



THE BASESHEET

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VOLUME 24, NUMBER 2 | SECOND QUARTER, 2022



ARIZONA ROOFING INDUSTRY
FOUNDATION



NRCA



WSRCA

CONTACT ARCA

LARRY MILLER

PRESIDENT

Phone: 602-262-2423

Email: larrym@gormanroofingservices.com

JENNIFER GEORGE

ARCA DIRECTOR

Phone: 602-335-0133

Cell: 602-339-4595

Email: jgeorge@azroofing.org

ASHLEY CREIGHTON

BASESHEET EDITOR

Phone: 602-335-0133

Email: acreighton@azroofing.org

ARCA OFFICE

3839 North 3rd Street, Unit 106

Phoenix, Arizona 85012

Phone: 602-335-0133

Fax: 602-335-0118

Letter from the President

Greetings Fellow ARCA Members:

The heat is on! With temperatures expected to reach 115 shortly, if you have not already it is time to think about ways to keep roofers safe. Working in Arizona, our low temperatures are considered excessive heat for the rest of the country. Please take proper care to ensure our roofers are safe and hydrated.

Some recommendations:

- Drink one cup of water per 15 minutes of working in the sun.
- Drink additional water at night and before beginning work.
- Wear light-colored, loose-fitting, breathable clothing where possible.
- Try to schedule your most strenuous work in the cooler parts of the day.
- Take breaks in the shade when possible.
- Avoid drinks containing high levels of caffeine.
- Most importantly—know your limits and monitor yourself and others you are working with.

The Arizona Division of Occupational Safety and Health (ADOSH) and roofing industry stakeholders recognize the value of establishing a collaborative relationship to foster safer and more healthful Arizona workplaces. To that end, ADOSH and roofing industry stakeholders have formed an alliance to provide ADOSH staff and roofing industry members and others with information, guidance, and access to training resources that will help them protect the health and safety of workers, particularly by reducing and preventing exposure to fall hazards and addressing training issues. This alliance is also meant to provide roofers with a clearer understanding of the rights of workers and the responsibilities of employers under the Arizona Occupational Safety and Health Act (OSH Act 1972). To learn more or become involved, contact the ARCA office.

ARCA Expo is fast approaching. This year's Expo will be held near the Valley at Harrah's Ak-Chin Casino in the town of Maricopa. With Expo in the Valley this year, it is a great opportunity to send many of your employees that might not otherwise attend. There will be numerous seminar and training sessions that will benefit you and your company team. The Expo will also host several activities, such as cornhole, sporting clays, and golf tournaments, just to name a few. To see a list of all of the activities and seminars available and to register, please [follow this link](#).

On the topic of ARCA events, whenever attending an ARCA event please keep in mind we represent the roofing community when we are in public. As ARCA members, our proper conduct is required by our bylaws. Please attend as many events as you would enjoy, and always maintain proper conduct.

ARIF scholarships have been awarded. Due to your participation in ARIF events and the hard work of each of the event committee members, ARIF was able award 14 scholarships in the amount of \$3,000 each to ARCA members and their family.

Sincerely,

Larry Miller, Gorman Roofing
ARCA President

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LEGISLATIVE UPDATE

[HB 2146](#)—data security breach; notification—effective 90 days upon adjournment of the legislative session.

An individual who does business in Arizona that owns, maintains or licenses unencrypted and unredacted computerized personal information and suspects a security breach is required to investigate this matter. If a breach is determined to have occurred, the person who owns or licenses the data must provide support to law enforcement. If the breach affects more than 1,000 individuals, then the Arizona Attorney General and the three largest consumer reporting agencies must be notified (A.R.S. § 18-552). For all data breaches, within 45 days, all individuals who had their data compromised must be notified. The notice must be given to all individuals in writing, by phone or by email. But if none of those three methods are feasible — because the cost is too high, because the number of individuals is too large or because the person breached does not have the necessary contact information — then the person must post notice of the breach conspicuously on his or her website for 45 days (A.R.S. § 18-552).

[HB 2152](#)—residential contractors' recovery fund; eligibility- effective 90 days upon adjournment of the legislative session

1. Removes the requirement that a member of the LLC not have received monies from the Fund in the last two years to be eligible for an award from the Fund.
2. Removes the requirement that a trustor not have received monies from the Fund in the last two

years to be eligible for an award from the Fund.

3. Requires that at least one, rather than all, of an LLC's members actually occupy or will occupy the residential real property as their primary residence to be eligible for an award from the Fund.
4. Makes technical and conforming changes.
5. Becomes effective on the general effective date, retroactive to January 1, 2021.

Eligible claimants for an award from the Fund include the following:

1. an individual who actually occupies or intends to occupy the residential property as their primary residence;
2. a limited liability company (LLC) that owns the residential property which is actually occupied or intended to be occupied by all of the LLC's members as their primary residence and a member of the LLC has not received monies from the Fund in the past two years;
3. a revocable living trust that owns the residential property which is actually occupied or intended to be occupied by all of the trust's trustors as their primary residence and a trustor has not received monies from the Fund in the past two years;
4. a statutorily defined planned community or unit owners' association under outlined conditions; or

5. a lessee that meets outlined conditions (A.R.S. § 32-1132).

[SB 1403](#)—industrial commission; workers' compensation; claim—effective 90 days upon adjournment of the legislative session.

1. Stipulates an insurance carrier or self-insured employer who receives a written notification that an injured employee intends to file a claim for compensation must: a) forward the notification of the injury and intended claim to the ICA within seven business days and; b) inform the employee of the requirement for the employee to file a claim with the ICA. (Sec. 1)
2. Provides that the requirement to file a claim within one year of the injury is suspended, from the date that the insurance carrier or self-insured employer received written notification of the injury and intended claim until the date that the insurance carrier or self-insured employer forwards the written notification to the ICA. (Sec. 1)
3. Requires the ICA, upon receiving the forwarded notification, to notify to the employee of the employee's responsibility to file a claim with the ICA. (Sec. 1)
4. Clarifies the additional expenses relating to a petition to reopen a claim must be incurred within 15 days before, rather than 15 days after, the date that the petition is filed. (Sec. 1) 🏠

→ Thanks to **Jessie Winter** of the **Arizona Registrar of Contractors** for providing this insightful summary of legislative updates.

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UPCOMING WEBINAR //



Licensed financial advisors lead an interactive financial planning workshop dedicated to addressing popular financial concerns, some of which will be roofing industry and contractor specific.

Topics include personal investing, retirement plans, avoiding taxes, debt repayment strategies, family planning matters like insurance and college savings, and how each of these pertains to today's macroeconomic climate.

