary data. OSHA is not accepting Form 300 and 301 information at this time. OSHA announced that it will issue a notice of proposed rulemaking (NPRM) to reconsider, revise, or remove provisions of the “Improve Tracking of Workplace Injuries and Illnesses” final rule, including the collection of the Forms 300/301 data. The Agency is currently drafting that NPRM and will seek comment on those provisions.

### WHO

Establishments with 250 or more employees that are currently required to keep OSHA injury and illness records, and establishments with 20-249 employees that are classified in [certain industries](#) with historically high rates of occupational injuries and illnesses. Note that the following OSHA-approved State Plans have not yet adopted the requirement to submit injury and illness reports electronically: CA, MD, MN, SC, UT, WA and WY. Establishments in these states are not currently required to submit their summary data through the ITA. Similarly, **state and local government establishments** in IL, ME, NJ, and NY are not currently required to submit their data through the ITA. Contact information for each of the State Plans can be found at <https://www.osha.gov/dcsp/osp/states.html>.

### WHAT

Covered establishments must electronically submit information from their 2017 OSHA Form 300A.

### WHEN

In 2018, covered establishments must submit information from their completed 2017 Form 300A by July 1, 2018. Beginning in 2019 and every year thereafter, covered establishments must submit the information by March 2.

### HOW

OSHA will provide a secure website that offers three options for data submission. First, users will be able to manually enter data into a web form. Second, users will be able to upload a CSV file to process single or multiple establishments at the same time. Last, users of automated recordkeeping systems will have the ability to transmit data electronically via an API (application programming interface). We will provide status updates and related information here as it becomes available.

---

### WHICH ESTABLISHMENTS NEED TO PROVIDE THEIR 2017 DATA?

Only a small fraction of establishments are required to electronically submit their Form 300A data to OSHA. Establishments that meet any of the following criteria **DO NOT** have to send their information to us. Remember, these criteria apply at the establishment level, not to the firm as a whole.

- The establishment’s peak employment during the previous calendar year was 19 or fewer, regardless of the establishment’s industry.
- The establishment’s industry is on this list, regardless of the size of the establishment.
- The establishment had a peak employment between 20 and 249 employees during the previous calendar year AND the establishment’s industry **is NOT on this list**.

Establishments under the jurisdiction of these State Plan states do not currently have to electronically submit their Form 300A summary data: CA, MD, MN, SC, UT, WA and WY

For complete information and form links, visit <https://www.osha.gov/injuryreporting>

**World-Class Service**

**ABC's Promise To You**



## **It's one thing to promise world-class service, and another to deliver it.**

**That's why ABC developed the Customer Service Delivery System (CSDS)** – a standardized, disciplined series of practices and procedures designed to ensure accuracy and minimize errors. CSDS begins with precise, comprehensive order taking. If you are picking up an order, we'll have you loaded and back to your job site promptly. You can schedule your crews with confidence, because we'll plan deliveries around your needs, double-check every load, call when it's complete, and even document the delivery with digital pictures.

We stake our reputation on service. Experience the CSDS difference at ABC Supply.

Roofing • Siding • Windows • Tools • Gutter • Accessories • and More



To find the ABC branch nearest you,  
**Call 800-786-1210 or**  
**visit [www.abcsupply.com](http://www.abcsupply.com)**

Committed to Getting Your Job Done

Easier



## Looking for a way to improve your productivity? We make it easy.

**ABC delivers the highest level of service in the industry** – service designed to help you get your job done. Our Customer Service Delivery System (CSDS) was developed to get your order where you want it, when you want it, with astonishing accuracy, every time. Go ahead and schedule your crews with confidence.

And our new Solution Center makes our showroom your showroom. Choosing the right combination of product type, color and accessories just got a lot easier. We're not just another wholesale distributor. At ABC Supply, you'll find dedicated people committed to helping your business succeed.