WEBINAR DETAILS //

DATE: June 29, 2022

TIME: 12:00 PM

LOCATION: Virtual

REGISTRATION: [Online](#)

FACILITATED BY: **Austin Aguilar** and **Brendan Petty**, MassMutual AZ
(serving all of Arizona and several other states)

ABOUT THE PRESENTERS //

Brendan Petty currently serves as a vice president for the firm. He moved from New York to Arizona in 2009 upon graduation from Hamilton College, started his career in financial services that fall, and soon took on a leadership role.

Austin Aguilar graduated from University of Arizona's Eller College of Management in 2019 with a degree in Economics. As advisors, he empowers clients to create clarity, control, and confidence in their financial decisions on the path to financial freedom.

→ You may recognize the name Austin Aguilar, as he is one of ARIF's 2019 scholarship award recipients. We couldn't be prouder of all he has accomplished with his education, and now he is graciously sharing his knowledge with the ARCA membership.

Amazon Smile

AmazonSmile customers can now support Arizona Roofing Industry Foundation in the Amazon shopping app on iOS and Android mobile phones! Simply follow these instructions to turn on AmazonSmile and start generating donations.

1. Open the Amazon Shopping app on your device
2. Go into the main menu of the Amazon Shopping app and tap into 'Settings'
3. Tap 'AmazonSmile' and follow the on-screen instructions to complete the process

If you do not have the latest version of the Amazon Shopping app, update your app.

[Click here for instructions.](#)

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How can you express appreciation in the workplace?

IN FEBRUARY, 4.4 million Americans quit their jobs. Businesses in every industry are battling a retention issue, and money alone cannot solve the problem, according to Inc.com.

So how to make workers want to stay? Meaningful expressions of appreciation in the workplace can have long-term positive effects.

Thirty years ago, author Gary Chapman said people in romantic relationships have as many as five different “love languages,” referring to how they experience appreciation from their partners in ways personally meaningful to them. That idea has been adapted by Chapman and author Paul White to suggest workplace relationships also can benefit from love languages as employers discover how employees prefer to be appreciated.

Inc.com offers the following ways managers can provide such expressions of appreciation in the workplace:

- Managers can start by delivering personally tailored feedback more often to help employees grow in their jobs. Employees are more empowered when they receive feedback comparing current performance with previous performance rather than when performance is compared to that of co-workers.
- Managers should offer more praise, especially to those who most value praise as an expression of appreciation. Recognizing good work can make employees feel more confident, perform better, and even help them be resilient in the face of negative feedback. Prioritizing praise also can create a culture of compliments among co-workers.
- Managers should make generosity commonplace. Acts of service can lead to stronger teamwork and positive change in working relationships. An employee who highly values acts of service could receive help from a co-worker, prompting the employee to be more inclined to return the favor or pay it forward.
- Expressions of workplace appreciation are more successful when authentic. If they appear to to be gimmicky one-offs, they likely will not increase morale and could produce negative backlash and disillusioned employees. 🏠



ARCA Adopted a Street

HAVE YOU FOUND yourself driving down Indian School between 7th Street and 16th Street recently? If so, you can *officially* say your tires have touched the sweet stretch of Metro-Phoenix pavement adopted, cared for, and represented by your roofing association (aka ARCA). In fact, we now have our very own **ARCA—Young Professionals** street sign up and on display to proudly prove it.

The City of Phoenix Adopt-A-Street program enables community organizations, private businesses, and individuals to work toward beautifying and maintaining Phoenix streets. Participants adopt a one-mile segment of a major or collector street and agree to remove trash/debris at least four times per year for at least two years.

Many thanks to the **Young Professionals committee** for bringing this wonderful idea to life and for their commitment not only to ARCA but to the community at large.

ARCA’s street sign will be up and on display for a while—next time you’re in the area, be sure to look for it. 🏠



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Roofing Contractors

Roofing can be a competitive and rewarding field, and years of hard work can help contractors establish a strong customer base and reputation. Roofing contractors invest their expertise, time and energy to build or repair roofs that will stand the test of time. However, owning a roofing contractor business can be physically and mentally demanding, and it's a constant challenge to deliver exceptional service while maintaining profitability.

These challenges are magnified when you consider that risks related to property damage, equipment breakdowns, environmental factors, inland marine and crime must also be addressed. The list below provides an overview of these risks and more—helping you identify potential blind spots in your risk management and insurance programs.



While most incidents that occur on a customer's property would be covered under a general liability policy, **property** exposures are still present at the contractor's office and workshop. Exposures can come from malfunctioning electrical equipment, flammable materials, weather and natural disasters. Fire damage may be a particular concern if the contractor stores roofing materials or heats bitumen on the premises.



No matter how careful your employees are, accidents can and do happen. These accidents create a significant **bodily injury** exposure. Slips, trips and falls are common hazards in roofing operations. What's more, because roofers work at heights with tools, people below are at risk of injury from falling objects. In the event of a bodily injury to an employee, client or third party, a roofing contractor could be forced to pay for medical costs, emergency care, doctor's visits and legal expenses.



The vast majority of roofing contractors depend on employees to operate vehicles for the company, creating **automobile exposures** in the process. While important for daily operations (e.g., driving from job site to job site or transporting tools), the use of a vehicle can lead to potential accidents and major insurance claims. What's more, if you allow employees to use their own vehicles for work, standard commercial auto policies are often not enough.



Once a job has been completed, roofing contractors can be held liable if their work product causes bodily injury or property damage. While claims of smaller problems can often be resolved with a repair, larger issues may result in legal action. **Completed operations** coverage can help protect a contractor in the event of such a claim.



Roofing contractors depend on a variety of different equipment to complete work on a roof, potentially creating significant **equipment breakdown** exposures as a result. Moreover, roofing contractors can experience business interruptions or even lose contracts as a result of an equipment breakdown.



Roofing contractors regularly transport equipment, tools and supplies to and from worksites. As such, any property that's unique or valuable in transit, in your temporary care, stored at fixed (but movable) locations or used to transfer information represents **inland marine** exposures. Materials and tools can be damaged in transit from shifting loads or traffic collisions; at the worksite from collision, being dropped or poor weather conditions; or lost from theft, potentially creating costly losses.



**Are You
Prepared?**

Extreme Heat

HEAT KILLS BY pushing the human body beyond its limits. In extreme heat and high humidity, evaporation slows and the body must work even harder to maintain a normal temperature. In a typical year, approximately 175 Americans succumb to the demands of summer heat.

Most heat disorders occur because the victim has been overexposed to heat or has over-exercised for their age and physical condition. Older adults, young children and those who are sick or overweight are more likely to succumb to extreme heat.

Conditions that can induce heat-related illnesses include stagnant atmospheric conditions and poor air quality. Consequently, people living in urban areas may be at greater risk from the effects of a prolonged heat wave than those living in rural areas. Asphalt and concrete store heat longer and gradually release heat at night, which can produce higher nighttime temperatures.

A heat wave is an extended period of extreme heat and is often accompanied by high humidity. These conditions can be dangerous and even life-threatening for people who don't take the proper precautions. As such, consider this guidance to prepare for extreme heat.

BEFORE EXTREME HEAT

To prepare for extreme heat, do the following:

- Build an emergency kit and make a family communications plan.
- Install window air conditioners. Make sure they fit snugly and insulate them if necessary.
- Check air-conditioning ducts for proper insulation.
- Install temporary window reflectors (for use between windows and drapes), such as aluminum foil-covered cardboard, to reflect heat back outside.
- Weather-strip doors and sills to keep cool air in.
- Cover windows that receive morning or afternoon sun with drapes, shades, awnings, or louvers. (Outdoor awnings or louvers can reduce the heat that enters a home by up to 80%.)
- Keep storm windows up all year.
- Listen to local weather forecasts so you can be aware of upcoming temperature changes.
- Know those in your neighborhood who are elderly, young, sick or overweight. They are more likely to become victims of excessive heat and may need help.
- Be aware that people living in urban areas may be at greater risk from the effects of a prolonged heat wave than are people living in rural areas.
- Get trained in first aid to learn how to treat heat-related emergencies.



DURING EXTREME HEAT

What you should do if the weather is extremely hot:

- Listen to National Oceanic and Atmospheric Administration Weather Radio for critical updates from the National Weather Service.
- Never leave children or pets alone in closed vehicles.
- Stay indoors as much as possible.
- Stay on the lowest floor out of the sunshine if air conditioning is not available.
- Postpone outdoor games and activities.
- Consider spending the warmest part of the day in public buildings such as libraries, schools, movie theaters, shopping malls and other community facilities. Circulating air can cool the body by increasing the evaporation rate of perspiration.
- Eat well-balanced meals. Avoid using salt tablets unless directed to do so by a physician.
- Drink plenty of water, even if you do not feel thirsty. Avoid drinks with caffeine. People who have epilepsy or heart, kidney, or liver disease, who are on fluid-restricted diets or who have a problem with fluid retention should consult a doctor before increasing liquid intake.
- Limit your intake of alcoholic beverages.
- Dress in loose-fitting, lightweight, and brightly colored clothes that cover as much skin as possible. Avoid dark colors because they absorb the sun's rays.
- Protect your face and head from sun exposure by wearing a wide-brimmed hat.
- Avoid strenuous work during the warmest part of the day. Use a buddy system when working in extreme heat and take frequent breaks.
- Check on family, friends, and neighbors who do not have air conditioning and who spend much of their time alone.
- Check on your animals frequently to ensure that they are not suffering from the heat.
- Go to a designated public shelter if your home loses power during periods of extreme heat. 🏠

→ **Reseco Group** is committed to helping you and your loved ones stay safe when a heat wave strikes. For additional risk management guidance, contact us today.

KNOW THE TERMS

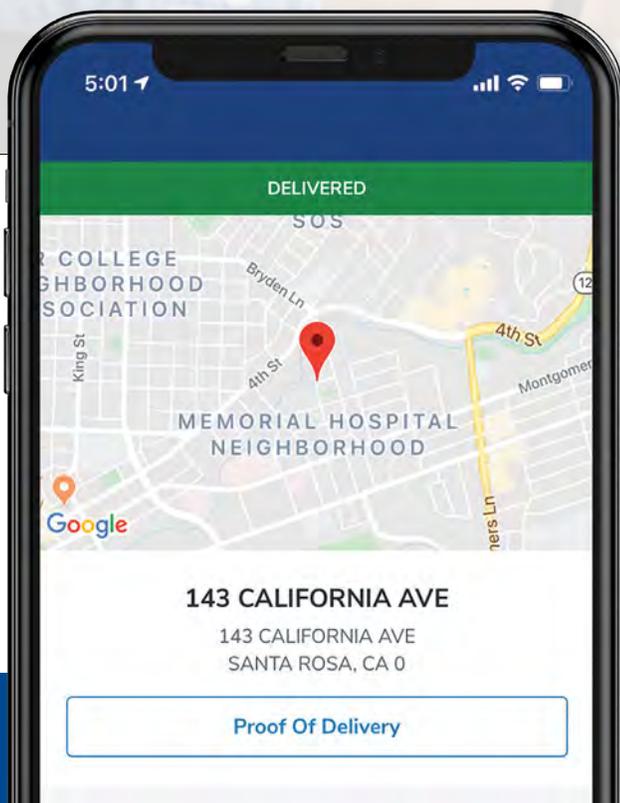
Familiarize yourself with these terms to help identify an extreme heat hazard:

- **Heat wave**—This is a prolonged period of excessive heat, often combined with excessive humidity.
- **Heat index**—This number explains how hot it feels when relative humidity is added to the air temperature. Exposure to full sunshine can increase the heat index by 15 degrees Fahrenheit.
- **Heat cramps**—This refers to muscular pains due to heavy exertion. Although heat cramps are the least severe heat-related illness, they are often the first signal that your body is having trouble with the heat.
- **Heat exhaustion**—This condition typically occurs when people exercise heavily or work in a hot, humid place where body fluids are lost through heavy sweating. Blood flow to the skin increases, causing blood flow to decrease to the vital organs. This results in a form of mild shock. If not treated, the victim's condition will worsen. Body temperature will keep rising and the victim may suffer heat stroke.
- **Heat stroke**—This is a life-threatening condition in which the victim's temperature control system, which produces sweating to cool the body, stops working. A victim of heat stroke's body temperature can rise so high that brain damage and death may result if their body is not cooled quickly.
- **Excessive heat watch**—Such a watch occurs when conditions are favorable for an excessive heat event to meet or exceed local excessive heat warning criteria in the next 24 to 72 hours.
- **Heat advisory**—This occurs when heat index values are forecast to meet locally defined advisory criteria for one to two days (e.g., when daytime highs reach 100-105 degrees Fahrenheit).
- **Excessive heat warning**—Such a warning occurs when heat index values are forecast to meet or exceed locally defined warning criteria for at least two days (e.g., when daytime highs reach 105-110 degrees Fahrenheit).

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2022 ARIF Scholarship Recipients

This year marks the 13-year anniversary of the creation of the Arizona Roofing Industry Foundation (ARIF) and the scholarship awards. A total of 14 scholarships were awarded at \$2,500 each to highly worthy students this year. The ARIF Board has designated the scholarships as the Dan Cohen Memorial Scholarship Fund as a tribute to the former ARCA Executive Director.



Aaron Morgan will be studying Business at Mesa Community College. This is his first award. He is the son of Scott Morgan from TAMKO Building Products.



Amanda Rivkin is studying behavioral science at Grand Canyon University. She has earned a 3.85 GPA in her three years attending the school. She works for Elite Roofing Supply and this is her first award.