Roofing • Siding • Windows • Tools • Gutter • Accessories • and More



To find the ABC branch nearest you,  
Call 800-786-1210 or  
visit [www.abcsupply.com](http://www.abcsupply.com)

# UPCOMING EVENTS



MAR 1-2 7A-3:30P	<b>OSHA 10-HOUR TRAINING ENGLISH (PHOENIX)</b> ARCA OFFICE 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
MAR 8-9 7A-3:30P	<b>OSHA 10-HOUR TRAINING SPANISH (PHOENIX)</b> ARCA OFFICE 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
MAR 8- APR 5 9A-3P	<b>SPORTING CLAY TRAINING CLASSES</b> 5060 W. SKEET STREET PHOENIX, AZ 85086
MAR 12 11:10 AM	<b>SPRING TRAINING NETWORKING EVENT 2018</b> 7555 N. PIMA ROAD SCOTTSDALE, AZ 85258
MAR 15 7A-9P	<b>FALL PROTECTION ENGLISH (PHOENIX)</b> ARCA OFFICE 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
MAR 16- APR 6 7A-9P	<b>OSHA 30 HOUR TRAINING ENGLISH (PHOENIX)</b> ARCA OFFICE 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
MAR 22 7A-9P	<b>FALL PROTECTION SPANISH (PHOENIX)</b> ARCA OFFICE 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
APR 10 8A-4P	<b>TILE ROOFING INSTALLER CERTIFICATION (PHOENIX)</b> ARCA OFFICE 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
APR 13 7:30A	<b>SPORTING CLAYS TOURNAMENT--SPRING 2018</b> 5060 W. SKEET STREET PHOENIX, AZ 85086
APR 25 11:30A	<b>MEMBERSHIP LUNCH N LEARN</b> 4745 N. 7TH ST., STE. 103 PHOENIX, 85014
MAY 18 6:00A	<b>SPRING GOLF TOURNAMENT</b> OCOTILLO GOLF RESORT, 3751 S. CLUBHOUSE DRIVE   CHANDLER, AZ 85248

## WELCOME NEW MEMBERS

**Chemlink Green Sealants & Adhesives**  
Jeff Piotrowics, 800 826-1681

**Contractors Capital Solutions**  
Shani-Lee Wallis, 480-393-8306

**EPS Materials**  
Christopher Farrell, 312-859-5945

**Inglenook Financial, Inc.**  
Greg Cobb, 844-332-5160

**Lovitt & Touche**  
Dennis Tsonis, 800-417-2756

**Mesa Roofing, LLC**  
Don Crandell, 480-335-8011

**Sands Motor Company**  
Alan Ray, 623-931-9331

**Sierra Waste**  
David Pierzga, 602 243-6555

**Stuart Stout Roofing**  
Kelly Casey, 435-635-4288

**USA Roofing LLC**  
Roger Kohrs, 602-482-2411

SAVE THE DATE

OCTOBER

THURS

4

FRI

5

SAT

6

2018 ARCA CONVENTION  
AND TRADE SHOW

at the Prescott Resort



# Quality Roof Systems

For Professionals

- **Acrylic Coatings**
- **Silicone Coatings**
- **Polyurethane Foam**

For more information visit:  
[www.kmcoatings.us](http://www.kmcoatings.us)



# ARIZONA ROOFING CONTRACTORS ASSOCIATION 2018 BOARD OF DIRECTORS

## **PRESIDENT - RON GIBBONS PIONEER ROOFING COMPANY**

9221 North 15th Avenue  
Phoenix, Arizona 85021  
Phone 602-944-2696 Fax 602-997-0623  
Email rgibbons@pioneer-az.com

## **1ST VICE PRESIDENT - CHUCK CHAPMAN TECTA AMERICA ARIZONA**

1824 West Broadway Road  
Phoenix, Arizona 85041  
Phone 602-246-8661 Fax 623-931-3061  
Email cchapman@tectamerica.com

## **2ND VICE PRESIDENT - RUSSEL HYMAN GRYPHON ROOFING**

2128 East Cedar Street  
Tempe, Arizona 85281  
Phone 480-994-5500 Fax 480-994-1189  
Email russelh@gryphonaz.com

## **SECRETARY/TREASURER - JASON KILL AMERICA ROOFING**

1005 South 30th Avenue  
Phoenix, Arizona 85009  
Phone 602-237-2478 Fax 602-237-2479  
Email jason@americarroofingco.com