Carson Goldmeer will be a freshman this year at Adams State University in Colorado. He has earned a 3.96 GPA and is planning to major in Accounting. He is the son of Chester Goldmeer from JBS Roofing.



Cassie Hill will be a sophomore at Grand Canyon University. She is majoring in Sports Management. This is her second award. She is the daughter of Bryan and Julie Hill from WRECORP.



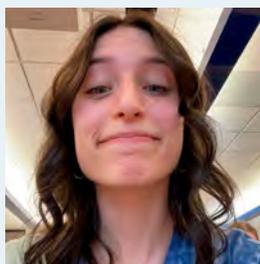
Erich Berg will be attending Arizona State University. He has earned a 3.79 GPA and is completing his bachelor studies in Engineering Construction Management and Technology. This is his second award. He is the son of Phil Berg from Lomanco.



Grace Rucka will be a freshman at the University of Tennessee. She has earned a 3.95 GPA and will be majoring in Marketing. She is the daughter of Ben Rucka from Malarkey Building Products.



Kassandra Berg will be attending ASU West pursuing her Nursing degree. She has earned a 4.0 GPA and this is her second award. She is the daughter of Phil Berg from Lomanco.



Katrina Berg will be attending Arizona State University and pursuing a degree in Nursing. She has earned a 3.93 GPA and this is her second award. She is the daughter of Phil Berg from Lomanco.



Lexus Alesi is attending Mesa Community College pursuing her nursing degree. This is her first award. She is the daughter of Rebecca and Russ Hyman from Gryphon Roofing and Remodeling.



Reed Shuey will be a freshman at Queens University of Charlotte. He has earned a 3.86 GPA and will be majoring in Business with emphasis on Marketing and Sales. He is the son of Tom Shuey from Section 7 Marketing.



Sofia Dunsworth will be a sophomore at Northern Arizona University. She has earned a 3.38 GPA majoring in Psychology and Communications. This is her second award. She is the daughter of Jennifer George from ARCA.



Stephen Hernandez will be a freshman at Arizona State University studying Exercise Science. He has earned a 3.0 GPA. He is the son of Brian Broderick from Eagle Roofing Products.



Tristan Richards will be a junior at Arizona State University. He has earned a 4.0 GPA majoring in Journalism and Mass Communications. This is his second award. He is the son of Kristi Richards from Western State Bank.



Zach Klein will be a freshman at Northern Arizona University pursuing a degree in Mechanical Engineering. He has earned a 3.18 GPA. He is the son of Jeffery Klein from Star Roofing.



ARCA Multiple Employer Plan

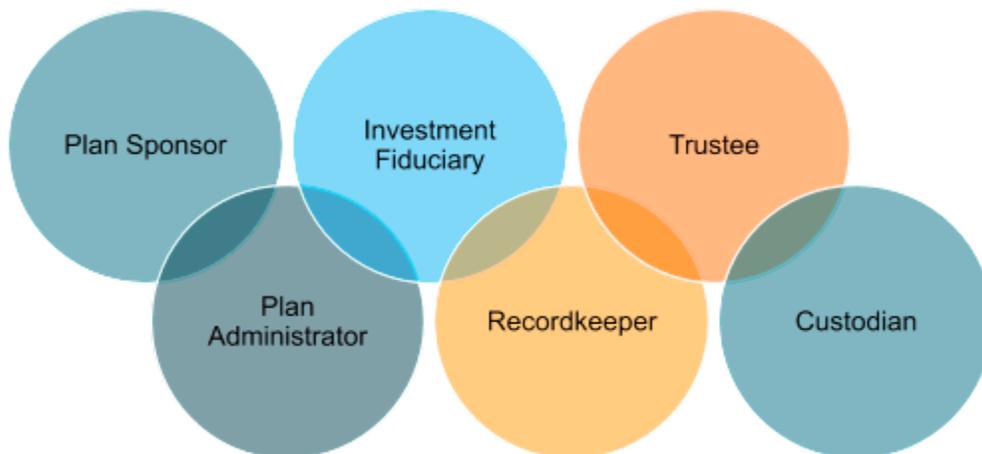
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What's an MEP and why should I join?

According to the Bureau of Labor Statistics, only 48% of employers with fewer than 50 employees sponsor a 401(k) plan. Stand out from the crowd.

1. Lower costs for each employer
2. Decreased fiduciary liability for adopting employers
3. Each plan has autonomy, but is pooled together for fees
4. Separate matching formulas
5. Separate eligibility and entry dates
6. Companies cannot see each other's sensitive (payroll, census) information
7. Reduced administrative burden
8. Economies of scale, increased buying power
9. Enterprise Bank/EPIC RPS manages the plan and the parties (listed below) involved

What's involved?





How can you support an employee struggling with a mental health issue?

Reprinted with permission from the NRCA

TALKING ABOUT MENTAL health issues is not easy, but it is important leaders are prepared to have conversations with employees who are struggling.

Harvard Business Review offers the following tips to help ensure you are well-equipped to discuss mental health issues with employees:

- **Prepare yourself.** Identify and discard assumptions or preconceptions you may have about mental health conditions and the people they affect. Educate yourself regarding your company's mental health resources and consider your own history with mental health

and whether you would be willing to share that with others.

- **Find a good time to have a conversation.** Watch for signs such as lack of concentration, missed deadlines, decreased communication, or unexplained absences. Try to have a conversation when the employee seems approachable or relaxed. It also helps to remember some people show no outward signs of struggle or work concerns.
- **Start gently.** Talking about mental health should feel normal. Asking a question such as "How are you feeling today?" can help start the discussion. But do not force the conversation. Follow the employee's lead and take an open, genuine, empathic approach.
- **Reassure.** Remind the employee of how he or she was able to overcome challenging tasks in the past, and reassure him or her that things will be okay. Many people with mental illness fear being disliked or rejected once others learn about their issue, so be sure employees know they are valued and needed. Continue to gently check in while having normal conversations. 🏠

WEBINAR

Mental Health and Suicide Awareness

While there is an average of 3-4 workplace fatalities in construction daily, there is an even higher estimate of 10-12 suicides' among construction workers everyday. This makes mental health awareness and suicide prevention just as important as job safety issues.

All employees will benefit from this webinar, but we especially encourage managers, human resource personnel, supervisors, safety managers, and owners to sign up.

WEBINAR DETAILS

DATE: July 20, 2022

TIME: 8:30 AM

LOCATION: Virtual

REGISTRATION: [Online](#)

FACILITATED BY: Mahoney Group

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WATER. REST. SHADE.

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An important message from ADOSH

ADOSH'S ANNUAL HEAT Stress Prevention Campaign has started and we are encouraging employers and employees to be proactive with messaging. The message is simple — Water, Rest, and Shade. Employers should provide water where their employees are working, rest periods as needed, and shade where available.

This campaign is for all outdoor workers including, but not limited to; construction workers, field laborers, delivery drivers, first responders, and others.

Many employers we have been

working with over the years have adopted best practices which prevent heat related illness from occurring. One best practice includes acclimating employees to the heat that they will be exposed to slowly. Working a few hours outside and rotating with other employees who have already acclimated to our Arizona heat can help ensure that your employee is set-up for success in the coming months.

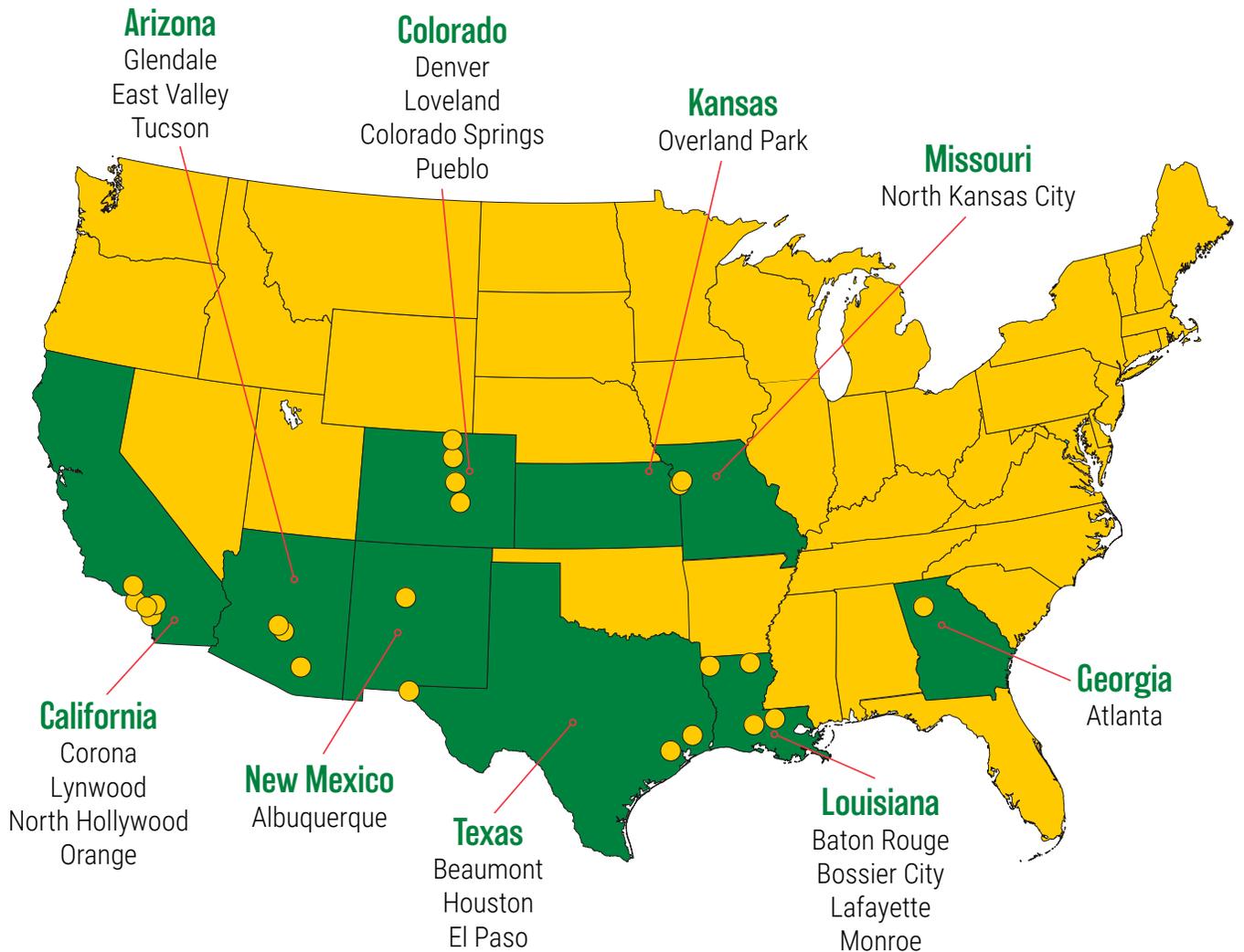
Employers can use the Federal OSHA application which is downloadable using your smart device. The app, OSHA NIOSH Heat Safety Tool,

provides information about the Heat Index that your employees will be exposed to for a given day. Additionally, it provides you with resources on signs and symptoms of heat stress and additional guidance for pre-planning your outdoor work activities. ADOSH will provide classes and webinars for you and your staff free of charge. We will also provide a resource disk with educational materials and free sample training that can be used when needed. To request a copy of this disk contact the Phoenix (602-542-1769) or Tucson (520-628-5478) ADOSH Consultation office. 

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ARCA GOLF

Tournament May 6, 2022

FLIGHT A

FIRST PLACE	Grant Gosselin
	Kevin Somers
	Chad Billings
	Pat Myaz
SECOND PLACE	Brian Broderick
	Brett Olsen
	Michael Fisher
	Caston Roberts
THIRD PLACE	Bryan Tambone
	Kyle Myers
	Joe Gonzales
	Alex Glover

FLIGHT B

FIRST PLACE	William Palmer
	Jason Orio
	Scott Jones
	Dan Voss
SECOND PLACE	Bryan Hill
	Josh Sawyer
	Josh Fisher
	Katie Fisher
THIRD PLACE	Thom O'Neal
	Andy Coventry
	Mike Schollmeyer
	Josh Watson

AWARDS

GOLD	CLOSEST TO THE PIN	LONGEST DRIVE	LONGEST PUTT
	Al Webster	Tony Panella	Brandon Richardson
WHITE	CLOSEST TO THE PIN	LONGEST DRIVE	LONGEST PUTT
	David Hyman	W Alannah Begay M Patrick Szoke	Juan Virgil
BLUE	CLOSEST TO THE PIN	LONGEST DRIVE	LONGEST PUTT
	W Jen George M Steve Lynch	Payton Sorenson	Brandon Niskanen

59 Pitfalls and Issues from 59 Years of Experience in Roofing and Roofing Sheet Metal Subcontracting

Reprinted with permission from the NRCA

BUILDING CONSTRUCTION HAS expanded rapidly and a great many projects now are being planned and executed following the method of Design/Build (D/B) or Construction Manager at Risk (CM/R) and Integrated Design. These newer approaches have brought about considerable change in the industry where the standard methodology has been Design/Bid/Build (D/B/B). It has been widely thought these alternative methods would reduce the duration of construction time and/or cost.

Unfortunately, attempting to compress project hours results in many projects where information for the roofing systems described in construction documents is rife with conflicts, errors, and omissions. In rushed schedules, time is deemed more important than getting it right, and the extra hours required to reconcile these issues is non-productive, costly, and frustrating to all involved.