## **PAST PRESIDENT - RHONDA LANUE LYONS ROOFING**

878 West Illini Street  
Phoenix, Arizona 85041  
Phone 602-276-5515 Fax 602-276-7089  
Email rlanue@lyonsroofing.com

## **DIRECTOR - JERRY BROWN WRECORP**

6829 West Corrine Drive  
Peoria, Arizona 85381  
Phone 623-878-7117 Fax 800 861-0907  
Email jerry@wrecorp.com

## **DIRECTOR - RON BROWN JBS ROOFING CO., INC.**

5537 North 59th Avenue  
Glendale, Arizona 85301  
Phone 623-247-9252 Fax 623-435-8577  
Email ron@jbsroofingaz.com

## **DIRECTOR - ERIN EASTER ICYNENE LAPOLLA**

1510 East Keim Drive  
Phoenix, Arizona 85014  
Phone 480-502-2110 Fax 480 966-6477  
Email eeaster@lapolla.com

## **DIRECTOR - SAL FLORES INCA ROOFING, INC.**

2430 East Danbury Road  
Phoenix, Arizona 85032  
Phone 602-544-0998 Fax 602-589-0411  
Email salflores@incarroofing.com

## **DIRECTOR - BRETT HILL CUSTOM ROOFING**

320 South 40th Place  
Phoenix, Arizona 85034  
Phone 602-275-8506  
Email customroofingco@outlook.com

## **DIRECTOR - LARRY MILLER GORMAN ROOFING SERVICES, INC.**

2229 East University Drive  
Phoenix, Arizona 85034  
Phone 602-262-2423 Fax 602-262-2405  
Email larrym@gormanroofingservices.com

## **DIRECTOR - JOHN NASSIVERA KM COATINGS**

2921 West Wagoner Road  
Phoenix, Arizona 85053  
Phone 602-399-0784  
Email jnassivera@kmcoatingsmfg.com

## **DIRECTOR - ANDY PEARMAN ABC SUPPLY CO., INC.**

535 East 16th Street  
Tucson, Arizona 85701  
Phone 520-629-6909 Fax 520-629-6913  
Email andy.pearman@abcsupply.com

## **DIRECTOR - PETE SCHMAUTZ STAR ROOFING, INC.**

9201 North 9th Avenue  
Phoenix, Arizona 85021  
Phone 602-944-3323 Fax 602-944-4749  
Email pschmautz@starroofingaz.com

## **DIRECTOR - JOY SEITZ AMERICAN SOLAR & ROOFING**

1230 West 23rd Street  
Tempe, Arizona 85282  
Phone 480-994-1440 Fax 480-994-1438  
Email joy.seitz@americansolarandroofing.com

## **DIRECTOR - JEFF STARKWEATHER STARKWEATHER ROOFING, INC.**

29455 North Cave Creek Road, Suite 118-631  
Cave Creek, Arizona 85331  
Phone 602-997-0529 Fax 602-395-0369  
Email jeff@starkweatherroof.com

## **DIRECTOR - MIKE WADDING HENRY COMPANY**

13447 North 37th Drive  
Phoenix, Arizona 85029  
Phone 602-375-0433 Fax 602-439-4724  
Email mwadding@henry.com

## **DIRECTOR - SARAH WEISS ELITE ROOFING SUPPLY**

5150 North Tom Murray Avenue  
Glendale, Arizona 85301  
Phone 602-396-2261  
Email sweiss@eliteroofingsupply.com

## **EXECUTIVE DIRECTOR - DUANE YOURKO AZ ROOFING CONTRACTORS ASSOCIATION**

4745 North 7th Street, Suite 102  
Phoenix, Arizona 85014  
Phone 602-335-0133 Fax 602-335-0118  
Email dyourko@azroofing.org