ARCA Life Member and longtime Phoenix resident, **George R. Wadding**, has written a book in response to these very issues, "59 Pitfalls and Issues from 59 Years of Experience in Roofing and Roofing Sheet Metal Subcontracting." While it is centered around the roofing industry, its scope in addressing these challenges is broad and sure to encompass any trade affected by them.

With experience ranging from being the estimator/project manager, for then Mesa-based Stiles and Allen Roofing, on the power plant at the base of Glen Canyon dam in 1962 to multiple high-rise buildings in downtown and the central financial district in Phoenix over the years, George Wadding served as a

founding member of the Arizona Roofing Contractors Association as well as the Association President in 1972 and 1985. He is also a Member Emeritus of the Construction Specifications Institute. He resigned as an estimator from Progressive Roofing to focus on writing this book as an alternative way to assist building designers and owners, subcontractors, and general contractors.

Wadding has clearly poured his wealth of practical field experience into this book, making it a unique resource for architects, contractors, subcontractors, estimators, and owners of commercial buildings who

wish to "get it right from the beginning," overcome failure, prepare documents correctly before bidding, and establish a fair contract price.

Interested in purchasing *59 Pitfalls and Issues from 59 Years of Experience in Roofing and Roofing Sheet Metal Subcontracting*?

You can get your hands on a copy at ARCA's upcoming expo, where it will be sold at a *special member price* in the ARCA store.

George Wadding can be contacted by email at: grw555@cox.net 





Riders Rally

On April 30, we had another successful Riders Rally! The day started at Connelly's Sports Bar in North Phoenix and took us to Low Places Bar and Grill in Camp Verde; then to Cork & Catch in Cottonwood for an amazing lunch (more on that shortly); then we rode to Robbers Roost in Cornville and ended the day at Mooney's Irish Pub in Sedona.



Let's talk lunch! Seriously, if you are in Cottonwood and looking for great food and service, you need to check out [Cork & Catch](#) and be sure to order dessert! A big shoutout to [KARNAK](#) for sponsoring lunch and [Reseco](#) for the beverage sponsorship.

Congratulations to [Shawn Schupach](#) with [Flynn Companies](#) for winning the Texas Hold 'Em game, sponsored by [General Coatings Mfg., Co.](#)

Mark your calendars for our Fall '22 Riders' Rally, scheduled for Saturday, October 22. More details to come!





RoofersCoffeeShop Adds Contractor Location Mapping Feature

The interactive map, powered by Project Map It, makes it easier than ever for customers to find contractors.

(Sisters, Oregon, June 7, 2022)

ROOFERS COFFEE SHOP®, CELEBRATING 20 years as the award-winning website where the industry meets for technology, information and everyday business, announced that it has added a unique mapping application that allows visitors to both RoofersCoffeeShop.com and its sister site, AskARoofer.com, to quickly find an R-Club member roofing contractor using the interactive map.

“We were very excited to partner with Project Map It to bring this functionality to our websites for our R-Club member contractors,” explained RoofersCoffeeShop President Heidi J. Ellsworth. “Consumers are attuned to using mapping applications to find what they are looking for and this map makes it easy to search by not only location, but also by company name and types of services provided.”

In addition to making it easier for home and building owners to connect with and learn about contractors in their area, the R-Club member map delivers the additional benefit of improved networking and community building on a national and international level for the contractor members.

“With contractor locations noted across the U.S. and Canada, it is very easy for contractors to reach out to one another for networking and support,” noted

Ellsworth. “They may not want to share issues or strategies with contractors in their same service area, but now through the R-Club, they have a strong network to rely on with no uneasiness about competitive challenges.”

Project Map It Managing Director Steve Spence said, “Our goal is to help contractors showcase their projects, share reviews and market and grow their businesses using mapping technology. The opportunity to expand that technology to helping building and homeowners connect with contractors through RoofersCoffeeShop is an exciting next step in the use of our platform.”

[View the R-Club member map on RCS here.](#)

About RoofersCoffeeShop As an award-winning website and digital community celebrating twenty years online, RoofersCoffeeShop is committed to being a roofing professional advocate by supplying consistent information, education and communication avenues for all roofing professionals, and especially contractors, while promoting the positive growth, education and success of the roofing industry overall. Visitors to the site continue to find excellent opportunities for sharing information while participating in important ongoing conversations concerning new technologies, safety and the overall roofing trade. From the rooftop to the board room, RoofersCoffeeShop is “Where the Industry Meets!” For more information, visit www.rooferscoffeeshop.com. 🏠



Additional H-2B visas available for second half of fiscal year 2022

THE DEPARTMENT OF Homeland Security and Department of Labor announced May 16 the availability of an additional 35,000 visas for the H-2B temporary nonagricultural worker program for the second half of fiscal year 2022. The visas are available to qualifying U.S. employers seeking to supplement their workforces from April 1 through Sept. 30.

The H-2B program has been used by NRCA members for many years to address their workforce needs during peak season. In January, NRCA CEO Reid Ribble sent a letter to Secretary of Homeland Security Alejandro Mayorkas and Secretary of Labor Marty Walsh urging the administration to provide additional H-2B visas given the roofing industry’s significant labor shortage. NRCA commends DHS’s action because it will help more seasonal businesses, including many roofing contractors, get the workers they need to meet consumer demand in 2022.

Employers can begin petitioning for visas as of May 18. The 35,000 supplemental visa allocation consists of 23,500 visas available to returning workers who received an H-2B visa or were otherwise granted H-2B status during one of the past three fiscal years. The remaining 11,500 visas are reserved for individuals from El Salvador, Guatemala, Haiti, and Honduras.

[→ View the press release announcing the availability of the visas.](#)

[→ View the joint temporary final rule,](#) which outlines the requirements employers must follow to apply for the supplemental visas; it will be published in the Federal Register May 18. 🏠



WHEN TRYING TO run a successful business, it can be easy to focus on big projects and lose sight of lesser priorities or personal time. It is vital for leaders to find ways to stay organized and maximize productivity.

Inc.com offers the following five tips to help leaders keep themselves on track and make the most of their time.

- **Calendars are not just for meetings.** A study from the University of

California Irvine found employees on average are interrupted once every three minutes. Use your calendar to block off windows of time daily to focus on tasks uninterrupted. Block off certain windows for meetings so you do not have to stop what you are doing to jump on a call.

- **Keep it personal.** It's easy to let technology dictate your day. While such tools can make life more efficient, try to use technology that enhances personal

connection rather than replace it.