# ARIZONA ROOFING CONTRACTORS ASSOCIATION 2018 COMMITTEE CONTACTS

## Awards Committee

\*Ron Gibbons - Pioneer Roofing Company

## Budget & Investment Committee

\*Jason Kill - America Roofing

## Convention Committee

Kim Scholten - Western Colloid  
Office: 480-883-2866 Fax: 480-452-0249  
Email: kim.westerncolloid@gmail.com

Michelle Brown - WRECORP  
Office: 623-878-7117 Fax: 800-861-0907  
Email: michelle@wrecorp.com

## Education & Career Development Committee

\*Jerry Brown - WRECORP

## Executive Committee

\*Ron Gibbons - Pioneer Roofing Company

## Golf Committee

\*Chuck Chapman - Tecta America Arizona

Andy Clarke - Roofing Southwest  
Office: 480-752-8550 Fax: 480-557-5967  
Email: andy@roofingsouthwest.com

\*Pete Schmautz - Star Roofing, Inc.

## Insurance Committee

David Delnoce - Eaton-Provident Group  
Office: 480-385-7350 Fax: 480-946-3512  
Email: ddelnoce@e-pgroup.com

\*Jeff Starkweather - Starkweather Roofing, Inc.

## Meetings & Seminars Committee

Scott Morgan - TAMKO Building Products  
Office: 602-684-0741 Fax: 480-858-0846  
Email: scott\_morgan@tamko.com

## Membership/Marketing Committee

\*Sarah Weiss - Elite Roofing Supply  
\*Larry Miller - Gorman Roofing Services, Inc.

## National Women in Roofing / AZ Chapter

Valorie Miller - JBS Roofing  
Office: 623-247-9252 Fax: 623-435-8577  
Email: val@jbsroofingaz.com

## Nominations & Elections Committee

\*Rhonda LaNue - Lyons Roofing

## Registrar Of Contractors Committee

Tim Ducar - Law Offices of Timothy D. Ducar, PLC  
Office: 480-502-2119 Fax: 480-452-0900  
Email: tducar@azlawyers.com

## Safety Committee

Greg Sachse - Resecō Insurance Advisors, LLC  
Office: 602-753-4273 Fax: 602-419-2242  
Email: gsachse@resecoadvisors.com

## Sponsorship Committee

\*Chuck Chapman - Tecta America Arizona

John Plescia - Star Roofing, Inc.  
Office: 602-944-3323 Fax: 602-944-4749  
Email: jplescia@starroof.com

## Technical Committee

\*Pete Schmautz - Star Roofing, Inc.

Dave Coultrap - Division Seven Systems  
Office: 480-917-8383 Fax: 480-726-3744  
Email: daveofdiv7@aol.com

\*Russ Hyman - Gryphon Roofing

## Training & Career Promotion Committee

\*Rhonda LaNue - Lyons Roofing

## Young Professionals Committee

Sally Liby, Headlee Roofing  
Office: 520-882-5757 Fax: 520-792-1841  
Email: sally@headleeroofing.com

\*Jason Kill - America Roofing

## ARCA/ARIF COMMITTEES

### Charity Bowling Phoenix Committee

\*Ron Gibbons - Pioneer Roofing Company  
\*Pete Schmautz - Star Roofing, Inc.

### Charity Bowling Tucson Committee

Dave Metz - Tropical Roofing Products  
Office: 520-440-9764  
Email: dave@gotropical.com

### Sporting Clays Committee

\*Ron Brown - JBS Roofing

*\* contact info can be found on ARCA Board of Directors list (previous page)*



# Elite Roofing Supply-AZ



## Three Great Locations To Serve You

### **Tucson**

Branch Manger  
Rick D'Allessio

**520-526-1036**

### **East Valley**

Branch Manager  
Paul LeFevre

**480-405-2758**

### **Glendale**

Branch Manager  
Grant Har sin

**480-405-2758**



People You Know. Products You Expect. Service You Deserve.