- **Establish healthy routines.** It is important to stick to a routine and create separate spaces for work and home life. Technology has made it easier for work time and personal time to mix, and you need time to turn off. Having separate spaces can help prevent burnout and ensure you can fully focus on work during work hours.
- **Go analog.** With so much technology, it can be beneficial to take to-dos offline. If you are struggling to keep track of lists in tabs and documents, then try pen and paper lists. You also can use physical folders to organize necessary tasks for each day. Sometimes time away from a laptop or phone is needed.
- **Organize your inbox.** Leaders' tasks largely go through their inboxes. It can be easy to get overwhelmed by emails, but you can organize your inbox—for example, into categories such as items you need to address and items you are waiting for others to address—so you can tackle your day more efficiently. 🏠

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An aerial photograph of a small wooden cabin with a dark roof, situated in a dense forest. A yellow boat is parked on a path leading to the cabin. The scene is lush with green trees and foliage.

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Registrar of Contractors Reminds Homeowners to Hire Licensed Contractors



PHOENIX, ARIZ., (MAY 19, 2022)—The Arizona Registrar of Contractors (AZ ROC) serves to promote quality construction by licensing contracting companies in Arizona and investigating complaints against licensed and unlicensed entities. When investigating unlicensed complaints, however, AZ ROC cannot recover damages for homeowners and will typically first seek compliance from the unlicensed individual, i.e. encourage them to become licensed, if no damage occurred. This does not preclude consequences for bad actors and those who damage properties or take money and perform no work, including assessments of civil penalties and, in some cases, jail time.

Statewide, the ROC receives and investigates an average of 2,500 complaints each year related to unlicensed contracting, or Contracting Without a License, which is a Class 1 Misdemeanor. It's worth mentioning the number of complaints received does not equate the number of unlicensed entities illegally contracting for work. Reporting unlicensed activity to AZ ROC as soon as possible is an important step you can take to limit the number of members in your community who could be potential victims of these bad actors.

WHAT TO WATCH FOR?

A common type of complaint involves an unlicensed entity claiming a license was not required for the project because they are working under a “handyman exemption.” There is no handyman exemption. When hiring someone else to do the work, a contractor’s license is mandatory whenever the total cost of the

project is over \$1,000—including all labor and materials—or the project requires a permit by the local municipality, regardless of the price.

AZ ROC also receives complaints when an unlicensed entity goes door-to-door claiming to notice a needed repair on the property. These unlicensed individuals often promise cheap or discounted repairs made with “leftover” materials and pressure homeowners by stating the repair is needed immediately to prevent further damage. In many cases, they will allege having just performed work for a neighbor. The results of these scams are often inferior workmanship and greater costs for the consumer because someone else will need to be hired to correct the shoddy work.

Lastly, ongoing labor and material shortages exacerbated by the pandemic and a variety of other factors have led to additional pressures and delays in an already strained construction market. As a result, homeowners hoping to have projects completed with a reasonable price tag or within a short time frame may feel pressured to hire unlicensed entities, which often make promises they never intend to keep and leave projects unfinished, in shambles, or never even started.

WHY ARE LICENSED CONTRACTORS THE BETTER CHOICE?

The ROC only issues licenses to those who qualify for them. The application process is thorough and reviews all of the following:

- Relevant experience history and industry knowledge

- Workers’ compensation insurance
- A bond with appropriate coverage
- Criminal background history
- Complaint history

If a problem does occur when using a licensed contractor—such as substandard workmanship or violation of existing codes—a residential property owner has significant protections not available to persons hiring an unlicensed entity, including the following:

- Administrative Resolution Process: a complaint can be filed against the contractor’s license within two-years from the date of occupancy or date the last work was performed.
- Residential Contractors’ Recovery Fund: under certain conditions and depending on the cost of damages, homeowners can receive up to \$30,000 to have the work corrected or completed

Complaints can be submitted through the [AZ ROC Online Customer Portal](#).

HOW TO REPORT SUSPECTED UNLICENSED CONTRACTING?

The new AZ ROC Online Customer Service Portal allows any member of the public to submit a complaint related to unlicensed contracting in Arizona. Visit the [AZ ROC Unlicensed Contracting Hotline](#) to get started.

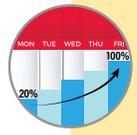
When hiring a contractor, whether for a remodeling project or home repairs, AZ ROC reminds homeowners to not only ask contractors their license status but to also check the license [online at roc.az.gov/](https://roc.az.gov/) or by calling the ROC at 1-877-MY-AZROC. 



Prevent Heat Illness at Work

Outdoor and **indoor** heat exposure can be dangerous.

Ways to Protect Yourself and Others



Ease into Work

Nearly 3 out of 4 fatalities from heat illness happen during the first week of work.

- ✓ **New** and **returning** workers need to build tolerance to heat (acclimatize) and take frequent breaks.
- ✓ **Follow the 20% Rule.** On the first day, work no more than 20% of the shift's duration at full intensity in the heat. Increase the duration of time at full intensity by no more than 20% a day until workers are used to working in the heat.



Drink Cool Water

Drink cool water even if you are not thirsty – at least 1 cup every 20 minutes.



Dress for the Heat

Wear a hat and light-colored, loose-fitting, and breathable clothing if possible.



Take Rest Breaks

Take enough time to recover from heat given the temperature, humidity, and conditions.



Watch Out for Each Other

Monitor yourself and others for signs of heat illness.



Find Shade or a Cool Area

Take breaks in a designated shady or cool location.



If Wearing a Face Covering

Change your face covering if it gets wet or soiled. Verbally check on others frequently.

First Aid for Heat Illness

The following are signs of a medical emergency!



- Abnormal thinking or behavior
- Slurred speech
- Seizures
- Loss of consciousness

- 1 » **CALL 911 IMMEDIATELY**
- 2 » **COOL THE WORKER RIGHT AWAY WITH WATER OR ICE**
- 3 » **STAY WITH THE WORKER UNTIL HELP ARRIVES**



Watch for any other signs of heat illness and act quickly. When in doubt, call 911.

If a worker experiences:

- Headache or nausea
- Weakness or dizziness
- Heavy sweating or hot, dry skin
- Elevated body temperature
- Thirst
- Decreased urine output



Take these actions:

- » Give water to drink
- » Remove unnecessary clothing
- » Move to a cooler area
- » Cool with water, ice, or a fan
- » Do not leave alone
- » Seek medical care if needed



OSHA Occupational Safety and Health Administration

For more information: 1-800-321-OSHA (6742)

TTY 1-877-889-5627 www.osha.gov/heat

Federal law entitles you to a safe workplace. You have the right to speak up about health and safety concerns without fear of retaliation. See <https://www.osha.gov/workers> for information about how to file a confidential complaint with OSHA and ask for an inspection.

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- ▶ Waterproofing



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- Event sponsorship recognition
- Easily view prizes and auction items

To start using ARCA's event app, first download the Yapp app from your mobile app store. Then, log in using 'ARCAEVENTS'.

UPCOMING EVENTS

JUN 21–22
7:30 AM–1:00 PM

TILE ROOFING INSTALLER CERTIFICATION
ARCA TRAINING ROOM
3839 N. 3RD ST., STE. 106, PHOENIX, AZ 85012

JUN 24
7:00 AM–1:00 PM

ARCA ACADEMY—ARIZONA TILE ROOFS PART II
ARCA TRAINING ROOM
3839 N. 3RD ST., STE. 106, PHOENIX, AZ 85012

JUN 29
12:00 PM

WEBINAR FROM ROOFING TO RETIRING
[REGISTER ONLINE HERE](#)

JUL 8
7:00 AM–1:00 PM

ARCA ACADEMY—SINGLE PLY ROOFING PART I
ARCA TRAINING ROOM
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JUL 16
11:00 AM–4:00 PM

2022 TUCSON BOWLING TOURNAMENT
FIESTA LANES
501 W. RIVER ROAD TUCSON, AZ 85704

JUL 20
8:30 AM

WEBINAR MENTAL HEALTH & SUICIDE AWARENESS
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JUL 29
7:00 AM–1:00 PM

ARCA ACADEMY—SINGLE PLY ROOFING PART II
ARCA TRAINING ROOM
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AUG 12
7:00 AM–1:00 PM

ARCA ACADEMY—FOAM & COATINGS PART I
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AUG 26
7:00 AM–1:00 PM

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AUG 26
7:00 AM–1:00 PM

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SEP 9
7:00 AM–1:00 PM

ARCA EDUCATION CLASS—METAL ROOFING PART I
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SEP 23
7:00 AM–1:00 PM

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SEP 29–
OCT 1

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1005 South 30th Avenue, Phoenix, Arizona 85009
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Email aclarke@tectamerica.com

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Email scotta@eagleroofting.com

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BEHMER INDUSTRIES
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Phone 480-440-9766
Email matt@behmerindustries.com

DIRECTOR — RON BROWN
JBS ROOFING CO., INC.
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Phone 623-247-9252 Fax 623-435-8577
Email ron@jbsroofingaz.com

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HUNTSMAN BUILDING SOLUTIONS
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Email eeaster@huntsmanbuilds.com

DIRECTOR — SAL FLORES
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Email salflores@incaroofting.com

DIRECTOR — BRYAN HILL
WRECORP
6828 West Corrine Drive
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Phone 623-878-7117 Fax 800-861-3792
Email bryan@wrecorp.com

DIRECTOR — DAVID HILL
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LYONS ROOFING
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Email rlanue@lyonsroofing.com

DIRECTOR — KIRK MANNOR
AMERICAN ROOFING & WATERPROOFING LLC
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Email kirkm@americanroofingnow.com

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GLOBAL ROOFING GROUP
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Email davem@globalrsw.com

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LEBARON & CARROLL
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Phone 480 737-9970
Email craig@lebaroncarroll.com

DIRECTOR — MINERVA ROBLES
ATAS INTERNATIONAL, INC.
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Phone 480-209-8816
Email mrobles@atas.com

DIRECTOR — PETE SCHMAUTZ
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Email pschmautz@starroofingaz.com

DIRECTOR — JUNIOR SOTO
C & N ROOFING
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Phone 602 636-1144
Email junior@cnroofing.com

DIRECTOR — JEFF STARKWEATHER
STARKWEATHER ROOFING, INC.
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Phone 602-997-0529 Fax 602-395-0369
Email jeff@starkweatherroof.com

DIRECTOR — JIM WRIGHT
ABC SUPPLY CO., INC.
107 South Beverly, Mesa, Arizona 85210
Phone 480-261-1570
Email jim.wright@abcsupply.com

ARCA DIRECTOR — JENNIFER GEORGE
AZ ROOFING CONTRACTORS ASSOCIATION
3839 N 3rd St, Unit 106, Phoenix, Arizona 85012
Phone 602-335-0133
Email jgeorge@azroofing.org

ARIZONA ROOFING CONTRACTORS ASSOCIATION 2022 COMMITTEE CONTACTS

AWARDS

*Larry Miller, Gorman Roofing Services, Inc.

BUDGET AND INVESTMENT

*Eric Perry, Eco Roofing Solutions

EDUCATION

Jerry Brown, WRECORP
Office: 623 878-7117 Fax: 800-861-3792
Email: jerry@wrecorp.com

*Bryan Hill, WRECORP

EXECUTIVE

*Larry Miller, Gorman Roofing Services, Inc.

EXPO

*Pete Schmautz, Star Roofing

Minnie Robles, ATAS International, Inc.
Office: 480-209-8816
Email: mrobles@atas.com

GOLF

Chuck Chapman, Tecta America
Office: 602 246-8661
Email: cchapman@tectaamerica.com

*Andy Clarke, Global Roofing Group fka Roofing Southwest

*Pete Schmautz, Star Roofing

MEMBERSHIP/MARKETING

*Eric Perry, Eco Roofing Solutions

NATIONAL WOMEN IN ROOFING / AZ CHAPTER

Valorie Miller, JBS Roofing
Office: 623 247-9252 Fax: 623 435-8577
Email: val@jbsroofing.com

NOMINATIONS AND ELECTIONS

*Russel Hyman, Gryphon Roofing

RIDERS RALLY

Jeff Klein, Star Roofing
Office: 602-888-0675
Email: jklein@starroofingaz.com

*Larry Miller, Gorman Roofing Services, Inc.

ROC

Matt Behmer, Behmer Roofing
Office: 480-440-9766
Email: matt.behmer@behmerroofing.com

SAFETY AND TECHNICAL

*Pete Schmautz, Star Roofing

Dave Coultrap, Division Seven Systems
Office: 480 917-8383
Email: daveofdiv7@aol.com

*Russel Hyman, Gryphon Roofing

SPONSORSHIP

Chuck Chapman, Tecta America Arizona
Office: 602 246-8661
Email: cchapman@tectaamerica.com

*Eric Perry, Eco Roofing Solutions

John Plescia, Star Reserve, Inc.
Office: 602-944-3323 Fax: 602-944-4749
Email: jplescia@starroof.com

YOUNG PROFESSIONALS

*Bryan Hill, WRECORP

Paul McPherson, Malarkey Roofing Products
Office: 480 406-8119
Email: pmcpherson@malarkeyroofing.com

ARIF Committees

CHARITY BOWLING PHOENIX

*Minerva Robles, ATAS International, Inc.

*Tracy Wallis, America Roofing Company

CHARITY BOWLING TUCSON

*Dave Metz, Global Roofing Group

SPORTING CLAYS

James Rosetti, Flynn Companies
Office: 602 768-8087
Email: james@flynncompanies.com

* contact info can be found on ARCA Board of Directors list (previous page)

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