# 2018 ARCA SPONSORS

## PLATINUM SPONSORS

### **EAGLE ROOFING PRODUCTS**

CHARTER PLATINUM SPONSOR

### **TAMKO BUILDING PRODUCTS**

CHARTER PLATINUM SPONSOR

### **APOC**

17TH YEAR PLATINUM SPONSOR

### **ROOFING SUPPLY GROUP**

17TH YEAR PLATINUM SPONSOR

### **ABC SUPPLY CO., INC.**

14TH YEAR PLATINUM SPONSOR

### **KM COATINGS**

8TH YEAR PLATINUM SPONSOR

### **STAR ROOFING, INC.**

5TH YEAR PLATINUM SPONSOR

### **ELITE ROOFING SUPPLY**

3RD YEAR PLATINUM SPONSOR

### **ACCELLA ROOFING SOLUTIONS**

2ND YEAR PLATINUM SPONSOR

### **AMERICA ROOFING, LLC**

1ST YEAR PLATINUM SPONSOR

## GOLD SPONSORS

GORMAN ROOFING SERVICES, INC.

JBS ROOFING

ICYNENE LAPOLLA

LYONS ROOFING

MALARKEY ROOFING PRODUCTS

POLYGLASS ROOFING & WATERPROOFING SYSTEMS

TECTA AMERICA ARIZONA, LLC

## SILVER SPONSORS

ALLIED BUILDING PRODUCTS CORP.

ATLAS ROOFING CORPORATION

ARIZONA TECH WORKS, INC.

BEST MATERIALS

CERTAINTED CORPORATION

DERBIGUM

E-LAS-TEK ROOF COATINGS

INCA ROOFING, INC.

JOHNS MANVILLE

OWENS CORNING

PIONEER ROOFING COMPANY

PRO-TECH PRODUCTS, INC.

RWC BUILDING PRODUCTS

STARKWEATHER ROOFING, INC.

THE MAHONEY GROUP

TROPICAL ROOFING PRODUCTS

VERSICO ROOFING SYSTEMS

WESTERN COLLOID

## BRONZE SPONSORS

A-2-Z ROOFING & SUPPLY CO., INC.

ALAN BRADLEY ROOFING

ARTISTIC ROOFING SYSTEMS, LLC

ATAS INTERNATIONAL, INC.

BITEC, INC.

BORAL ROOFING, LLC

CANYON STATE ROOFING & CONSULTING

CARLISLE SYNTEC, INC.

CLEASBY MANUFACTURING COMPANY, INC.

DAS PRODUCTS, INC.

DIVERSIFIED ROOFING

DIVISION SEVEN SYSTEMS, INC.

FIRESTONE BUILDING PRODUCTS

GAF MATERIALS

HEADLEE ROOFING COMPANY

HEALTHY STRUCTURES, INC.

HENRY COMPANY

IMAGE ROOFING BY S.R.K., LLC

J.E.V. ROOFING COMPANY, INC.

KARNAK CORPORATION

KY-KO ROOFING SYSTEMS, INC.

LAW OFFICES OF TIMOTHY DUCAR, PLC

LIFETIME ROOF SYSTEMS, INC.

MAC ARTHUR CO.

METAL WORKS, INC.

NEW LIFE ROOFING, INC.

O'HAGIN MFG., LLC

OMG, INC.

PACIFIC COAST SUPPLY

QUAIL RUN BUILDING MATERIALS, INC.

ROCK ROOFING, LLC

ROOFING CONSULTANTS OF AZ

ROOFING SOUTHWEST, INC.

ROOFLINE SUPPLY & DELIVERY

ROOF TEKS, INC.

SCOTT ROOFING COMPANY

SECTION 7 MARKETING, INC.

VERDE INDUSTRIES, INC.